

Tredegar Corporation

Net Sales and Operating Profit

By Business Segment (through March 31, 2019)

(In Thousands, Except Per-Share Data)

(restated to break out Flexible Packaging Films and PE Films - unaudited)

	March 31					June 30				September 30				December 31				Year Ended December 31			
	2015	2016	2017	2018	2019	2015	2016	2017	2018	2015	2016	2017	2018	2015	2016	2017	2018	2015	2016	2017	2018
Net sales:																					
PE Films	\$ 106,357	\$ 88,481	\$ 86,411	\$ 93,249	\$ 66,779	\$ 91,959	\$ 80,813	\$ 89,639	\$ 82,457	\$ 93,943	\$ 82,179	\$ 89,723	\$ 76,470	\$ 93,291	\$ 79,672	\$ 86,686	\$ 80,311	\$ 385,550	\$ 331,146	\$ 352,459	\$ 332,488
Flexible Packaging Films	26,844	26,377	26,710	28,437	33,619	23,340	27,207	26,588	28,304	27,155	27,303	26,628	33,725	27,993	27,140	28,430	33,364	105,332	108,028	108,355	123,830
Aluminum Extrusions	93,645	85,474	99,599	128,235	139,047	98,203	93,447	123,208	144,558	94,812	91,067	122,149	147,661	88,797	90,111	121,877	152,672	375,457	360,098	466,833	573,126
Total net sales	226,846	200,332	212,720	249,921	239,445	213,502	201,467	239,435	255,319	215,910	200,549	238,500	257,856	210,081	196,923	236,993	266,347	866,339	799,272	927,647	1,029,444
Add back freight	7,325	7,001	8,306	8,790	9,021	7,743	7,066	7,912	8,440	7,862	7,153	8,621	9,438	6,908	7,849	8,843	9,360	29,838	29,069	33,683	36,027
Sales as shown in Consolidated Statements of Income	\$ 234,171	\$ 207,333	\$ 221,026	\$ 258,711	\$ 248,466	\$ 221,245	\$ 208,533	\$ 247,347	\$ 263,759	\$ 223,772	\$ 207,702	\$ 247,121	\$ 267,294	\$ 216,989	\$ 204,772	\$ 245,836	\$ 275,707	\$ 896,177	\$ 828,341	\$ 961,330	\$ 1,065,471
Operating profit (loss):																					
PE Films:																					
Ongoing operations	\$ 16,832	\$ 10,235	\$ 9,031	\$ 14,034	\$ 2,951	\$ 9,272	\$ 4,318	\$ 10,682	\$ 8,678	\$ 9,745	\$ 9,011	\$ 11,251	\$ 4,145	\$ 12,426	\$ 2,748	\$ 10,581	\$ 9,324	\$ 48,275	\$ 26,312	\$ 41,546	\$ 36,181
Goodwill Impairment charge	-	-	-	-	-	-	-	-	-	-	-	(46,792)	-	-	-	-	-	-	-	-	(46,792)
Plant shutdowns, asset impairments and restructurings, gain from sale of assets and other items	-	(1,135)	(2,068)	(1,052)	(1,378)	(7)	(1,356)	(904)	(1,135)	(2,044)	(1,187)	(919)	(2,355)	(2,129)	(924)	(1,015)	(1,363)	(4,180)	(4,602)	(4,905)	(5,905)
Flexible Packaging Films:																					
Ongoing operations	785	2,032	(1,998)	1,715	2,859	(3,094)	(942)	(319)	1,294	4,102	93	(1,074)	3,609	3,660	591	766	3,274	5,453	1,774	(2,626)	9,892
Goodwill Impairment charge	-	-	-	-	-	-	-	-	-	(44,465)	-	-	-	-	-	-	-	(44,465)	-	-	-
Plant shutdowns, asset impairments and restructurings, gain from sale of assets and other items	67	-	-	-	-	(252)	-	11,856	-	-	-	-	-	-	(214)	(101,254)	(45)	(185)	(214)	(89,398)	(45)
Aluminum Extrusions:																					
Ongoing operations	5,292	7,499	9,829	10,199	12,085	8,299	10,859	11,772	13,156	7,272	9,427	12,601	11,730	9,569	10,008	9,253	13,527	30,432	37,794	43,454	48,613
Goodwill Impairment charge	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Plant shutdowns, asset impairments and restructurings, gain from sale of assets and other items	(15)	(7)	(4,341)	(53)	(40)	(18)	(558)	1,571	(46)	(331)	1,405	(377)	(297)	(344)	(1,582)	3,468	(109)	(708)	(741)	321	(505)
Operating profit (loss)	22,961	18,624	10,453	24,843	16,477	14,200	12,321	34,658	21,947	(25,721)	18,749	21,482	(29,960)	23,182	10,627	(78,201)	24,608	34,622	60,323	(11,608)	41,439
Interest expense	(885)	(1,085)	(1,180)	(1,644)	(1,232)	(893)	(947)	(1,642)	(1,577)	(901)	(886)	(1,757)	(1,318)	(823)	(888)	(1,591)	(1,163)	(3,502)	(3,806)	(6,170)	(5,702)
Interest income	89	37	74	56	59	82	51	55	228	76	70	42	6	47	103	39	79	294	261	209	369
Gain (loss) from an investment accounted for under the fair value method	-	800	3,300	8,200	17,082	-	300	21,500	5,800	-	(1,300)	-	(2,100)	(20,500)	1,800	9,000	18,700	(20,500)	1,600	33,800	30,600
Gains (losses) from sale of assets, investment write-down & other items	-	-	-	-	-	-	-	-	-	-	-	-	(186)	-	(1,032)	-	(38)	-	(1,032)	-	(224)
Stock option-based compensation expense	(300)	37	(3)	(86)	(415)	(198)	(31)	(38)	(305)	(73)	(31)	(111)	(415)	88	(32)	(111)	(415)	(483)	(56)	(264)	(1,221)
Corporate expenses and misc. other	(7,216)	(7,916)	(6,523)	(7,918)	(8,160)	(11,694)	(6,969)	(7,502)	(6,824)	(6,722)	(7,223)	(6,960)	(6,926)	(8,006)	(7,497)	(9,895)	(7,223)	(33,638)	(29,607)	(30,879)	(28,893)
Income (loss) before income taxes	14,649	10,497	6,121	23,451	23,811	1,497	4,725	47,031	19,269	(33,341)	9,379	12,696	(40,899)	(6,012)	3,081	(80,759)	34,548	(23,207)	27,683	(14,912)	36,368
Income taxes	(4,779)	(3,216)	(2,418)	(5,287)	(4,026)	(903)	(1,317)	(2,827)	(4,547)	(3,382)	2,669	(4,422)	6,699	136	(1,353)	62,830	(8,391)	(8,928)	(3,217)	53,163	(11,526)
Net income (loss)	\$ 9,870	\$ 7,281	\$ 3,703	\$ 18,164	\$ 19,785	\$ 594	\$ 3,408	\$ 44,204	\$ 14,722	\$ (36,723)	\$ 12,048	\$ 8,274	\$ (34,200)	\$ (5,876)	\$ 1,728	\$ (17,929)	\$ 26,157	\$ (32,135)	\$ 24,466	\$ 38,251	\$ 24,842
Diluted earnings per share information:																					
Net income (loss)	\$.30	\$.22	\$.11	\$.55	\$.60	\$.02	\$.10	\$ 1.34	\$.44	\$ (1.13)	\$.37	\$.25	\$ (1.03)	\$ (.18)	\$.05	\$ (.54)	\$.79	\$ (.99)	\$.75	\$ 1.16	\$.75
Shares used to compute diluted earnings per share	32,628	32,654	32,957	32,988	33,127	32,746	32,716	33,051	33,108	32,605	32,828	32,954	33,110	32,614	32,900	32,948	33,112	32,578	32,775	32,951	33,092

Tredegar Corporation

Consolidated Statement of Operations

By Business Segment Excluding Unusual Items, Losses Related to Plant Shutdowns, Asset Impairments and Restructurings, Gains (Losses) from Sale of Assets, Investment Write-downs or Write-ups & Other Items, and Discontinued Operations (through March 31, 2019)

(In Thousands, Except Per-Share Data)

(restated to break out Flexible Packaging Films and PE Films - unaudited)

	March 31					June 30				September 30				December 31				Year Ended December 31			
	2015	2016	2017	2018	2019	2015	2016	2017	2018	2015	2016	2017	2018	2015	2016	2017	2018	2015	2016	2017	2018
Net sales:																					
PE Films	\$ 106,357	\$ 88,481	\$ 86,411	\$ 93,249	\$ 66,779	\$ 91,959	\$ 80,813	\$ 89,639	\$ 82,457	\$ 93,943	\$ 82,179	\$ 89,723	\$ 76,470	\$ 93,291	\$ 79,672	\$ 86,686	\$ 80,311	\$ 385,550	\$ 331,146	\$ 352,459	\$ 332,488
Flexible Packaging Films	26,844	26,377	26,710	28,437	33,619	23,340	27,207	26,588	28,304	27,155	27,303	26,628	33,725	27,993	27,140	28,430	33,364	105,332	108,028	108,355	123,830
Aluminum Extrusions	93,645	85,474	99,599	128,235	139,047	98,203	93,447	123,208	144,558	94,812	91,067	122,149	147,661	88,797	90,111	121,877	152,672	375,457	360,098	466,833	573,126
Total	\$ 226,846	\$ 200,332	\$ 212,720	\$ 249,921	\$ 239,445	\$ 213,502	\$ 201,467	\$ 239,435	\$ 255,319	\$ 215,910	\$ 200,549	\$ 238,500	\$ 257,856	\$ 210,081	\$ 196,923	\$ 236,993	\$ 266,347	\$ 866,339	\$ 799,272	\$ 927,647	\$ 1,029,444
Operating profit (loss):																					
PE Films	\$ 16,832	\$ 10,235	\$ 9,031	\$ 14,034	\$ 2,951	\$ 9,272	\$ 4,318	\$ 10,682	\$ 8,678	\$ 9,745	\$ 9,011	\$ 11,251	\$ 4,145	\$ 12,426	\$ 2,748	\$ 10,581	\$ 9,324	\$ 48,275	\$ 26,312	\$ 41,546	\$ 36,181
Flexible Packaging Films	785	2,032	(1,998)	1,715	2,859	(3,094)	(942)	(319)	1,294	4,102	93	(1,074)	3,609	3,660	591	766	3,274	5,453	1,774	(2,626)	9,892
Aluminum Extrusions	5,292	7,499	9,829	10,199	12,085	8,299	10,859	11,772	13,156	7,272	9,427	12,601	11,730	9,569	10,008	9,253	13,527	30,432	37,794	43,454	48,613
Operating profit from ongoing operations	22,909	19,766	16,862	25,948	17,895	14,477	14,235	22,135	23,128	21,119	18,531	22,778	19,484	25,655	13,347	20,600	26,125	84,160	65,880	82,374	94,685
Interest expense	(885)	(1,085)	(1,180)	(1,644)	(1,232)	(893)	(947)	(1,642)	(1,577)	(901)	(886)	(1,757)	(1,318)	(823)	(888)	(1,591)	(1,163)	(3,502)	(3,806)	(6,170)	(5,702)
Interest income	89	37	74	56	59	82	51	55	228	76	70	42	6	47	103	39	79	294	261	209	369
Stock option-based compensation expense	(300)	37	(3)	(86)	(415)	(198)	(31)	(38)	(305)	(73)	(31)	(111)	(415)	88	(32)	(111)	(415)	(483)	(56)	(264)	(1,221)
Corporate expenses and misc. other	(7,216)	(7,530)	(5,960)	(7,653)	(7,264)	(7,782)	(6,969)	(6,861)	(6,628)	(6,696)	(7,062)	(6,772)	(6,554)	(6,922)	(7,497)	(7,348)	(5,980)	(28,616)	(29,059)	(26,939)	(26,815)
Income from operations before income taxes	14,597	11,225	9,793	16,621	9,043	5,686	6,339	13,649	14,846	13,525	10,622	14,180	11,204	18,045	5,033	11,589	18,646	51,853	33,220	49,210	61,317
Income taxes	(5,001)	(3,698)	(3,839)	(3,672)	(1,787)	(2,497)	(1,937)	(5,315)	(3,324)	(4,258)	(3,269)	(4,825)	(2,567)	(7,047)	(1,582)	(5,149)	(4,429)	(18,803)	(10,486)	(19,128)	(13,994)
Net income from ongoing operations (c)	\$ 9,596	\$ 7,527	\$ 5,954	\$ 12,949	\$ 7,256	\$ 3,189	\$ 4,402	\$ 8,334	\$ 11,522	\$ 9,267	\$ 7,353	\$ 9,355	\$ 8,637	\$ 10,998	\$ 3,451	\$ 6,440	\$ 14,217	\$ 33,050	\$ 22,734	\$ 30,083	\$ 47,323
Diluted earnings per share from ongoing operations:																					
Net income from ongoing operations	\$.29	\$.23	\$.18	\$.39	\$.22	\$.10	\$.13	\$.25	\$.35	\$.28	\$.22	\$ -	\$.26	\$.34	\$.10	\$.20	\$.43	\$ 1.01	\$.69	\$.91	\$ 1.43
Shares used to compute diluted earnings per share	32,628	32,654	32,957	32,988	33,127	32,746	32,716	33,051	33,108	32,605	32,828	32,954	33,110	32,614	32,900	32,948	33,112	32,578	32,775	32,951	33,092
Financial Position and Other Data:																					
Total assets	\$ 770,355	\$ 635,763	\$ 767,667	\$ 755,610	\$ 749,377	\$ 757,989	\$ 641,597	\$ 807,961	\$ 754,489	\$ 664,354	\$ 655,770	\$ 811,948	\$ 690,936	\$ 623,260	\$ 651,162	\$ 755,743	\$ 707,373				
Cash and cash equivalents	55,155	40,022	28,864	36,135	36,302	47,405	27,497	24,026	62,321	46,609	28,356	31,850	36,776	44,156	29,511	36,491	34,397				
Debt	141,000	107,000	193,000	141,000	110,000	135,000	94,000	187,250	123,000	134,000	91,750	177,000	91,000	104,000	95,000	152,000	101,500				
Shareholders' equity (net book value)	348,867	291,469	318,803	362,899	372,621	355,855	305,689	359,428	367,409	281,750	317,917	373,914	328,771	272,748	310,783	343,780	354,858				
Net debt as a percentage of net capitalization (a)	20%	19%	34%	22%	17%	20%	18%	31%	14%	24%	17%	28%	14%	18%	17%	25%	16%				
Equity market capitalization	656,889	515,295	579,719	585,362	573,320	723,112	528,658	502,379	794,878	427,374	612,012	606,044	718,261	445,131	790,411	633,935	526,172				
PE Films:																					
Volume (Millions Lbs.)	43.0	37.9	35.1	34.8	25.8	38.8	34.6	34.2	30.1	40.0	33.8	34.7	29.6	38.4	32.8	35.1	29.1	160.3	139.0	139.0	123.6
Capital expenditures	\$ 4,376	\$ 6,324	\$ 4,252	\$ 1,921	\$ 6,704	\$ 3,284	\$ 7,589	\$ 3,565	\$ 5,465	\$ 6,097	\$ 6,057	\$ 5,111	\$ 6,155	\$ 7,461	\$ 5,789	\$ 2,101	\$ 8,457	\$ 21,218	\$ 25,759	\$ 15,029	\$ 21,998
Operating profit from ongoing operations	\$ 16,832	\$ 10,235	\$ 9,031	\$ 14,034	\$ 2,951	\$ 9,272	\$ 4,318	\$ 10,682	\$ 8,678	\$ 9,745	\$ 9,011	\$ 11,251	\$ 4,145	\$ 12,426	\$ 2,748	\$ 10,581	\$ 9,324	\$ 48,275	\$ 26,312	\$ 41,546	\$ 36,181
Depreciation and amortization (b)	\$ 4,115	\$ 3,422	\$ 3,485	\$ 3,855	\$ 3,592	\$ 3,780	\$ 3,229	\$ 3,488	\$ 3,843	\$ 4,297	\$ 3,386	\$ 3,781	\$ 4,038	\$ 3,288	\$ 3,616	\$ 3,856	\$ 3,778	\$ 15,480	\$ 13,653	\$ 14,609	\$ 15,513
Flexible Packaging Films:																					
Volume (Millions Lbs.)	19.7	20.7	22.1	23.3	25.5	17.8	22.4	22.0	23.7	22.5	23.2	21.6	27.3	22.4	23.5	23.7	24.7	82.3	89.7	89.3	99.0
Capital expenditures	\$ 637	\$ 701	\$ 473	\$ 600	\$ 1,735	\$ 747	\$ 485	\$ 723	\$ 833	\$ 1,125	\$ 828	\$ 1,152	\$ 882	\$ 980	\$ 1,377	\$ 1,271	\$ 3,109	\$ 3,489	\$ 3,391	\$ 3,619	\$ 5,424
Operating profit from ongoing operations	\$ 785	\$ 2,032	\$ (1,998)	\$ 1,715	\$ 2,859	\$ (3,094)	\$ (942)	\$ (319)	\$ 1,294	\$ 4,102	\$ 93	\$ (1,074)	\$ 3,609	\$ 3,660	\$ 591	\$ 766	\$ 3,274	\$ 5,453	\$ 1,774	\$ (2,626)	\$ 9,892
Depreciation and amortization	\$ 2,665	\$ 2,171	\$ 2,609	\$ 437	\$ 344	\$ 2,548	\$ 2,342	\$ 2,590	\$ 186	\$ 2,272	\$ 2,498	\$ 2,566	\$ 304	\$ 2,212	\$ 2,494	\$ 2,678	\$ 335	\$ 9,697	\$ 9,505	\$ 10,443	\$ 1,262
Aluminum Extrusions:																					
Volume (Millions Lbs.)	39.5	41.5	44.9	51.5	53.6	42.9	44.9	52.0	55.1	44.8	43.5	52.0	56.6	42.9	43.1	50.6	60.7	170.1	173.0	199.5	223.9
Capital expenditures	\$ 2,804	\$ 871	\$ 7,980	\$ 2,541	\$ 4,367	\$ 2,510	\$ 2,684	\$ 9,676	\$ 3,070	\$ 1,802	\$ 4,958	\$ 4,283	\$ 3,287	\$ 1,008	\$ 7,405	\$ 3,715	\$ 4,069	\$ 8,124	\$ 15,918	\$ 25,653	\$ 12,966
Operating profit from ongoing operations	\$ 5,292	\$ 7,499	\$ 9,829	\$ 10,199	\$ 12,085	\$ 8,299	\$ 10,859	\$ 11,772	\$ 13,156	\$ 7,272	\$ 9,427	\$ 12,601	\$ 11,730	\$ 9,569	\$ 10,008	\$ 9,253	\$ 13,527	\$ 30,432	\$ 37,794	\$ 43,454	\$ 48,613
Depreciation and amortization (b)	\$ 2,405	\$ 2,289	\$ 2,829	\$ 4,186	\$ 4,081	\$ 2,429	\$ 2,288	\$ 3,808	\$ 4,154	\$ 2,453	\$ 2,265	\$ 4,352	\$ 4,223	\$ 2,411	\$ 2,331	\$ 4,080	\$ 4,303	\$ 9,698	\$ 9,173	\$ 15,070	\$ 16,866

Tredegar Corporation

Summary of Ongoing Operations (through March 31, 2019)

(In Thousands, Except Per-Share Data)

(restated to break out Flexible Packaging Films and PE Films - unaudited)

	March 31					June 30				September 30				December 31				Year Ended December 31			
	2015	2016	2017	2018	2019	2015	2016	2017	2018	2015	2016	2017	2018	2015	2016	2017	2018	2015	2016	2017	2018
Income (loss) as reported under generally accepted accounting principles (GAAP)	\$ 9,870	\$ 7,281	\$ 3,703	\$ 18,164	\$ 19,785	\$ 594	\$ 3,408	\$ 44,204	\$ 14,722	\$ (36,723)	\$ 12,048	\$ 8,274	\$ (34,200)	\$ (5,876)	\$ 1,728	\$ (17,929)	\$ 26,157	\$ (32,135)	\$ 24,466	\$ 38,251	\$ 24,842
After-tax effects of:																					
(Gains) losses associated with plant shutdowns, asset impairments, and restructurings	(34)	727	576	96	846	179	869	(19)	564	1,514	1,035	339	1,970	1,387	489	87,668	1,221	3,046	3,120	88,564	3,850
(Gains) losses from sale of assets, investment write-downs or write-ups & other items	(240)	(481)	1,676	(5,310)	(13,375)	2,416	125	(35,851)	(3,763)	11	(5,730)	742	2,712	15,488	1,234	(63,299)	(13,161)	17,675	(4,852)	(96,731)	(19,523)
Goodwill Impairment charge	-	-	-	-	-	-	-	-	-	44,465	-	-	38,154	-	-	-	-	44,465	-	-	38,154
Income from ongoing operations (c)	\$ 9,596	\$ 7,527	\$ 5,954	\$ 12,949	\$ 7,256	\$ 3,189	\$ 4,402	\$ 8,333	\$ 11,522	\$ 9,267	\$ 7,353	\$ 9,355	\$ 8,636	\$ 10,998	\$ 3,451	\$ 6,440	\$ 14,217	\$ 33,050	\$ 22,734	\$ 30,083	\$ 47,323
Diluted earnings (loss) per share as reported under GAAP	\$.30	\$.22	\$.11	\$.55	\$.60	\$.02	\$.10	\$ 1.34	\$.44	\$ (1.13)	\$.37	\$.25	\$ (1.03)	\$ (.18)	\$.05	\$ (.54)	\$.79	\$ (.99)	\$.75	\$ 1.16	\$.75
After-tax effects per diluted share of:																					
(Gains) losses associated with plant shutdowns, asset impairments, and restructurings	-	.02	.02	-	.02	.01	.03	-	.02	.05	.03	.01	.06	.04	.01	2.66	.04	.09	.09	2.69	.12
(Gains) losses from sale of assets, investment write-downs or write-ups & other items	(.01)	(.01)	.05	(.16)	(.40)	.07	-	(1.09)	(.11)	-	(.18)	.02	.08	.48	.04	(1.92)	(.40)	.54	(.15)	(2.94)	(.59)
Goodwill Impairment charge	-	-	-	-	-	-	-	-	-	1.36	-	-	1.15	-	-	-	-	1.37	-	-	1.15
Diluted earnings per share from ongoing operations (c)	\$.29	\$.23	\$.18	\$.39	\$.22	\$.10	\$.13	\$.25	\$.35	\$.28	\$.22	\$.28	\$.26	\$.34	\$.10	\$.20	\$.43	\$ 1.01	\$.69	\$.91	\$ 1.43

N/A Not applicable

NM Not meaningful

(a) Net debt is defined as total debt less cash and cash equivalents.

(b) Depreciation and amortization expense for PE Films in 2015, 2016 and 2017 includes accelerated depreciation related to the consolidation of North American manufacturing facilities. Accelerated depreciation was excluded from operating profit from ongoing operations.

The Company recognized \$212 and \$144 for the three months ended September 30, 2015 and December 31, 2015, respectively, and \$102, \$115, \$135 and \$264 for the three months ended March 31, 2016, June 30, 2016, September 30, 2016 and December 31, 2016, respectively, and \$151, \$69 and \$46 for the three months ended March 31, 2017, June 30, 2017 and September 30, 2017, respectively. Depreciation and amortization expense for PE Films in the second, third and fourth quarters of 2018 includes accelerated depreciation of \$126, \$384 and 126, respectively, related to the shutdown of a manufacturing facility in Shanghai, China.

(c) Tredegar's presentation of income (loss) and earnings (loss) per share from ongoing operations are non-GAAP financial measures that exclude the after-tax effects of gains or losses associated with plant shutdowns, asset impairments and restructurings, gains or losses from sale of assets; investment write-downs or write-ups and other items, and a goodwill impairment, which have been presented separately and removed from net income (loss) and earnings (loss) per share as reported under GAAP. Income (loss) and earnings (loss) per share from ongoing operations are used by management to gauge the operating performance of Tredegar's ongoing operations. They are not intended to represent the stand-alone results for Tredegar's ongoing operations under GAAP and should not be considered as an alternative to net income (loss) or earnings (loss) per share as defined by GAAP. They exclude items that the Company believes do not relate to Tredegar's ongoing operations.

(d) Due to rounding, numbers presented throughout this worksheet may not add up precisely to the totals provided.