

# 2024 First Quarter Financial Results



### Forward-Looking Statements

Certain statements contained in this presentation are forward-looking statements. Pursuant to federal securities regulations, we have set forth cautionary statements relating to those forward-looking statements in our Annual Report on Form 10-K for the year ended December 31, 2023, our Quarterly Report on Form 10-Q for the quarter ended March 31, 2024, and in other filings with the Securities and Exchange Commission. We urge readers to review and carefully consider these cautionary statements and the other disclosures we make in our filings with the SEC.

This presentation contains non-GAAP financial measures that are not determined in accordance with United States GAAP. These non-GAAP financial measures should not be considered in isolation, as an alternative to, or more meaningful than measures of financial performance determined in accordance with United States GAAP. A reconciliation of those financial measures to United States GAAP financial measures is included under "Supplemental Information" in this presentation and is available on the company's website at <a href="https://www.tredegar.com">www.tredegar.com</a> under "Investors."

The report speaks as of the date thereof. Tredegar is not, and should not be deemed to be, updating or reaffirming any information contained therein. We do not undertake, and expressly disclaim any duty, to update any forward-looking statements made in this presentation to reflect any change in management's expectations or any change in conditions, assumptions or circumstances on which such statements are based.

# **Tredegar Corporation**2024 First Quarter Financial Results



See Update on Page 8

(in millions, except per share data)	1Q 2024	1Q 2023	
Net Sales¹	\$169.1	\$185.1	
Net Income from Ongoing Operations <sup>2</sup>	\$5.6	\$2.5	
Diluted EPS from Ongoing Operations <sup>2</sup>	\$0.16	\$0.07	·

<sup>&</sup>lt;sup>1</sup> See Note 1 in GAAP to Non-GAAP Reconciliations for more information and a reconciliation of this non-GAAP financial measure.

"During the first quarter of 2024, we recognized a meaningful profit from ongoing operations for the first time since the first quarter of last year. The bottom of the recent severe down cycle for Bonnell, which we believe was a residual impact of the pandemic and started in the second half of 2022, appears to have occurred in the third quarter of 2023. Net new orders and sales volume have increased sequentially in each quarter since that time. In addition, favorable preliminary determinations have been made by U.S. authorities regarding a trade case backed by a coalition of members of the Aluminum Extruders Council. PE Films EBITDA during the first quarter of 2024 was exceptional at \$6.9 million compared with \$8.6 million during the last six months of 2023."

Mr. Steitz further stated, "The process to complete the closing of our agreement to sell Terphane continues to advance as planned, including the review required by competition authorities in Brazil. Meanwhile, the recovery that we believe is underway in our business units is having a favorable impact on overall operating results and improving our outlook of net financial leverage, which we believe peaked at 3.9x Credit EBITDA at the end of the fourth quarter of 2023 and was 3.8x at the end of the first quarter of this year. The liquidity available under our new asset-based lending facility has met our expectations in supporting us through the downturn. We continue to focus on prudently managing costs, working capital and capital spending."

John Steitz, CEO and President (First Quarter 2024 Earnings Release)

<sup>&</sup>lt;sup>2</sup> See Note 4 in GAAP to Non-GAAP Reconciliations for more information and a reconciliation of this non-GAAP financial measure.

### **Aluminum Extrusions** (Bonnell Aluminum)



#### 2024 First Quarter Results

First Quarter Performance										
(in millions)	1Q 24	1Q 23								
Volume (lbs.)	33.8	37.6	(10)%							
Net Sales <sup>1</sup>	\$114.2	\$133.4	(14)%							
Ongoing Operations:										
EBITDA	\$12.5	\$14.6	(14)%							
Less: D&A	(4.5)	<u>(4.4)</u>								
EBIT <sup>2</sup>	\$8.0	\$10.2	(22)%							

#### Other Highlights

- Net new orders, which remain low compared to pre-pandemic levels but are growing, increased 61% in the first quarter of 2024 versus the first quarter of 2023, marking the sixth consecutive quarterly increase in incoming orders.
- Open orders at the end of the first quarter of 2024 were 15 million pounds (versus 14 million pounds at the end of the fourth quarter of 2023 and 27 million pounds at the end of the first quarter of 2023). This level is below the quarterly range of 21 to 27 million pounds in 2019 before pandemic-related disruptions (particularly the re-opening of markets following the rollout of vaccines) that resulted in long lead times, driving a peak in open orders of approximately 100 million pounds during the first quarter of 2022.

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#### **First Quarter Financial Highlights**

EBITDA from ongoing operations in the first quarter of 2024 decreased \$2.1 million versus the first quarter of 2023 primarily due to:

- Lower volume (\$3.3 million) offset by higher net pricing after the pass-through of metal cost changes (\$2.0 million), lower labor and employee-related costs (\$0.6 million), lower supply expense (\$0.6 million), lower utility expense (\$0.4 million), lower selling, general and administrative ("SG&A") expenses (\$0.3 million) and lower freight rates (\$0.2 million); and
- The timing of the flow-through under the first-in first-out method of aluminum raw material costs passed through to customers, previously acquired at higher prices in a quickly changing commodity pricing environment, resulted in a charge of \$1.2 million in the first quarter of 2024 versus a benefit of \$1.7 million in the first quarter of 2023.

<sup>&</sup>lt;sup>1</sup> Net sales represents gross sales less freight. The Company uses net sales as its measure of revenues from external customers at the segment level.

<sup>&</sup>lt;sup>2</sup> See Note 3 in GAAP to Non-GAAP Reconciliations for more information and a reconciliation of this non-GAAP financial measure.

## **Aluminum Extrusions (Bonnell Aluminum)**



### Sales Volume by End-Use Market and Net New Orders

	Three Months Ended March 31,		Favorable/ (Unfavorable)	Three Months Ended December 31,	Favorable/ (Unfavorable)
(In millions of lbs)	2024	2023	% Change	2023	% Change
Sales volume by end-use market:					
Non-residential B&C	20.1	22.3	(9.9)%	18.4	9.2 %
Residential B&C	1.6	2.5	(36.0)%	2.0	(20.0)%
Automotive	3.2	3.4	(5.9)%	3.3	(3.0)%
Specialty products	8.9	9.4	(5.3)%	9.2	(3.3)%
Total	33.8	37.6	(9.9)%	32.9	2.7 %

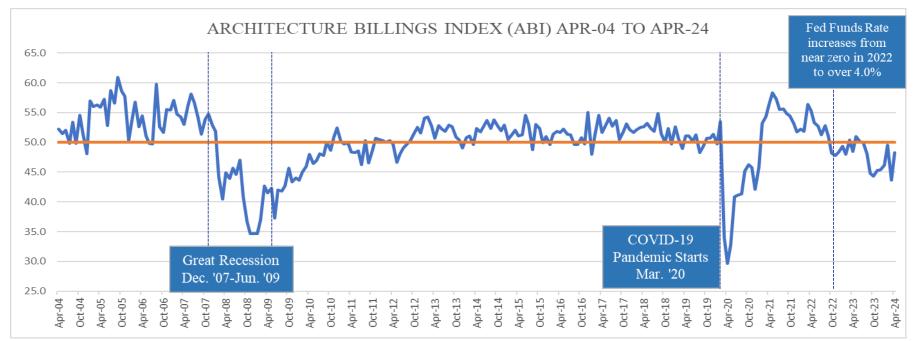
- Since January 2021, net new orders for the Company's aluminum extruded products have generally tracked the ISM®
   Manufacturing PMI®. The Company believes that net new orders continue to be below pre-pandemic levels due to higher interest
   rates, tighter lending requirements and the increase in remote working, which particularly impacts the non-residential B&C end-use
   market. In addition, data indicates that aluminum extrusions imports increased significantly in recent years, especially during the
   pandemic, and some of Bonnell Aluminum's customers may have sourced, and continue to source, aluminum extrusions from
   producers outside the United States.
- The Company is participating as part of a coalition of members of the Aluminum Extruders Council who have filed a trade case with the Department of Commerce ("DOC") and the U.S. International Trade Commission ("ITC") against 15 countries in response to alleged large and increasing volumes of unfairly priced imports of aluminum extrusions since 2019. In November 2023, the ITC found that there is a reasonable indication that the American aluminum extrusions industry is materially injured or threatened with injury due to imports from 14 countries, including China. The ITC's preliminary determination found that subject import volumes were significant and increasing, and that with regards to pricing, subject imports predominantly undersold the domestic product by volume in each year of the period of investigation. On May 2, 2024, the DOC announced its preliminarily determination that aluminum extrusion producers and exporters in 14 countries, including China, sold aluminum extrusions at less-than-fair value in the United States. Final determinations, which are expected by the end of the third quarter of 2024, should provide an additional opportunity for Bonnell to regain market share.

## **Aluminum Extrusions (Bonnell Aluminum)**



### Open Orders, Net Bookings and ABI Index

- Open orders at the end of the third quarter of 2023 were 17 million pounds (versus 20 million pounds at the end of the second quarter of 2023 and 59 million pounds at the end of the third quarter 2022). This level is below the quarterly range of 21 to 27 million pounds in 2019 before pandemic-related disruptions that resulted in long lead times, driving a peak in open orders of approximately 100 million pounds during the first quarter of 2022.
- One of the key indicators for non-residential building & construction (B&C) is the Architecture Billings Index (ABI), which leads
  non-residential B&C activity by 9 to 12 months. Published monthly by the American Institute of Architects, the ABI is a diffusion
  index. An index score of 50 represents no change in firm billings from the previous month, a score above 50 indicates an
  increase in firm billings from the previous month, and a score below 50 indicates a decline in firm billings from the previous
  month.





PE Films (Surface Protection, Polyethylene Overwrap and Packaging Films & Polypropylene Films for Other Markets)

#### 2024 First Quarter Results

First Quarter Performance									
(in millions)	1Q 24	1Q 23							
Volume (lbs.)	10.0	7.4	36%						
Net Sales <sup>1</sup>	\$24.7	\$20.2	23%						
Ongoing Operations:									
EBITDA	\$6.9	\$1.8	NM*						
Less: D&A	(1.3)	<u>(1.6)</u>							
EBIT <sup>2</sup>	\$5.6	\$0.2	NM*						
* Not meaningful ("NM")									

#### Other Highlights

- Surface Protection sales volume in the first quarter of 2024 increased 43% versus the first guarter of 2023 and 30% versus the fourth quarter of 2023.
- Given recent volume improvements for Surface Protection and other market indicators, the Company believes that the consumer electronics market is now in recovery mode.

#### First Quarter Financial Highlights

EBITDA from ongoing operations in the first quarter of 2024 was \$6.9 million, which was exceptional and well above comparable amounts realized during the second and first halves of 2023 of \$8.6 million and \$2.7 million, respectively.

EBITDA from ongoing operations in the first quarter of 2024 increased \$5.1 million versus the first quarter of 2023, primarily due to:

- A \$4.4 million increase from Surface Protection primarily due to higher contribution margin associated with higher volume (\$1.0 million), favorable pricing (\$0.3 million), operating efficiencies and manufacturing costs savings (\$1.9 million), lower fixed costs (\$0.4 million), and lower SG&A (\$0.7 million, including \$0.6 million associated with the closure of the Richmond Technical Center in 2023).
- A \$0.7 million increase from overwrap films primarily due to cost improvements.

<sup>1</sup> Net sales represents gross sales less freight. The Company uses net sales as its measure of revenues from external customers at the segment level.

<sup>&</sup>lt;sup>2</sup> See Note 3 in GAAP to Non-GAAP Reconciliations for more information and a reconciliation of this non-GAAP financial measure.

### Flexible Packaging Films (Terphane)



### 2024 First Quarter Results

First Quarter Performance										
(in millions)	1Q 24	1Q 23								
Volume (lbs.)	22.0	19.8	11%							
Net Sales <sup>1</sup>	\$30.1	\$31.5	(5)%							
Ongoing Operations:										
EBITDA	\$2.0	\$1.4	45%							
Less: D&A	<u>(8.0)</u>	(0.7)								
EBIT <sup>2</sup>	\$1.2	\$0.7	87%							

#### Other Highlights

- Net sales in the first quarter of 2024 decreased 5% compared to the first quarter of 2023 primarily due to lower selling prices that the Company believes are driven by excess global capacity and strong competition in Brazil, Latin America and the U.S., and unfavorable product mix, partially offset by higher sales volume.
- See "Status of Agreement to Sell Terphane" on page 8.

#### **First Quarter Financial Highlights**

EBITDA from ongoing operations in the first quarter of 2024 increased \$0.6 million versus the first quarter of 2023, primarily due to:

- Lower raw material costs (\$1.9 million), lower fixed costs (\$1.7 million), higher sales volume (\$ 1.0 million) and lower SG&A (\$0.2 million), partially offset by lower selling prices from global excess capacity and margin pressures (\$2.1 million) and higher variable costs (\$1.3 million);
- Foreign currency transaction gains (\$0.1 million) in the first quarter of 2024 compared to foreign currency transaction losses (\$0.1 million) in the first quarter of 2023: and
- Net unfavorable foreign currency translation of Realdenominated operating costs (\$0.9 million).

<sup>1</sup> Net sales represents gross sales less freight. The Company uses net sales as its measure of revenues from external customers at the segment level.

<sup>&</sup>lt;sup>2</sup> See Note 3 in GAAP to Non-GAAP Reconciliations for more information and a reconciliation of this non-GAAP financial measure.



### Status of Agreement to Sell Terphane

#### Update on the Brazilian Merger Review Process for the Sale of Terphane to Oben Group

RICHMOND, VA, May 16, 2024 — As previously announced, on September 1, 2023, Tredegar Corporation (NYSE: TG) entered into a definitive agreement to sell its flexible packaging films ("Terphane") business to Oben Group. Completion of the sale is contingent upon the satisfaction of customary closing conditions, including the receipt of certain competition filing approvals by authorities in Brazil.

Tredegar announced today that, as part of the Brazilian merger review process regarding the sale of Terphane to Oben Group, the General Superintendence of the Administrative Council for Economic Defense ("SG-CADE") issued a non-binding opinion ("SG Opinion") recommending the rejection of the transaction. Following this first stage of the two-stage Brazilian merger review process for complex transactions, the case will now be submitted to the CADE Tribunal, in accordance with the customary Brazilian merger review process. Once the case is submitted to the Tribunal, the parties are given a full opportunity to present evidence in favor of clearing the transaction. The SG Opinion is not binding and the final decision regarding the transaction will eventually be rendered by the Tribunal, which will begin its independent analysis now.

John Steitz, Tredegar's president and chief executive officer, said, "We remain confident that the sale of Terphane to Oben Group will be a positive development for the flexible packaging films market in Brazil. Tredegar has been fully cooperative with SG-CADE and will continue to cooperate with the CADE Tribunal to address any concerns. During the Tribunal's review, Tredegar and Oben will detail their views on the market, its dynamics and the positive effects that would result from the transaction."

CADE's maximum deadline for completing its review, analysis and delivering its final decision regarding the transaction remains no later than November 18, 2024.

For additional information, refer to "Status of Agreement to Sell Terphane" (pages 24 – 25) in the First Quarter Form 10-Q



### Total Debt, Financial Leverage and Debt Covenants

Total debt was \$148.3 million at March 31, 2024 and \$146.3 million at December 31, 2023. Cash, cash equivalents and restricted cash was \$4.8 million at March 31, 2024 and \$13.5 million at December 31, 2023. Net debt (total debt in excess of cash, cash equivalents and restricted cash), a non-GAAP financial measure, was \$143.5 million at March 31, 2024 and \$132.8 million at December 31, 2023. See Note 5 in GAAP to Non-GAAP Reconciliations for more information and a reconciliation of this non-GAAP financial measure.

The Company has been focused on stringent management of net working capital, capital expenditures and costs during the current slowdown in business. Total debt increased \$2.0 million and net debt increased \$10.7 million in the first quarter of 2024 versus the end of 2023 due primarily to higher net working capital to support the recovery the Company believes is underway in its businesses.

As of March 31, 2024, the Company was in compliance with all covenants under its \$180 million asset-based credit agreement maturing June 30, 2026 (the "ABL Facility"). Availability for borrowings under the ABL Facility is governed by a borrowing base, determined by the application of specified advance rates against eligible assets, including trade accounts receivable, inventory, owned real properties and owned machinery and equipment. As of March 31, 2024, excess available borrowings under the ABL Facility were approximately \$22.2 million, based upon the outstanding borrowing base availability net of the financial covenant for Minimum Liquidity (as defined in the ABL Facility). Daily liquidity under the ABL Facility from January 1, 2024 to March 31, 2024, was \$10 million to \$27 million with an average of \$16 million and median of \$16 million, which was consistent with the Company's expectations. Refer to Note 10 Company's Condensed Consolidated Financial Statements in the First Quarter Form 10-Q for an explanation of the financial highlights and primary debt covenants.



### 2024 Year-to-Date Financial Highlights

(\$ in millions)

Cash Flows used in Operations	\$(7.7)
Capital Expenditures	\$2.5
Dividends Paid¹	\$0.0
Net Debt <sup>2</sup>	\$143.5
ABL Facility availability in excess of Minimum Liquidity covenant (as of March 31, 2024)	\$22.2

<sup>1.</sup> The Company suspended its quarterly dividend (which had an annual cash outlay of ~\$17.7 million) on 8/3/2023.

<sup>2.</sup> See Note 5 in GAAP to Non-GAAP Reconciliations for more information and a reconciliation of this non-GAAP financial measure.

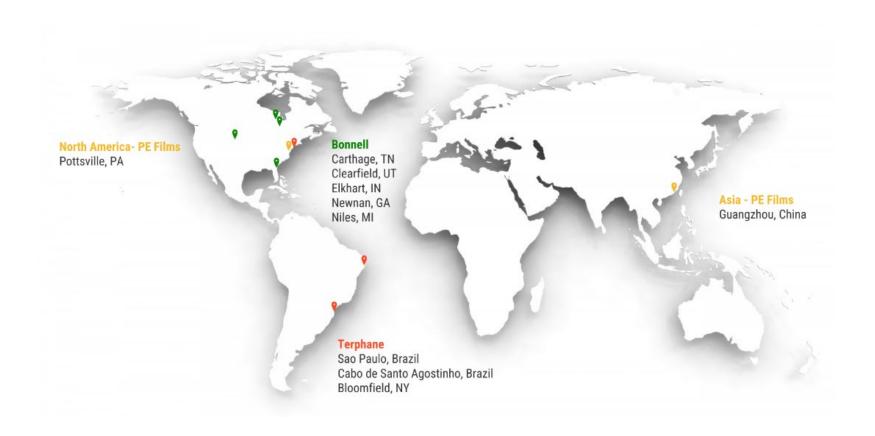


# **Appendix**

Major Product Groups	Primary End Markets	Customers	Competitors
Aluminum Extrusions Custom designed, fabricated and finished aluminum extrusions; value-added service options include fabricating, machining, anodizing, painting and thermal enhancements for key segments of:  Building and Construction Automotive Specialty Markets (includes consumer durables, machinery and equipment, electrical, distribution)	Building and Construction: commercial windows & doors, curtain walls, storefronts & entrances, automatic entry doors, walkway covers, ducts, louvers and vents, office wall panels, partitions and interior enclosures, acoustical walls & ceilings, point of purchase displays, pre-engineered structures, residential windows and doors, shower & tub enclosures, railing & support systems, venetian blinds, swimming pools and flooring trims (Futura Transitions by Bonnell Aluminum®)  Automotive/Transportation: Automotive and light truck structural components, battery enclosures for electric vehicles, after-market automotive accessories, heavy truck grills, travel trailers and recreation vehicles  Specialty Markets: Furniture, appliances, pleasure boats, commercial refrigerators and freezers, sporting goods, material handling equipment, conveyor systems, medical equipment, solar panel brackets, lighting fixtures, electronic apparatus, electrical apparatus, industrial fans and aluminum framing systems (TSLOTS by Bonnell Aluminum®)	Glazing contractors and fabricators  Floor covering distributor network (Futura Transitions)  Tier I and II suppliers to Automotive OEMs  Various industrial manufacturers, OEMs, metal service centers	Hydro Extrusions North America, Kaiser Aluminum, Pennex Aluminum, Magnode (a Shape Corp Company), Sierra Aluminum, Western Extrusions Corp, Keymark Aluminum Corp.
PE Films Surface Protection: Single and multilayer surface protection films for high technology applications during the manufacturing and transportation process	High-value components of flat panel and flexible displays, including liquid crystal display ("LCD") and Organic Light Emitting Diodes ("OLED") displays; used in televisions, monitors, notebooks, smartphones, tablets, automotive displays, semiconductors, and digital signage during the manufacturing and transportation process	Major manufacturers of flat panel and flexible display components and materials suppliers for advanced semiconductor packaging	Toray, Sekisui, Hanjin, Ihlshin
Flexible Packaging Films Specialized polyester ("PET") films for use in packaging and industrial applications to provide maximum protection with the least utilization of resources due to extremely lightweight films	Perishable and non-perishable food packaging; personal care, hygiene and cleaning packaging and industrial applications. Film applications that enhance product appeal at point of sale and offer convenience with easy opening, tamper-evident sealing, resealing, anti-fogging and high barrier.	Food and consumer goods packaging producers, packaging converters and industrial producers	OPP (Oben Group), DuPont Teijin Films (Indorama), Toray Plastics America, Mitsubishi Polyester Film, JBF Group, Jindal Poly Films, Uflex Packaging Films

# Tredegar's Global Presence





### Tredegar at a Glance

### **Business Strengths**



#### **Aluminum Extrusions**

- Industry-leading position in non-residential building and construction and value-added OEM components in North American extrusions market
- Market-focused manufacturing operations (including aluminum log casting capabilities) and world-class capabilities in extrusion and finishing services (fabrication, painting, anodizing, thermal enhancement) throughout five U.S. facilities

#### **PE Films**

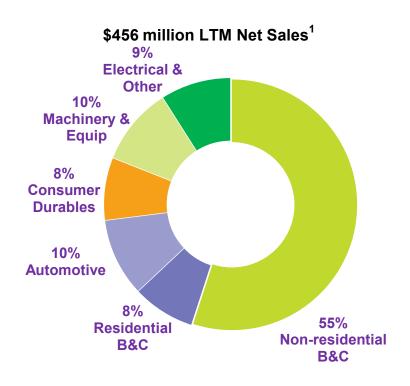
- Global technology and quality leader of highly specialized films which protect extremely sensitive surfaces of critical components of optical displays and engineered surfaces; key component of display industry supply chain
- Positive market trends, including proliferation of "Internet of Things (IOT)," requiring more displays and semiconductors and shifting dynamics of the workforce driving growth in key enduse markets

#### Flexible Packaging Films

- Industry-leading position in Brazilian and Latin American flexible packaging market with strong long-term relationships with diverse customer base
- Market-focused manufacturing operations in Brazil and U.S. with short lead times and excellent customer service; in Brazil, sole domestic supplier of innovative value-added products

#### **Business Profile**





#### **Key Market Drivers**

- Strong demand for finished products, including anodized, painted products and fabricated components
- Growing aluminum content in vehicles, driven by CAFE (corporate average fuel economy) standards

#### **Customers**

- Glazing contractors and fabricators
- Tier I and II suppliers to automotive OEMs
- Consumer durables, machinery and equipment, and electrical OEMs; distributors and metal service centers

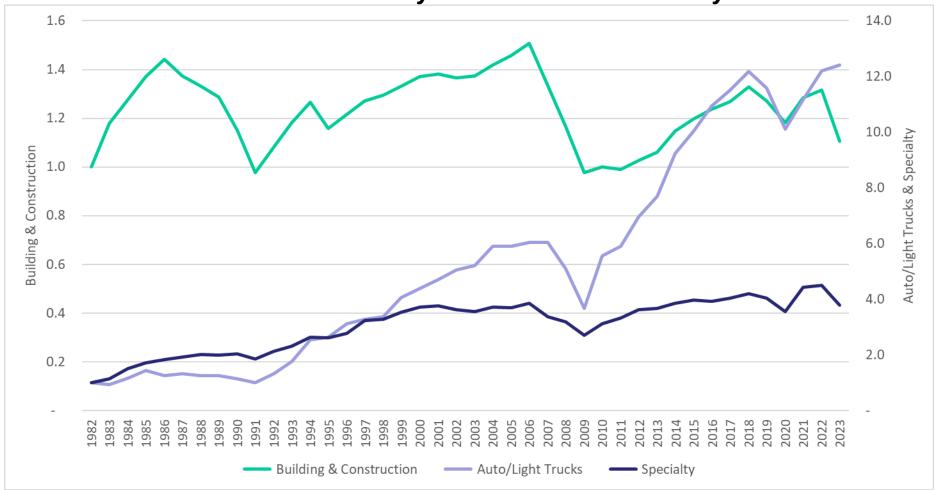
#### **Primary End Use Markets**

- Curtain wall, storefronts and entrances, doors, windows, wall panels, flooring trims (Futura Transitions by Bonnell Aluminum®) and other building components
- Automobile and light truck structural components, crash management systems, truck grills
- Furniture, appliances, pleasure craft, medical equipment, solar panel brackets, lighting fixtures, electronic apparatus, modular framing (TSLOTS by Bonnell Aluminum®)

<sup>&</sup>lt;sup>1</sup> Net sales represents gross sales less freight. The Company uses net sales as its measure of revenues from external customers at the segment level.



### Index of North American Industry Volume for Bonnell's Key Markets



Note: Index computations based on Aluminum Association data (1982=1.0). Specialty includes aluminum extrusions sold to consumer durables, electrical and machinery markets.

# Tredegar CORPORATION

### Key Markets - B&C/Automotive/Specialty





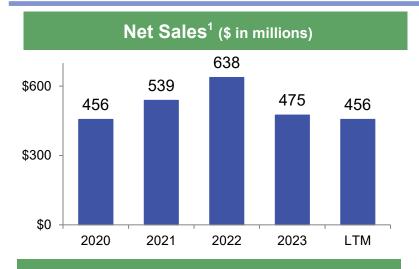
### **Automotive Aluminum Extrusion Applications**

- Crash management systemsbeams and mounting plates, crush cans
- Roof rails
- Electrical battery trays
- Air conditioner tube connectors

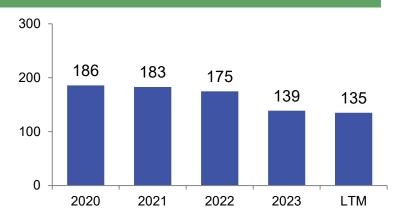


#### Annual Historical Financials

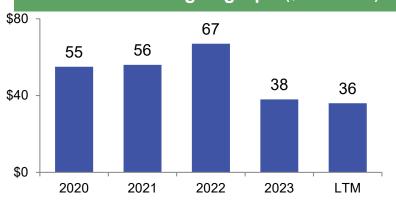




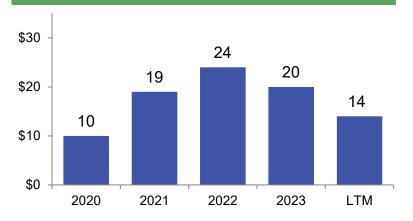




#### **EBITDA from Ongoing Ops** (\$ in millions)



#### **Capital Expenditures** (\$ in millions)

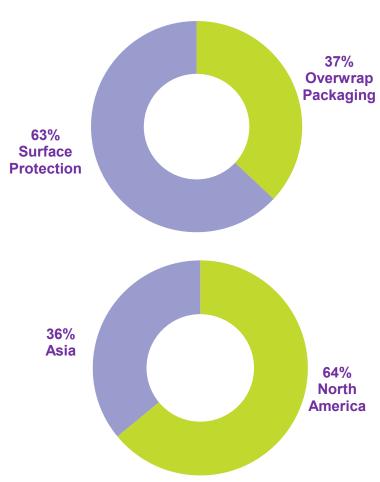


<sup>&</sup>lt;sup>1</sup> Net sales represents gross sales less freight. The Company uses net sales as its measure of revenues from external customers at the segment level.

#### **Business Profile**







#### **Key Growth Drivers**

- "Internet of Things" leading to greater connectivity and more displays and semiconductors
- Thinner devices with increasing resolution and larger screen size
- Demographic and workplace trends shifting to greater tele-/video communications

#### **Customers**

- Major manufacturers of flat panel and flexible display components & specialty plastic substrates and materials suppliers for advanced semiconductor packaging
- Global and regional leaders in LCD, LED, OLED and QLED and display glass-based applications

#### **Primary End Use Markets**

- High-value components of flat panel and flexible displays, including LCD and OLED televisions, monitors, notebooks, smartphones, tablets, automotive displays, semiconductors and digital signage
- Overwrap packaging films for paper tissue and towel products; specialty tapes and in-transit automotive paint protection

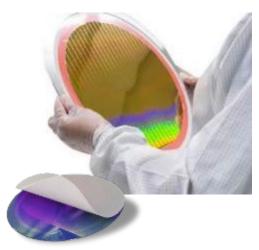
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# Tredegar CORPORATION

### End-Use Markets for Surface Protection Products









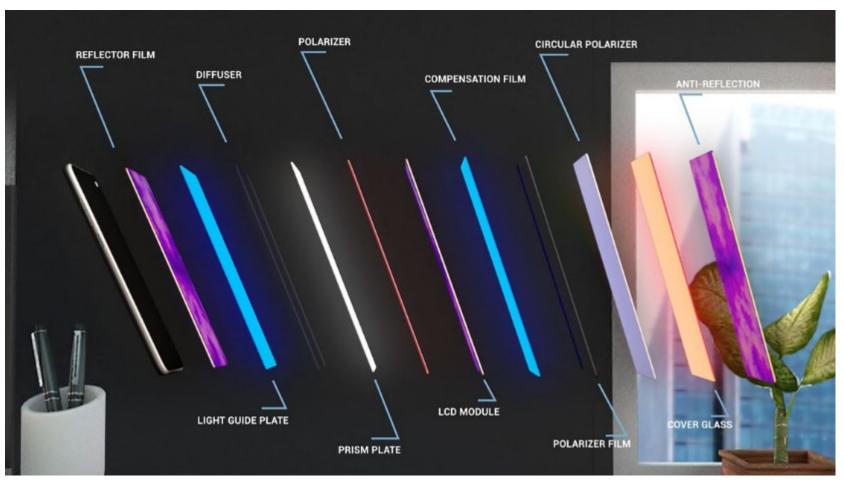






### Surface Protection Overview

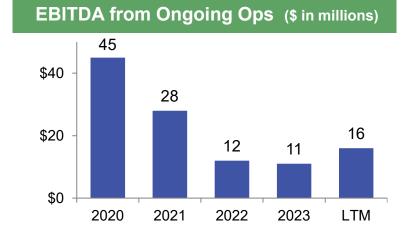
### Typical LCD Optical Stack (examples: TVs, Smartphones)



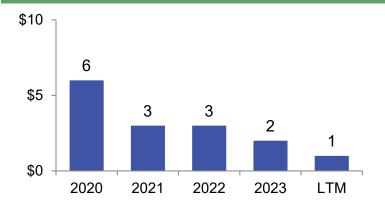
### Annual Historical Financials









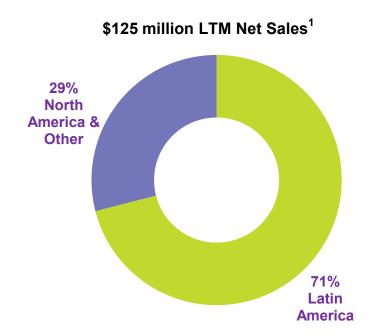


<sup>&</sup>lt;sup>1</sup> Net sales represents gross sales less freight. The Company uses net sales as its measure of revenues from external customers at the segment level.

### Flexible Packaging Films

#### **Business Profile**





#### **Key Growth Drivers**

- Growing end-user demand for convenience foods, lighter packaging and branded consumer products
- Packaging innovation driving demand for flexible packaging

#### **Customers**

 Global and regional food and consumer goods packaging producers, converters and industrial producers

#### **Primary End Use Markets**

- Perishable and non-perishable food packaging
- Non-food packaging, including personal care, hygiene and cleaning packaging and industrial applications

<sup>&</sup>lt;sup>1</sup> Net sales represents gross sales less freight. The Company uses net sales as its measure of revenues from external customers at the segment level.

## Flexible Packaging Films

### End-Use and Value-Add Products





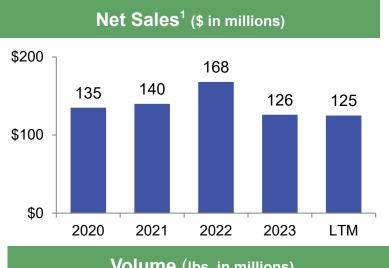




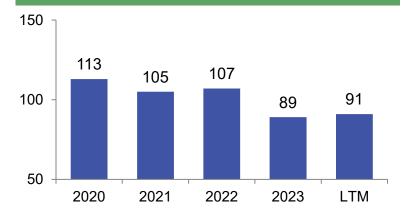


### Flexible Packaging Films

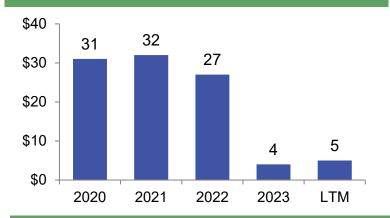
#### Annual Historical Financials



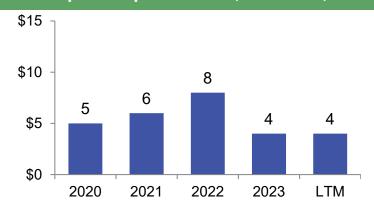
#### Volume (Ibs. in millions)



#### EBITDA from Ongoing Ops (\$ in millions)



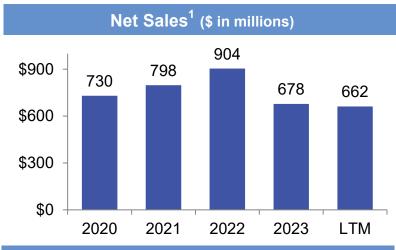
#### Capital Expenditures (\$ in millions)



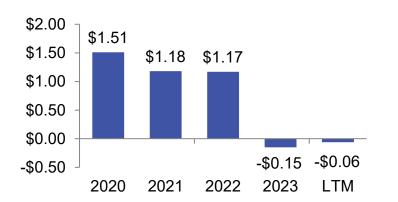
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#### Annual Historical Financials

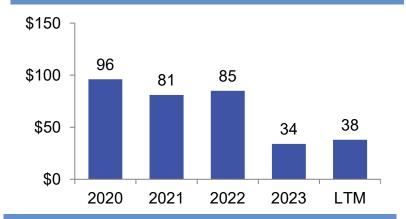




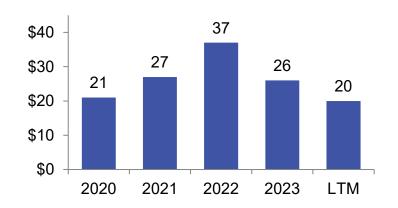
#### Earnings Per Share from Ongoing Ops<sup>3</sup>



#### Consolidated EBITDA from Ongoing Ops<sup>2</sup> (\$ in millions)



#### **Capital Expenditures (\$ in millions)**



<sup>&</sup>lt;sup>1</sup> See Note 1 in GAAP to Non-GAAP Reconciliations for more information on this non-GAAP financial measure.

<sup>&</sup>lt;sup>2</sup> See Note 2 in GAAP to Non-GAAP Reconciliations for more information on this non-GAAP financial measure.

<sup>&</sup>lt;sup>3</sup> Diluted earnings per share from ongoing operations. See Note 4 in GAAP to Non-GAAP Reconciliations for more information on this non-GAAP financial measure.



### Capital Expenditures – History & Projections

(\$ in millions)					
	2020	2021	2022	2023	2024 Projection <sup>2</sup>
Aluminum Extrusions	\$10.3	\$18.9	\$23.7	\$20.3	\$9
PE Films <sup>1</sup>	6.0	3.0	3.3	1.8	2
Flexible Packaging	5.0	5.6	8.2	4.3	4
Corporate	0.2	(0.1)	1.7	0.0	0
Total	\$21.5	\$27.4	\$36.9	\$26.4	\$15

#### 2024 Capital Expenditures Projections include:

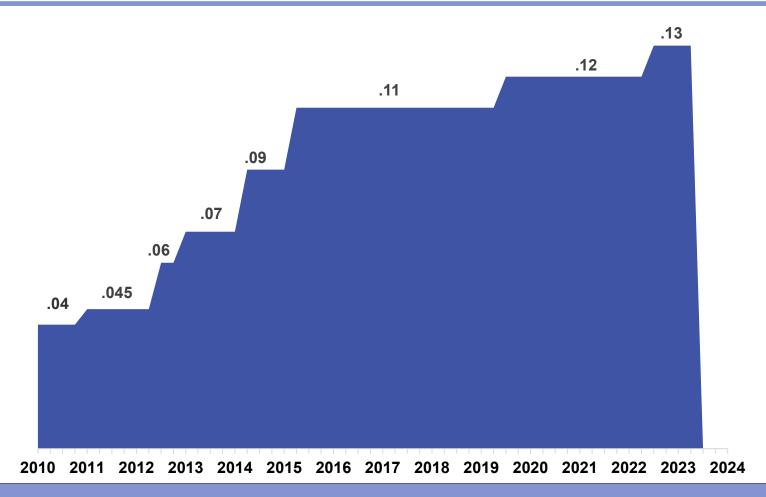
- For Aluminum Extrusions: Projection reflects stringent spending measures that the Company has implemented to control its financial leverage. \$4M for productivity projects. The multi-year implementation of a new enterprise resource planning and manufacturing execution systems has been reorganized with an extended implementation period; the earliest "go live" date in 2025 (total spending to date ~ \$21M)<sup>2</sup>
- For PE Films: \$1M for productivity projects
- Capital expenditures to support continuity of current operations planned at approximately \$5M for Aluminum Extrusions, \$1M for PE Films, and \$4M for Flexible Packaging Films.

<sup>1</sup> Capital Expenditures for PE Films are presented on a continuing operations basis, and therefore exclude spend activity related to the divested Personal Care business.

<sup>&</sup>lt;sup>2</sup> Represents management's current expectation, which is subject to change.



**Quarterly Cash Dividend (\$)** 



Tredegar suspended its quarterly dividend on 8/3/2023.
A special dividend of \$5.97 per share was paid in 2020 and \$0.75 per share was paid in 2012.





On December 31, 2020, the Company completed the sale of Bright View Technologies, which was part of its PE Films segment. The sale did not represent a strategic shift nor did it have a major effect on the Company's historical and ongoing operations, thus all financial information for Bright View Technologies has been presented in continuing operations.

Due to rounding, numbers presented throughout this presentation may not add up precisely to the totals provided and percentages may not precisely reflect the absolute figures.

#### Notes:

1. Net sales represent sales less freight. The Company uses net sales as its measure of revenues from external customers at the segment level. Net sales on a consolidated basis is a financial measure that is not calculated in accordance with U.S. generally accepted accounting principles (U.S. GAAP), and it is not intended to represent sales as defined by U.S. GAAP. A reconciliation of net sales on a consolidated basis to sales is shown below:

	QTD	QTD	QTD	QTD	QTD
(In millions)	Q1 2023	Q2 2023	Q3 2023	Q4 2023	Q1 2024
Aluminum Extrusions	\$133.4	\$121.9	\$109.4	\$110.2	\$114.2
PE Films	20.2	15.9	19.9	20.7	24.7
Flexible Packaging Films	31.5	33.2	30.1	31.5	30.1
Net sales on a consolidated basis	185.1	171.0	159.4	162.4	169.0
Add back freight	6.0	7.2	6.7	6.9	6.7
Sales as shown in consolidated statements of income	\$191.1	\$178.2	\$166.1	\$169.3	\$175.7

					LTM
(In millions)	2020	2021	2022	2023	2024
Aluminum Extrusions	\$455.7	\$539.3	\$637.9	\$474.8	\$455.7
PE Films	139.3	118.9	97.6	76.8	81.3
Flexible Packaging Films	134.6	140.0	168.1	126.3	124.9
Net sales on a consolidated basis	729.6	798.2	903.6	677.9	661.9
Add back freight	25.7	28.2	35.0	26.9	27.5
Sales as shown in consolidated statements of income	\$755.3	\$826.4	\$938.6	\$704.8	\$689.4



#### 2. Summary Financial Information

(in millions)		Year Ended December 31,							LTM				QTD	
		2020	2	2021	20	22	2	023	20	24	Q1 2023	C	21 2024	
Income and expense relating to ongoing operations:														
Total EBITDA for segments (a)	\$	130.8	\$	115.3	\$	106.2	\$	53.6	\$	57.1	\$ 17	8 \$	21.4	
Pension expense (c)		(14.6)		(14.1)		-		-		-		-	-	
Corporate expenses		(20.4)		(20.0)		(21.7)		(19.4)		(19.1)	(4.7	7)	(4.3)	
Consolidated EBITDA from ongoing operations ("Consolidated EBITDA") (b)		95.8		81.2		84.5		34.2		38.0	13	1	17.1	
Depreciation and amortization		(26.4)		(24.7)		(26.4)		(27.7)		(27.5)	(6.8	3)	(6.7)	
Stock option-based compensation costs		(2.1)		(2.5)		(1.4)		(0.2)		-	(0.2	2)	-	
Interest income		-		-		-		0.5		0.5		-	-	
Interest expense		(2.6)		(3.4)		(5.0)		(11.6)		(12.8)	(2.3	3)	(3.5)	
Income taxes		(13.9)		(11.1)		(12.2)		0.1		0.2	(1.3	3)	(1.3)	
Net income (loss) from ongoing operations (b)		50.8		39.5		39.5		(4.7)		(1.6)	2	5	5.6	
After-tax effects of special items:														
Losses associated with plant shutdowns, assets impairments & restructuring		(1.2)		(0.5)		(0.5)		(4.0)		(4.4)	(0.	1)	(0.4)	
Gain (loss) on investment in kaléo		(47.6)		9.7		1.1		0.2		-	0.2	2	-	
Cash dividend received from investment in kaléo		-		0.3		-		-		-		-	-	
Tax benefit from new U.S. tax regulations related to foreign tax credits		-		-		3.8		(1.3)		(1.3)		-	-	
One-time tax credit in Brazil for unemployment/social security insurance non-income taxes		-		6.6		-		-		-		-	-	
Goodwill impairment charge (2020 & 2023) and accelerated trade name amortization (2019)		(10.5)		-		-		(27.0)		(27.0)		-	-	
Loss on sale of Bright View Technologies		(1.8)		-		-		-		-		-	-	
Tax valuation allow ance release primarily due to sale of kaléo		-		5.4		-		-		-		-	-	
Group annuity contract premium expense		-		-		-		(1.6)		(1.6)		-	-	
Pension settlement loss (d)		-		-		-		(51.0)		(51.0)		-	-	
Net periodic benefit cost for the frozen pension plan in process of termination (c)		-		-		(11.3)		(8.4)		(5.8)	(2.6	3)	-	
Other		(6.5)		(3.2)		(4.1)		(8.1)		(8.9)	(1.0		(1.9)	
Net income (loss) from continuing operations as reported under GAAP	\$	(16.8)	\$	57.8	\$	28.5	\$	(105.9)	\$ (	101.6)	\$ (1.0	0) \$	3.3	

See footnotes on the next page.



2. Summary Financial Information (continued)

#### Notes:

- (a) Tredegar's presentation of segment earnings before interest, taxes, depreciation and amortization from ongoing operations ("EBITDA") from ongoing operations aligns with key metrics used by the Chief Operating Decision Maker under Accounting Standards Codification 280. For additional information, refer to Note 13, Business Segments, of the Notes to Financial Statements in Tredegar's Annual Report on Form 10-K for the year ended December 31, 2023.
- (b) Tredegar's presentation of Consolidated EBITDA from ongoing operations and net income (loss) from ongoing operations are non-GAAP financial measures that exclude the effects of gains or losses associated with plant shutdowns, asset impairments and restructurings, gains or losses from the sale of assets, goodwill impairment charges, net periodic benefit cost for the frozen defined benefit pension plan and other items (which includes gains and losses for an investment accounted for under the fair value method). Consolidated EBITDA from ongoing operations also excludes depreciation & amortization, stock option-based compensation costs, interest income, interest expense and income taxes.
  - Consolidated EBITDA from ongoing operations and net income (loss) from ongoing operations are key financial and analytical measures used by management to gauge the operating performance of Tredegar's ongoing operations, its borrowing capacity and its estimated enterprise value. They are not intended to represent the stand-alone results for Tredegar's ongoing operations under GAAP and should not be considered as an alternative to net income (loss) from continuing operations as defined by GAAP. A reconciliation is provided above of these ongoing non-GAAP measures to net income (loss) from continuing operations as reported under GAAP.
- (c) On February 10, 2022, Tredegar announced the initiation of a process to terminate and settle its frozen defined benefit pension plan, w hich could take up to 24 months to complete. Beginning in 2022, and consistent with no expected required minimum cash contributions, no pension expense is included in calculating Consolidated EBITDA from ongoing operations. On November 3, 2023, the pension plan termination and settlement process for the Company was completed, and the relevant pension plan obligation was transferred to Massachusetts Mutual Life Insurance Company.
- (d) During the third quarter of 2023, the Company remeasured the pension plan, which resulted in a pre-tax pension settlement loss in the condensed consolidated results of operation of \$25.6 million. The remeasurement of the pension benefit obligation and plan assets was triggered by \$64.5 million of lump sum distributions from the pension plan assets which exceeded the pension plan's service and interest cost.

  During the fourth quarter of 2023, the Company recognized a pre-tax pension settlement loss of \$66.7 million.
- 3. EBIT (earnings before interest and taxes) from ongoing operations is a non-GAAP financial measure included in the reconciliation of segment financial information to consolidated results for the Company. It is not intended to represent the stand-alone results for Tredegar's ongoing operations under GAAP and should not be considered as an alternative to net income (loss) from continuing operations as defined by GAAP. The Company believes that EBIT is a widely understood and utilized metric that is meaningful to certain investors and that including this financial metric in the reconciliation of management's performance metric, as shown on page 70 of the 2023 Form 10-K, EBITDA from ongoing operations, provides useful information to those investors that primarily utilize EBIT to analyze the Company's core operations.



The after-tax effects of losses associated with plant shutdowns, asset impairments and restructurings, gains or losses from the sale of assets, goodwill impairment charges, net periodic benefit cost for the frozen defined benefit pension plan and other items (which includes unrealized gains and losses for an investment accounted for under the fair value earnin method) have been presented separately and removed from net income (loss) and (loss) per share from continuing operations as reported under U.S. GAAP to determine Tredegar's presentation of net income (loss) and earnings per share from ongoing operations are key financial and analytical measures used by Tredegar to gauge the financial performance of its ongoing operations. They are not intended to represent the stand-alone results for Tredegar's ongoing operations under GAAP and should not be considered as an alternative to net income or earnings per share from continuing operations as defined by U.S. GAAP. They exclude items that we believe do not relate to Tredegar's ongoing operations. A reconciliation is shown below:

(in millions, except per share data)	:	2020	:	2021	:	2022		2023		_TM 2024
Net income (loss) from continuing operations as reported under U.S. GAAP	\$	(16.8)	\$	57.8	\$	28.5	\$	(105.9)	\$	(101.6)
After tax effects of:										
Losses associated with plant shutdowns, asset impairments and restructurings		1.2		0.5		0.5		4.0		4.4
(Gains) losses from sale of assets and other		55.9		(6.8)		(8.0)		10.8		11.9
One-time tax credit in Brazil for unemployment/social security insurance non-income taxes				(6.6)		-				
Goodwill impairment charge (2020 & 2023) and accelerated trade name amortization (2019)		10.5				-		27.0		27.0
Tax valuation allow ance release primarily due to sale of kaléo		-		(5.4)		-				
Pension settelment loss		-		-		-		51.0		51.0
Net periodic benefit cost for the frozen pension plan in process of termination		-	•		•	11.3	•	8.4	•	5.7
Net income (loss) from ongoing operations	\$	50.8	\$	39.5	\$	39.5	\$	(4.7)	\$	(1.6)
Earnings (loss) per share from continuing operations under GAAP (diluted) After tax effects of:	\$	(0.51)	\$	1.72	\$	0.84	\$	(3.10)	\$	(2.97)
Losses associated with plant shutdowns, asset impairments and restructurings		0.04		0.02		0.01		0.12		0.13
(Gains) losses from sale of assets and other		1.66		(0.20)		(0.01)		0.31		0.34
One-time tax credit in Brazil for unemployment/social security insurance non-income taxes		-		(0.20)		(0.01)		-		-
Goodw ill impairment charge (2020 & 2023) and accelerated trade name amortization (2019)		0.32		(0.20)		_		0.79		0.79
Tax valuation allow ance primarily due to sale of kaléo		-		(0.16)		_		-		-
Pension Settlement loss		-		-		-		1.48		1.48
Net periodic benefit cost for the frozen pension plan in process of termination		-		-		0.33		0.25		0.17
Earnings (loss) per share from ongoing operations (diluted)	\$	1.51	\$	1.18	\$	1.17	\$	(0.15)	\$	(0.06)
	O,	1 2023	O:	2 2023	O:	3 2023	c	Q4 2023	Ω1	2024
Net income (loss) from continuing operations as reported under U.S. GAAP	\$	(1.0)	\$	(18.9)	\$	(50.4)		(35.6)	\$	3.3
After tax effects of:	<u> </u>	( -/		( /		( /		()		
Losses (gains) associated with plant shutdowns, asset impairments and restructurings		0.1		-		3.7		0.3		0.4
(Gains) losses from sale of assets and other		0.8		2.4		4.1		3.5		1.9
Pension settlement loss		-		-		20.0		31.0		-
Net periodic benefit cost for the frozen pension plan in process of termination		2.6		2.6		2.4		0.7		-
Goodwill impairment		-		11.9		15.1		-		
Net income (loss) from ongoing operations	\$	2.5	\$	(2.0)	\$	(5.1)	\$	(0.1)	\$	5.6
Earnings (loss) per share under GAAP (diluted)	\$	(0.03)	\$	(0.56)	\$	(1.47)	\$	(1.04)	\$	0.10
After tax effects of:	<u> </u>	(0.00)	<u> </u>	(0.00)		()	<u> </u>	(1.01)	Ψ	00
Losses (gains) associated with plant shutdowns, asset impairments and restructurings		_		_		0.11		0.01		0.01
(Gains) losses from sale of assets and other		0.02		0.07		0.12		0.10		0.05
Pension settlement loss		-		-		0.58		0.90		-
Net periodic benefit cost for the frozen pension plan in process of termination		0.08		0.08		0.07		0.02		-
Goodwill impairment		-		0.35		0.44		-		-
Earnings (loss) per share from ongoing operations (diluted)	\$	0.07	\$	(0.06)	\$	(0.15)	\$	(0.01)	\$	0.16



5. Net debt is a non-GAAP financial measure that is not intended to represent debt as defined by GAAP, but is utilized by management in evaluating financial leverage and equity valuation. A calculation of net debt is shown below:

(In millions)	irch 31, 2024	Dec	ember 31, 2023
ABL revolving facility (matures on June 30, 2026)	\$ 128.3	\$	126.3
Long-term debt	20.0		20.0
Total debt	148.3		146.3
Less: Cash and cash equivalents	3.5		9.7
Less: Restriced cash	1.3		3.8
Net debt	\$ 143.5	\$	132.8