

2015 Second-Quarter Financial Results

## Forward-Looking Statements

Certain statements contained in this presentation are forward-looking statements. Pursuant to federal securities regulations, we have set forth cautionary statements relating to those forward-looking statements in our Annual Report on Form 10-K for the year ended December 31, 2014, in our Quarterly Report on Form 10-Q for the quarter ended June 30, 2015, and other filings with the Securities and Exchange Commission. We urge readers to review and carefully consider these cautionary statements and the other disclosures we make in our filings with the SEC.

This presentation contains non-GAAP financial measures that are not determined in accordance with United States GAAP. These non-GAAP financial measures should not be considered in isolation, as an alternative to, or more meaningful than measures of financial performance determined in accordance with United States GAAP. A reconciliation of those financial measures to United States GAAP financial measures is included under "Supplemental Information" in this presentation and is available on the company's website at www.tredegar.com under "Investors."

The report speaks as of the date thereof. Tredegar is not, and should not be deemed to be, updating or reaffirming any information contained therein. We do not undertake, and expressly disclaim any duty, to update any forward-looking statements made in this presentation to reflect any change in management's expectations or any change in conditions, assumptions or circumstances on which such statements are based.

## Tredegar Corporation 2015 Second Quarter Financial Results

| (\$ in millions, except EPS) | 2Q 2015 | 2Q 2014 | Y-O-Y |
| :---: | :---: | :---: | :---: |
| Net Sales ${ }^{1}$ | \$213.5 | \$230.6 | (7)\% |
| Net Income from Ongoing Operations ${ }^{2}$ | \$3.2 | \$11.1 | (71)\% |
| Diluted EPS from Ongoing Operations² | $\$ 0.10$ | $\$ 0.34$ | $\underbrace{(71) \%}$ |

[^0]
## Tredegar Corporation

Second Quarter Net Sales and Net Income

## Financial Highlights

- Combined segment operating profit from ongoing operations ${ }^{3}$ of $\$ 14.5 \mathrm{M}$ was $\$ 8.5 \mathrm{M}$ lower than prior year
- Film Products operating profit down \$8.8M
- Bonnell Aluminum operating profit up \$.25M
- Non-cash pension expense $\$ 1.4 \mathrm{M}$ (\$2.2M YTD) unfavorable to prior year
- See Outlook section of Form 10-Q (pg. 24) for additional information

Net Sales ${ }^{1}$
(\$ in millions)


Net Income from Ongoing Operations ${ }^{2}$
(\$ in millions)


## Tredegar Film Products

## 2015 Second Quarter Results

## 2nd Quarter Performance

| (in millions) | 2Q 15 | 2Q 14 | 毋 |
| :--- | :---: | :---: | :---: |
| Volume (lbs.) | 56.6 | 60.7 | $(7) \%$ |
| Net Sales $^{1}$ | $\$ 115.3$ | $\$ 146.0$ | $(21) \%$ |
| Operating Profit $^{2}$ | $\$ 6.2$ | $\$ 15.0$ | $(59) \%$ |
| Adj. EBITDA |  |  |  |

## Financial Highlights

- Lower personal care volumes, primarily from lost business and product transitions for Films' largest customer; 2Q impact of \$(4.3)M
- Global oversupply issues and weak economy in Brazil continue to impact results in flexible packaging films; operating loss increased \$2M to $\$(3.1) \mathrm{M}$
- Unfavorable lag in resin pass-through \$(1.6)M and higher SG\&A


## YTD Performance

| (in millions) | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 4}$ |  |
| :--- | :---: | :---: | :---: |
| Volume (lbs.) | 119.3 | 123.4 | $(3) \%$ |
| Net Sales $^{1}$ | $\$ 248.5$ | $\$ 295.2$ | $(16) \%$ |
| Operating Profit $^{2}$ | $\$ 23.8$ | $\$ 31.7$ | $(25) \%$ |
| Adj. EBITDA $^{3}$ | $\$ 36.9$ | $\$ 47.6$ | $(23) \%$ |

## Other Highlights

- Impact of product transitions for Films' largest customer will continue
- In flexible packaging films unfavorable economic conditions in Brazil and oversupply issues expected to continue
- 2015 capital spending projection of \$26MM
- See Outlook section of Form 10-Q (pg. 24) for additional information


## Bonnell Aluminum <br> 2015 Second Quarter Results

| 2nd Quarter Performance |  |  |  |
| :--- | :---: | :---: | :---: |
| (in millions) | 2Q 15 | 2Q 14 | 人 |
| Volume (lbs.) | 42.9 | 38.2 | $12 \%$ |
| Net Sales $^{1}$ | $\$ 98.2$ | $\$ 84.5$ | $16 \%$ |
| Operating Profit $^{2}$ | $\$ 8.3$ | $\$ 8.1$ | $3 \%$ |
| Adj. EBITDA |  |  |  |

- Volume up with growth in nonresidential B\&C, automotive, and specialty markets
- Automotive volume up year-over-year with roll out of new customer programs
- Hiring expenses of $\$ .8 \mathrm{M}$ for additional labor to meet high production demand
- Anodizing upgrade project completed (project expense of $\$ .3 \mathrm{M}$ in 2 Q )


## YTD Performance

| (in millions) | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 4}$ | Д |
| :--- | :---: | :---: | :---: |
| Volume (lbs.) | 82.4 | 74.8 | $10 \%$ |
| Net Sales $^{1}$ | $\$ 191.8$ | $\$ 163.8$ | $17 \%$ |
| Operating Profit $^{2}$ | $\$ 13.6$ | $\$ 12.8$ | $6 \%$ |
| Adj. EBITDA $^{3}$ | $\$ 18.4$ | $\$ 17.8$ | $4 \%$ |

## Other Highlights

- B\&C volume expected to grow in line with overall market
- Average capacity utilization at approximately 90\%
- 2015 capital spending projection of $\$ 10 \mathrm{M}$


## Tredegar Corporation

## Other 2015 Year-to-Date Financial Highlights (as of 6/30/2015)

\$ in millions, except percentages

## Cash Flows from Operations <br> $\$ 19.4$

Capital Expenditures
$\$ 14.4$
Dividends Paid
$\$ 6.5$
Net Debt ${ }^{1}$
$\$ 87.6$
Total Debt to Adjusted EBITDA ${ }^{2}$
1.58x
(LTM as of 6/30/2015)


Appendix

## Tredegar Corporation

Annual Historical Financials


Earnings Per Share from Ongoing Ops ${ }^{3}$

Adjusted EBITDA² (\$ in millions)


Capital Expenditures (\$ in millions)


Film Products reflects inclusion of acquisition subsequent to acquisition of Terphane (10/24/11), and Bonnell Aluminum reflects inclusion of AACOA subsequent to the acquisition date of 10/1/12.
${ }^{1}$ Net sales represent sales less freight. See Note 1 in GAAP to Non-GAAP Reconciliations for more information on this non-GAAP financial measure.
${ }^{2}$ See Note 2 in GAAP to Non-GAAP Reconciliations for more information on this non-GAAP financial measure.
${ }^{3}$ Diluted earnings per share from ongoing operations. See Note 3 in GAAP to Non-GAAP Reconciliations for more information on this non-GAAP financial measure.

## Tredegar Film Products

## Business Profile



## Key Growth Drivers

- Growth of middle class in emerging markets
- Electronics and display market expanding
- Aging baby boomers in developed markets
- Packaging innovation driving demand for flexible packaging


## Customers

- Global and regional consumer care producers
- Major manufacturers of flat panel display components
- Major food packaging producers and converters


## Primary End Use Markets

- Personal care products - feminine hygiene, baby diapers and adult incontinence products
- High-value components of flat panel displays, including LCD televisions, monitors, notebooks, smartphones, tablets and digital signage
- Flexible packaging - food


## Tredegar Film Products

Annual Historical Financials


# Bonnell Aluminum <br> Business Profile 

(\$344 million Net Sales in 2014)


## Key Market Drivers

- Nonresidential building and construction recovery
- Growing aluminum content in vehicles, driven by CAFÉ (corporate average fuel economy) standards
- Growth in industrial and specialty markets such as machinery and equipment


## Customers

- Glazing contractors and fabricators
- Tier I and II suppliers to automotive OEMs
- Consumer durables, machinery and equipment, and electrical OEMs


## Primary End Use Markets

- Curtain wall, store fronts and entrances, doors, windows, wall panels and other building components
- Automobile and light truck structural components
- Consumer durables such as major appliances, pleasure boats and recreational watercraft, office and institutional furniture
- Material handling equipment, linear motion and conveying systems, modular framing


## Bonnell Aluminum

## Annual Historical Financials




Capital Expenditures (\$ in millions)



Reflects inclusion of AACOA subsequent to acquisition date of 10/1/12.
${ }^{1}$ Net sales represent sales less freight. See Note 1 in GAAP to Non-GAAP Reconciliations for more information on this non-GAAP financial measure.
${ }^{2}$ See Note 2 in GAAP to Non-GAAP Reconciliations for more information on this non-GAAP financial measure.

## Tredegar Corporation Segment Adjusted EBITDA ${ }^{1}$

## Segment Adjusted EBITDA ${ }^{1}$ from Ongoing Operations, excluding Corporate Overhead (\$ in millions)

- Film Products $\quad$ Bonnell Aluminum


Film Products reflects inclusion of acquisition subsequent to its acquisition of Terphane (10/24/11), and Bonnell Aluminum reflects inclusion of AACOA subsequent to the acquisition date of 10/1/12.
${ }^{1}$ Segment Adjusted EBITDA excludes corporate overhead expense. See Note 2 in GAAP to Non-GAAP Reconciliations for more information on this nonGAAP financial measure.

## Tredegar Corporation

## Cash Flow

| (\$ in millions) | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 4}$ |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Cash Flows from <br> Operations | $\$ 46$ | $\$ 72$ | $\$ 83$ | $\$ 77$ | $\$ 51$ |
| Capital Expenditures | 20 | 16 | 33 | 80 | 45 |
| Free Cash Flow ${ }^{1}$ | 26 | 56 | 50 | $(3)$ | 6 |
|  |  |  |  |  |  |
| Dividends | 5 | 6 | 31 | 9 | 11 |
| Acquisitions | 6 | 181 | 58 | 0 | 0 |
| Share Repurchases | 35 | 0 | 0 | 0 | 0 |

## Tredegar Corporation

## Cash Dividend History



- Quarterly dividends have more than doubled since 2010.
- A special dividend of $\$ .75$ per share was paid in 2012.


## Tredegar Corporation

## Capital Expenditures History

| (\$ in millions) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Capital Expenditures | $\underline{2010}$ | 2011 | 2012 | $\underline{2013}$ | $\underline{2014}$ | $2015$ <br> Projection ${ }^{2}$ |
| Film Products | 15.8 | 13.1 | 30.5 | 64.9 | 38.8 | 26.0 |
| Bonnell Aluminum | 4.3 | 2.7 | 2.3 | 14.7 | 6.1 | 10.0 |
| Corporate | 0.3 | 0.1 | 0.5 | 0.1 | - |  |
| Total | 20.4 | 15.9 | 33.3 | 79.7 | 44.9 | 36.0 |
| \% Net Sales ${ }^{1}$ | 2.8\% | 2.0\% | 3.9\% | 8.6\% | 4.9\% |  |

## 2015 capital expenditures are projected to include approximately \$12MM for Film Products and \$5MM for Bonnell Aluminum for routine capital expenditures

${ }^{1}$ Net sales represent sales less freight. See Note 1 in GAAP to Non-GAAP Reconciliations for more information on this non-GAAP financial measure.
${ }^{2}$ Represents management's current expectation, which is subject to change.

## GAAP to Non-GAAP Reconciliations

## GAAP to Non-GAAP Reconciliations

Film Products results include the acquisition of Terphane Holdings LLC on October 24, 2011. Bonnell Aluminum results include the acquisition of AACOA, Inc. on October 1, 2012.

## Notes:

1. Net sales represent sales less freight. Net sales is a financial measure that is not calculated in accordance with U.S. generally accepted accounting principles (U.S. GAAP), and it is not intended to represent sales as defined by U.S. GAAP. Net sales is a key measure used by the chief operating decision maker of each segment for purposes of assessing performance. A reconciliation of net sales to sales is show n below :

|  | QTD | QTD | QTD | QTD |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| (In millions) | Q2 2014 | Q3 2014 | Q4 2014 | Q1 2015 | Q2 2015 |
| Film Products | $\$ 146.0$ | $\$ 143.1$ | 140.4 | 133.2 | 115.3 |
| Aluminum Extrusions | 84.5 | 89.6 | 90.9 | 93.6 | 98.2 |
| Total net sales | $\mathbf{2 3 0 . 6}$ | $\mathbf{2 3 2 . 7}$ | $\mathbf{2 3 1 . 3}$ | $\mathbf{2 2 6 . 8}$ | $\mathbf{2 1 3 . 5}$ |
|  |  |  |  |  |  |
| Add back freight | 6.4 | 7.7 | 7.9 | $\mathbf{7 . 3}$ | $\mathbf{7 . 7}$ |
| Sales as show $n$ in consolidated statements of income | $\mathbf{\$ 2 3 7 . 0}$ | $\mathbf{\$ 2 4 0 . 4}$ | $\mathbf{\$ 2 3 9 . 2}$ | $\mathbf{\$ 2 3 4 . 2}$ | $\mathbf{\$ 2 2 1 . 2}$ |


|  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| LTM |  |  |  |  |  |
| (In millions) | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 4}$ | $\mathbf{Q 2} 2015$ |
| Film Products | $\$ 535.5$ | $\$ 611.9$ | $\$ 621.2$ | $\$ 578.7$ | $\$ 532.0$ |
| Aluminum Extrusions | 240.4 | 245.5 | 309.5 | 344.3 | 372.4 |
| Total net sales | $\mathbf{7 7 5 . 9}$ | $\mathbf{8 5 7 . 3}$ | $\mathbf{9 3 0 . 7}$ | $\mathbf{9 2 3 . 0}$ | $\mathbf{9 0 4 . 4}$ |
| Add back freight | 18.5 | 24.8 | 28.6 | 28.8 | 30.7 |
| Sales as show n in consolidated statements of income | $\$ 794.4$ | $\mathbf{\$ 8 8 2 . 2}$ | $\mathbf{\$ 9 5 9 . 3}$ | $\mathbf{\$ 9 5 1 . 8}$ | $\mathbf{\$ 9 3 5 . 1}$ |

2. Adjusted EBTDA represents net income (loss) from continuing operations before interest, taxes, depreciation, amortization, unusual items, goodw ill impairments, gains or losses associated with plant shutdow ns, asset impairments and restructurings, gains or losses from the sale of assets, investment w rite-dow ns or $w$ rite-ups, charges related to stock option aw ards accounted for under the fair value-based method and other items. Adjusted EBITDA is a non-GAAP financial measure that is not intended to represent net income (loss) or cash flow from operations as defined by U.S. GAAP and should not be considered as either an alternative to net income (loss) (as an indicator of operating performance) or to cash flow (as a measure of liquidity). Tredegar uses Adjusted EBTTDA as a measure of unlevered (debt-free) operating cash flow.

We also use it when comparing relative enterprise values of manufacturing companies and when measuring debt capacity. When comparing the valuations of a peer group of manufacturing companies, we express enterprise value as a multiple of Adjusted EBTDA. We believe Adjusted EBITDA is preferable to operating profit and other GAAP measures when applying a comparable multiple approach to enterprise valuation because it excludes the items noted above, measures of $w$ hich may vary among peer companies.

A reconciliation of ongoing operating profit (loss) from continuing operations to Adjusted EBTTDA is show $n$ on the next page. Amounts relating to corporate overhead for the prior years have been reclassified to conform w ith the current year's presentation. Adjusted EBRDA for Aluminum Extrusions in 2012 includes an adjustment of $\$ 2.4$ million for accelerated depreciation associated $w$ ith the shutdow $n$ of its manufacturing facility in Kentland, $\mathbb{I N}$. Accelerated depreciation associated $w$ ith the shutdow $n$ of the Kentland manufacturing facility $w$ as excluded from operating profit from ongoing operations. This amount has therefore been subtracted from the amount of depreciation expense added back in calculating Adjusted EBITDA.

## GAAP to Non-GAAP Reconciliations

Notes (continued):

| 2014 | Film Products |  | Aluminum Extrusions |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating profit (loss) from ongoing operations | \$ | 58.1 | \$ | 25.7 | \$ | 83.8 |
| Add back depreciation \& amortization |  | 30.7 |  | 9.9 |  | 40.6 |
| Adjusted EBITDA before corporate overhead (a) |  | 88.8 |  | 35.6 |  | 124.4 |
| Corporate overhead |  |  |  |  |  | (23.4) |
| Adjusted EBITDA (c) | \$ | 88.8 | \$ | 35.6 | \$ | 101.0 |
| Net sales (b) | \$ | 578.7 | \$ | 344.3 | \$ | 923.0 |
| Adjusted EBITDA margin [(a)/ (b)] |  | 15.3\% |  | 10.3\% |  | 13.5\% |
| Capital expenditures (d) | \$ | 38.8 | \$ | 6.1 | \$ | 44.9 |
| Adjusted EBITDA less capital expenditures [(c) - (d)] | \$ | 50.0 | \$ | 29.5 | \$ | 56.1 |
| 2013 |  |  |  |  |  |  |
| Operating profit (loss) from ongoing operations | \$ | 71.0 | \$ | 18.3 | \$ | 89.3 |
| Add back depreciation \& amortization |  | 35.3 |  | 9.2 |  | 44.5 |
| Adjusted EBITDA before corporate overhead (a) |  | 106.3 |  | 27.5 |  | 133.8 |
| Corporate overhead |  | - |  | - |  | (31.3) |
| Adjusted EBITDA (c) | \$ | 106.3 | \$ | 27.5 | \$ | 102.5 |
| Net sales (b) | \$ | 621.2 | \$ | 309.5 | \$ | 930.7 |
| Adjusted EBITDA margin [(a)/ (b)] |  | 17.1\% |  | 8.9\% |  | 14.4\% |
| Capital expenditures (d) | \$ | 64.9 | \$ | 14.7 | \$ | 79.7 |
| Adjusted EBITDA less capital expenditures [(c) - (d)] | \$ | 41.4 | \$ | 12.8 | \$ | 22.9 |
| 2012 |  |  |  |  |  |  |
| Operating profit (loss) from ongoing operations | \$ | 70.0 | \$ | 9.0 | \$ | 79.0 |
| Add back depreciation \& amortization |  | 39.2 |  | 10.0 |  | 49.2 |
| Less accelerated depreciation asso ciated with plant shutdo wn |  |  |  | (2.4) |  | (2.4) |
| Adjusted EBITDA before corporate overhead (a) |  | 109.2 |  | 16.6 |  | 125.8 |
| Corporate overhead |  |  |  |  |  | (22.3) |
| Adjusted EBITDA (c) | \$ | 109.2 | \$ | 16.6 | \$ | 103.5 |
| Net sales (b) | \$ | 611.9 | \$ | 245.5 | \$ | 857.4 |
| Adjusted EBITDA margin [(a)/ (b)] |  | 17.8\% |  | 6.8\% |  | 14.7\% |
| Capital expenditures (d) | \$ | 30.5 | \$ | 2.3 | \$ | 33.3 |
| Adjusted EBITDA less capital expenditures [(c) - (d)] | \$ | 78.7 | \$ | 14.3 | \$ | 70.2 |
| 2011 |  |  |  |  |  |  |
| Operating profit (loss) from ongoing operations | \$ | 59.5 | \$ | 3.5 | \$ | 63.0 |
| Add back depreciation \& amortization |  | 36.3 |  | 8.3 |  | 44.6 |
| Adjusted EBITDA before corporate overhead (a) |  | 95.8 |  | 11.8 |  | 107.6 |
| Corporate overhead |  | - |  | - |  | (15.5) |
| Adjusted EBITDA (c) | \$ | 95.8 | \$ | 11.8 | \$ | 92.1 |
| Net sales (b) | \$ | 535.5 | \$ | 240.4 | \$ | 775.9 |
| Adjusted EBITDA margin [(a)/ (b)] |  | 17.9\% |  | 4.9\% |  | 13.9\% |
| Capital expenditures (d) | \$ | 13.1 | \$ | 2.7 | \$ | 15.9 |
| Adjusted EBITDA less capital expenditures [(c) - (d)] | \$ | 82.7 | \$ | 9.1 | \$ | 76.2 |

## GAAP to Non-GAAP Reconciliations

Notes (continued):

| Quarter Ended June 30, 2015 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating profit (loss) from ongoing operations | \$ | 6.2 | \$ | 8.3 | \$ | 14.5 |
| Add back depreciation \& amortization |  | 6.3 |  | 2.4 |  | 8.7 |
| Adjusted EBITDA before corporate overhead (a) |  | 12.5 |  | 10.7 |  | 23.2 |
| Corporate overhead |  |  |  |  |  | (7.7) |
| Adjusted EBITDA (c) | \$ | 12.5 | \$ | 10.7 | \$ | 15.5 |
| Net sales (b) | \$ | 115.3 | \$ | 98.2 | \$ | 213.5 |
| Adjusted EBITDA margin [(a)/ (b)] |  | 10.8\% |  | 10.9\% |  | 10.9\% |
| Capital expenditures (d) | \$ | 4.0 | \$ | 2.5 | \$ | 6.5 |
| Adjusted EBITDA less capital expenditures [(c) - (d)] | \$ | 8.5 | \$ | 8.2 | \$ | 9.0 |
| Quarter Ended June 30, 2014 |  |  |  |  |  |  |
| Operating profit (loss) from ongoing operations | \$ | 15.0 | \$ | 8.1 | \$ | 23.1 |
| Add back depreciation \& amortization |  | 8.2 |  | 2.6 |  | 10.8 |
| Adjusted EBITDA before corporate overhead (a) |  | 23.2 |  | 10.7 |  | 33.9 |
| Corporate overhead |  | - |  | - |  | (5.0) |
| Adjusted EBITDA (c) | \$ | 23.2 | \$ | 10.7 | \$ | 28.9 |
| Net sales (b) | \$ | 146.0 | \$ | 84.5 | \$ | 230.4 |
| Adjusted EBITDA margin [(a)/ (b)] |  | 15.9\% |  | 12.7\% |  | 14.7\% |
| Capital expenditures (d) | \$ | 10.7 | \$ | 2.0 | \$ | 12.7 |
| Adjusted EBITDA less capital expenditures [(c) - (d)] | \$ | 12.5 | \$ | 8.7 | \$ | 16.2 |
| Six M onths Ended June 30, 2015 |  |  |  |  |  |  |
| Operating profit (loss) from ongoing operations | \$ | 23.8 | \$ | 13.6 | \$ | 37.4 |
| Add back depreciation \& amortization |  | 13.1 |  | 4.8 |  | 17.9 |
| Adjusted EBITDA before corporate overhead (a) |  | 36.9 |  | 18.4 |  | 55.3 |
| Corporate overhead |  | - |  |  |  | (14.9) |
| Adjusted EBITDA (c) | \$ | 36.9 | \$ | 18.4 | \$ | 40.4 |
| Net sales (b) | \$ | 248.5 | \$ | 191.8 | \$ | 440.3 |
| Adjusted EBITDA margin [(a)/ (b)] |  | 14.8\% |  | 9.6\% |  | 12.6\% |
| Capital expenditures (d) | \$ | 9.0 | \$ | 5.3 | \$ | 14.4 |
| Adjusted EBITDA less capital expenditures [(c) - (d)] | \$ | 27.9 | \$ | 13.1 | \$ | 26.0 |
| Six M onths Ended June 30, 2014 |  |  |  |  |  |  |
| Operating profit (loss) from ongoing operations | \$ | 31.7 | \$ | 12.8 | \$ | 44.5 |
| Add back depreciation \& amortization |  | 15.9 |  | 5.0 |  | 20.9 |
| Adjusted EBITDA before corporate overhead (a) |  | 47.6 |  | 17.8 |  | 65.4 |
| Corporate overhead |  | - |  | - |  | (11.2) |
| Adjusted EBITDA (c) | \$ | 47.6 | \$ | 17.8 | \$ | 54.2 |
| Net sales (b) | \$ | 295.2 | \$ | 163.8 | \$ | 458.9 |
| Adjusted EBITDA margin [(a)/ (b)] |  | 16.1\% |  | 10.9\% |  | 14.3\% |
| Capital expenditures (d) | \$ | 18.8 | \$ | 4.0 | \$ | 22.8 |
| Adjusted EBITDA less capital expenditures [(c) - (d)] | \$ | 28.8 | \$ | 13.8 | \$ | 31.4 |
| Last Twelve M onths Ended June 30, 2015 |  |  |  |  |  |  |
| Operating profit (loss) from ongoing operations | \$ | 50.2 | \$ | 26.4 | \$ | 76.6 |
| Add back depreciation \& amortization |  | 27.9 |  | 9.8 |  | 37.7 |
| Adjusted EBITDA before corporate overhead (a) |  | 78.1 |  | 36.2 |  | 14.3 |
| Corporate overhead |  | - |  | - |  | (27.2) |
| Adjusted EBITDA (c) | \$ | 78.1 | \$ | 36.2 | \$ | 87.1 |
| Net sales (b) | \$ | 532.0 | \$ | 372.4 | \$ | 904.4 |
| Adjusted EBITDA margin [(a)/ (b)] |  | 14.7\% |  | 9.7\% |  | 12.6\% |
| Capital expenditures (d) | \$ | 29.0 | \$ | 7.4 | \$ | 36.4 |
| Adjusted EBITDA less capital expenditures [(c) - (d)] | \$ | 49.1 | \$ | 28.8 | \$ | 50.7 |

## GAAP to Non-GAAP Reconciliations

## Notes (continued):

 unrealized gains and losses for an investment accounted for under the fair value method) have been presented separately and removed from income (loss) and earnings (loss) per share from continuing operations as reported under U.S. GAAP to determine Tredegar's presentation of net income and earnings per share from ongoing operations. Net income and earnings per share from ongoing operations are key financial and analytical measures used by Tredegar to gauge the operating performance of its ongoing operations. They are not intended to represent the stand-alone results for Tredegar's ongoing operations under GAAP and should not be considered as an alternative to net income or earnings per share from continuing operations as defined by U.S. GAAP. They exclude items that we believe do not relate to Tredegar's ongoing operations. A reconciliation is show below :
(in millions, except per share data)
Net income (loss) from continuing operations as reported under U.S. GAAP After tax effects of:
(Gains) losses associated with plant shutdow ns, asset impairments and restructurings (Gains) losses from sale of assets and other
Net income from ongoing operations
Earnings (loss) from continuing operations per share under GAAP (diluted) After tax effects of:
(Gains) losses associated with plant shutdow ns, asset impairments and restructurings (Gains) losses from sale of assets and other
Earnings per share from ongoing operations (diluted)

| 2011 |  | 2012 |  | 2013 |  | 2014 |  | $\begin{gathered} \text { LTM } \\ \text { Q1 } 2015 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 28.5 | \$ | 43.2 | \$ | 35.9 | \$ | 36.0 | \$ | 34.3 |
|  | 1.2 |  | 3.2 |  | 0.9 |  | 2.0 |  | 0.7 |
|  | (1.8) |  | (7.9) |  | 0.5 |  | (1.2) |  | (6.0) |
| \$ | 27.9 | \$ | 38.5 | \$ | 37.3 | \$ | 36.8 | \$ | 29.0 |
| \$ | 0.89 | \$ | 1.34 | \$ | 1.10 | \$ | 1.11 | \$ | 1.05 |
|  | 0.04 |  | 0.10 |  | 0.03 |  | 0.06 |  | 0.03 |
|  | (0.06) |  | (0.24) |  | 0.02 |  | (0.04) |  | (0.19) |
| \$ | 0.87 | \$ | 1.20 | \$ | 1.15 | \$ | 1.13 | \$ | 0.89 |

(in millions, except per share data)

Net income (loss) from continuing operations as reported under U.S. GAAP

| Q2 2014 | Q3 2014 | Q4 2014 | Q1 2015 | Q2 2015 |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $\$$ | 3.8 | $\$$ | 10.7 | $\$$ | 13.1 | $\$$ | 9.9 | $\$$ | 0.6 |

After tax effects of
(Gains) losses associated with plant shutdow ns, asset impairments and restructurings
(Gains) losses from sale of assets and other
Net income from ongoing operations
Earnings (loss) from continuing operations per share under GAAP (diluted) After tax effects of:
(Gains) losses associated with plant shutdow ns, asset impairments and restructurings
(Gains) losses from sale of assets and other
Earnings per share from ongoing operations (diluted)

| 0.6 |  | 0.3 |  | 0.3 |  | (0.1) |  | 0.2 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 6.7 |  | (2.2) |  | (6.0) |  | (0.2) |  | 2.4 |
| \$ | 11.1 | \$ | 8.8 | \$ | 7.4 | \$ | 9.6 | \$ | 3.2 |
| \$ | 0.11 | \$ | 0.33 | \$ | 0.40 | \$ | 0.30 | \$ | 0.02 |
|  | 0.02 |  | 0.01 |  | 0.01 |  | - |  | 0.01 |
|  | 0.21 |  | (0.07) |  | (0.18) |  | (0.01) |  | 0.07 |
| \$ | 0.34 | \$ | 0.27 | \$ | 0.23 | \$ | 0.29 | \$ | 0.10 |

## GAAP to Non-GAAP Reconciliations

Notes (continued):
4. Net debt is a non-GAAP financial measure that is not intended to represent debt as defined by GAAP, but is utilized by management in evaluating financial leverage and equity valuation. A calculation of net debt is show n below :

| (In millions) | June 30, |
| :--- | ---: |
|  | 2015 |
| Debt | $\$$ |
| Less: Cash and cash equivalents | 135.0 |
| Net debt | $\$ \quad(47.4)$ |

5. Net debt-to-capitalization is a non-GAAP financial measure that is used by management in evaluating financial leverage and equity valuation. The calculation is Net Debt divided by Total Capitalization. A reconciliation of net debt-to-capitalization is show n below :

| (In millions except percentages) | June 30, |  |
| :--- | ---: | ---: |
|  | 2015 |  |
| Net debt (see note 4) (a) | $\$$ | 87.6 |
| Shareholders' equity (b) | 355.9 |  |
| Net debt-to-capitalization [(a) / (a+b)] | $19.8 \%$ |  |

## GAAP to Non-GAAP Reconciliations

Notes (continued):
6. Operating profit from ongoing operations is used by management to assess profitability. A reconciliation of operating profit from ongoing operations to net income is show below :

| Operating profit (loss): (in thousands) | 2011 |  | 2012 |  | 2013 |  | 2014 |  | Q2 2014 |  | Q2 2015 |  | $\begin{gathered} \text { Q2 YTD } \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Q2 YTD } \\ 2015 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Film Products: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Ongoing operations | \$ | 59,493 | \$ | 69,950 | \$ | 70,966 | \$ | 58,054 | \$ | 14,963 | \$ | 6,178 | \$ | 31,685 | \$ | 23,795 |
| Plant shutdow ns, asset impairments and restructurings, gain from sale of assets and other items |  | $(6,807)$ |  | (109) |  | (671) |  | $(12,827)$ |  | $(10,923)$ |  | (259) |  | $(12,168)$ |  | (192) |
| Aluminum Extrusions: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Ongoing operations |  | 3,457 |  | 9,037 |  | 18,291 |  | 25,664 |  | 8,050 |  | 8,299 |  | 12,811 |  | 13,591 |
| Plant shutdow ns, asset impairments and restructurings, gain from sale of assets and other items |  | 58 |  | $(5,427)$ |  | $(2,748)$ |  | (976) |  | (174) |  | (18) |  | (174) |  | (33) |
| Total |  | 56,201 |  | 73,451 |  | 85,838 |  | 69,915 |  | 11,916 |  | 14,200 |  | 32,154 |  | 37,161 |
| Interest income |  | 1,023 |  | 418 |  | 594 |  | 588 |  | 107 |  | 82 |  | 302 |  | 171 |
| Interest expense |  | 1,926 |  | 3,590 |  | 2,870 |  | 2,713 |  | 531 |  | 893 |  | 1,161 |  | 1,778 |
| Gain on sale of investment property |  | - |  | - |  | - |  | 1,208 |  | 1,208 |  | - |  | 1,208 |  | - |
| Unrealized loss on investment property |  | - |  | - |  | $(1,018)$ |  | - |  | - |  | - |  | - |  | - |
| Gain (loss) from an investment accounted for under the fair value method |  | 1,600 |  | 16,100 |  | 3,400 |  | 2,000 |  | $(1,100)$ |  | - |  | $(1,100)$ |  | - |
| Stock option-based compensation costs |  | 1,940 |  | 1,432 |  | 1,155 |  | 1,272 |  | 345 |  | 198 |  | 586 |  | 498 |
| Corporate expenses, net |  | 16,169 |  | 23,443 |  | 31,857 |  | 24,310 |  | 5,339 |  | 11,694 |  | 11,814 |  | 18,910 |
| Income (loss) from continuing operations before income taxes |  | 38,789 |  | 61,504 |  | 52,932 |  | 45,416 |  | 5,916 |  | 1,497 |  | 19,003 |  | 16,146 |
| Income taxes |  | 10,244 |  | 18,319 |  | 16,995 |  | 9,387 |  | 2,164 |  | 903 |  | 6,772 |  | 5,682 |
| Income (loss) from continuing operations |  | 28,545 |  | 43,185 |  | 35,937 |  | 36,029 |  | 3,752 |  | 594 |  | 12,231 |  | 10,464 |
| Income (loss) from discontinued operations, net of tax |  | $(3,690)$ |  | $(14,934)$ |  | $(13,990)$ |  | 850 |  | - |  | - |  | - |  | - |
| Net income (loss) | \$ | 24,855 | \$ | 28,251 | \$ | 21,947 | \$ | 36,879 | \$ | 3,752 | \$ | 594 | \$ | 12,231 | \$ | 10,464 |


[^0]:    ${ }^{1}$ See Note 1 in Supplemental Information for more information and a reconciliation of this non-GAAP financial measure.
    ${ }^{2}$ See Note 3 in Supplemental Information for more information and a reconciliation of this non-GAAP financial measure.

