# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

|  |   | •  |   |  |
|--|---|--|---|--|
| Mark One)  | RLY REPORT PURSUANT TO S  | ECTION 13 OR 15  | 6(d) OF THE SECURITIES EXCHA  | NGE ACT OI   |
|  | For the quarte  | erly period ended Septe  | ember 30, 2022  |  |
|  |   | OR   |   |  |
| ☐ TRANSIT<br>1934  | ION REPORT PURSUANT TO S  | ECTION 13 OR 15  | 5(d) OF THE SECURITIES EXCHA  | NGE ACT O  |
|  | For the transition  | period from  | to  |  |
|  | Com   | mission file number <u>1-1</u>   | 0258  |  |
|  | _   | gar Corpo  |   |  |
|  | Virginia<br>(State or Other Jurisdiction of<br>Incorporation or Organization)   |  | 54-1497771<br>(I.R.S. Employer<br>Identification No.)   |  |
|  | 1100 Boulders Parkway<br>Richmond, Virginia<br>(Address of Principal Executive Offices)   |  | 23225<br>(Zip Code)   |  |
|  | Registrant's Telephone  | Number, Including Ar   | ea Code: <u>(804) 330-1000</u>  |  |
|  | -   | ered pursuant to Section   |   |  |
|  | Title of each class   | Trading<br>Symbol(s)   | Name of each exchange on which registered   |  |
|  | Common stock, no par value  | TG   | New York Stock Exchange   |  |
| receding 12 months (or lays. Yes ⊠ No □  Indicate by check  (232.405 of this chapte  Indicate by check | for such shorter period that the registrant was re mark whether the registrant has submitted electrr) during the preceding 12 months (or for such s mark whether the registrant is a large accelerate | equired to file such reports) conically every Interactive chorter period that the regis d filer, an accelerated filer, | Section 13 or 15(d) of the Securities Exchange Act of and (2) has been subject to such filing requirements.  Data File required to be submitted pursuant to Rule from the trant was required to submit such files). Yes a non-accelerated filer, a smaller reporting companing company," and "emerging growth company" in I | s for the past 90 405 of Regulation S No □ y, or an emerging |
| Exchange Act.  Large accelerated filer   |   | Accelerated filer  |   |  |
| Non-accelerated filer  |   | Accelerated Their  | Emerging growth company   |  |
| If an emerging gro   | wth company, indicate by check mark if the regidence dards provided pursuant to Section 13(a) of the  |  | e the extended transition period for complying with   | any new or revised   |
| Indicate by check  | mark whether the registrant is a shell company (  | as defined in Rule 12b-2 o   | f the Exchange Act). Yes □ No ⊠   |  |
| The number of sha  | ares of Common Stock, no par value, outstanding   | g as of November 4, 2022:  | 34,000,642  |  |
|  |   |  |   |  |

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# PART I - FINANCIAL INFORMATION

## Item 1. Financial Statements.

# Tredegar Corporation Condensed Consolidated Balance Sheets (In Thousands, Except Share Data) (Unaudited)

|  |    | eptember 30,<br>2022 | D  | ecember 31,<br>2021 |
|--|----|----------------------|----|---------------------|
| Assets   |    |                      |    |                     |
| Current assets:  |    |                      |    |                     |
| Cash and cash equivalents  | \$ | 19,250               | \$ | 30,521              |
| Accounts and other receivables, net  |    | 110,077              |    | 103,312             |
| Income taxes recoverable   |    | 1,834                |    | 2,558               |
| Inventories  |    | 114,103              |    | 88,569              |
| Prepaid expenses and other   |    | 9,601                |    | 11,275              |
| Current assets of discontinued operations  |    | 151                  |    | 178                 |
| Total current assets   |    | 255,016              |    | 236,413             |
| Property, plant and equipment, at cost   |    | 520,371              |    | 498,311             |
| Less: accumulated depreciation   |    | (340,868)            |    | (327,930)           |
| Net property, plant and equipment  |    | 179,503              |    | 170,381             |
| Right-of-use leased assets   |    | 14,356               |    | 13,847              |
| Identifiable intangible assets, net  |    | 12,200               |    | 14,152              |
| Goodwill   |    | 70,608               |    | 70,608              |
| Deferred income taxes  |    | 11,820               |    | 15,723              |
| Other assets   |    | 3,155                |    | 2,460               |
| Total assets   | \$ | 546,658              | \$ | 523,584             |
| Liabilities and Shareholders' Equity   |    |                      |    |                     |
| Current liabilities:   |    |                      |    |                     |
| Accounts payable   | \$ | 126,848              | \$ | 123,760             |
| Accrued expenses   |    | 36,894               |    | 33,104              |
| Lease liability, short-term  |    | 2,003                |    | 2,158               |
| Income taxes payable   |    | 1,391                |    | 9,333               |
| Current liabilities of discontinued operations   |    | 71                   |    | 193                 |
| Total current liabilities  |    | 167,207              |    | 168,548             |
| Lease liability, long-term   |    | 13,160               |    | 12,831              |
| Long-term debt   |    | 124,000              |    | 73,000              |
| Pension and other postretirement benefit obligations, net  |    | 28,464               |    | 78,265              |
| Other non-current liabilities  |    | 6,769                |    | 6,218               |
| Total liabilities  |    | 339,600              |    | 338,862             |
| Shareholders' equity:  |    |                      |    |                     |
| Common stock, no par value (issued and outstanding 33,982,479 shares at September 30, 2022 and 33,736,62 shares at December 31, 2021)  | 9  | 57,902               |    | 55,174              |
| Common stock held in trust for savings restoration plan (111,861 shares at September 30, 2022 and 108,433 shares at December 31, 2021) |    | (2,174)              |    | (2,135)             |
| Accumulated other comprehensive income (loss):   |    |                      |    | ,                   |
| Foreign currency translation adjustment  |    | (87,826)             |    | (85,792)            |
| Gain (loss) on derivative financial instruments  |    | (4,877)              |    | 901                 |
| Pension and other postretirement benefit adjustments   |    | (56,963)             |    | (64,613)            |
| Retained earnings  |    | 300,996              |    | 281,187             |
| Total shareholders' equity   |    | 207,058              |    | 184,722             |
| Total liabilities and shareholders' equity   | \$ | 546,658              | \$ | 523,584             |

# Tredegar Corporation Condensed Consolidated Statements of Income (Loss) (In Thousands, Except Per Share Data) (Unaudited)

|  | Thr | ee Months En | ded | N       | line Months End | eptember 30, |    |         |
|--|-----|--------------|-----|---------|-----------------|--------------|----|---------|
|  |     | 2022         |     | 2021    | 2022            |              |    | 2021    |
| Revenues and other items:  |     |              |     |         |                 |              |    |         |
| Sales  | \$  | 238,486      | \$  | 209,517 | \$              | 749,415      | \$ | 605,468 |
| Other income (expense), net  |     | 119          |     | 391     |                 | 1,113        |    | 9,272   |
|  |     | 238,605      |     | 209,908 |                 | 750,528      |    | 614,740 |
| Costs and expenses:  |     |              |     |         |                 |              |    |         |
| Cost of goods sold   |     | 200,582      |     | 170,756 |                 | 601,930      |    | 470,733 |
| Freight  |     | 9,500        |     | 7,264   |                 | 28,619       |    | 20,531  |
| Selling, general and administrative  |     | 19,018       |     | 16,767  |                 | 59,160       |    | 55,422  |
| Research and development   |     | 1,576        |     | 1,613   |                 | 4,855        |    | 4,770   |
| Amortization of identifiable intangibles   |     | 653          |     | 724     |                 | 1,982        |    | 2,170   |
| Pension and postretirement benefits  |     | 3,506        |     | 3,540   |                 | 10,489       |    | 10,622  |
| Interest expense   |     | 1,138        |     | 842     |                 | 3,158        |    | 2,555   |
| Asset impairments and costs associated with exit and disposal activities, net of adjustments |     | 495          |     | 265     |                 | 621          |    | 633     |
| Total  |     | 236,468      |     | 201,771 |                 | 710,814      |    | 567,436 |
| Income (loss) from continuing operations before income taxes                                 |     | 2,137        |     | 8,137   |                 | 39,714       |    | 47,304  |
| Income tax expense (benefit)   |     | 1,125        |     | 1,908   |                 | 7,460        |    | 10,728  |
| Net income (loss) from continuing operations   |     | 1,012        |     | 6,229   |                 | 32,254       |    | 36,576  |
| Income (loss) from discontinued operations, net of tax                                       |     | 21           |     | (26)    |                 | 68           |    | (104)   |
| Net income (loss)  | \$  | 1,033        | \$  | 6,203   | \$              | 32,322       | \$ | 36,472  |
|  |     |              |     |         |                 |              |    |         |
| Earnings (loss) per share:   |     |              |     |         |                 |              |    |         |
| Basic:   |     |              |     |         |                 |              |    |         |
| Continuing operations  | \$  | 0.03         | \$  | 0.19    | \$              | 0.96         | \$ | 1.09    |
| Discontinued operations  |     | _            |     | _       |                 | _            |    | _       |
| Basic earnings (loss) per share  | \$  | 0.03         | \$  | 0.19    | \$              | 0.96         | \$ | 1.09    |
| Diluted:   |     |              |     |         |                 |              |    |         |
| Continuing operations  | \$  | 0.03         | \$  | 0.19    | \$              | 0.96         | \$ | 1.09    |
| Discontinued operations  |     | _            |     | _       |                 | _            |    | _       |
| Diluted earnings (loss) per share  | \$  | 0.03         | \$  | 0.19    | \$              | 0.96         | \$ | 1.09    |
| Shares used to compute earnings (loss) per share:  |     |              |     |         |                 |              |    |         |
| Basic  |     | 33,870       |     | 33,620  |                 | 33,780       |    | 33,541  |
| Diluted  |     | 33,871       |     | 33,649  |                 | 33,808       |    | 33,678  |

# Tredegar Corporation Condensed Consolidated Statements of Comprehensive Income (Loss) (In Thousands) (Unaudited)

|   | Three Mo<br>Septer                 |            |   |
|---|------------------------------------|------------|---|
|   | 2022                               |            | 2021                                    |
| Net income (loss)   | \$ 1,033                           | \$         | 6,203                                   |
| Other comprehensive income (loss):  |                                    |            |   |
| Unrealized foreign currency translation adjustment (net of tax benefit of \$148 in 2022 and net of tax benefit of \$294 in 2021)  | (2,340)                            |            | (2,788)                                 |
| Derivative financial instruments adjustment (net of tax benefit of \$818 in 2022 and net of tax benefit of \$174 in 2021)   | (2,547)                            |            | (717)                                   |
| Amortization of prior service costs and net gains or losses (net of tax expense of \$712 in 2022 and net of tax expense of \$927 in 2021)   | 2,556                              |            | 3,317                                   |
| Other comprehensive income (loss)   | (2,331)                            |            | (188)                                   |
| Comprehensive income (loss)   | (1,298)                            | \$         | 6,015                                   |
|   |                                    |            |   |
|   | Nine Mo<br>Septer                  |            | 30,                                     |
|   | Septer<br>2022                     | nber       | 30,<br>2021                             |
|   | Septer                             | nber       | 30,                                     |
| Other comprehensive income (loss):  | Septer<br>2022                     | nber       | 30,<br>2021                             |
|   | Septer<br>2022                     | mber<br>\$ | 30,<br>2021                             |
| Other comprehensive income (loss):  Unrealized foreign currency translation adjustment (net of tax expense of \$98 in 2022 and net of tax benefit of \$103 in   | Septer 2022 \$ 32,322              | mber<br>\$ | 30,<br>2021<br>36,472                   |
| Other comprehensive income (loss):  Unrealized foreign currency translation adjustment (net of tax expense of \$98 in 2022 and net of tax benefit of \$103 in 2021)  Derivative financial instruments adjustment (net of tax benefit of \$1,261 in 2022 and net of tax expense of \$185 in  | Septer 2022 32,322 (2,034)         | mber<br>\$ | 30,<br>2021<br>36,472<br>(1,443)        |
| Other comprehensive income (loss):  Unrealized foreign currency translation adjustment (net of tax expense of \$98 in 2022 and net of tax benefit of \$103 in 2021)  Derivative financial instruments adjustment (net of tax benefit of \$1,261 in 2022 and net of tax expense of \$185 in 2021)  Amortization of prior service costs and net gains or losses (net of tax expense of \$2,136 in 2022 and net of tax expense | Septer 2022 32,322 (2,034) (5,778) | mber<br>\$ | 30,<br>2021<br>36,472<br>(1,443)<br>515 |

# Tredegar Corporation Condensed Consolidated Statements of Cash Flows (In Thousands) (Unaudited)

|   | Nine Mont<br>Septem |           |
|---|---------------------|-----------|
|   | 2022                | 2021      |
| Cash flows from operating activities:                 |                     |           |
| Net income (loss)                                     | \$ 32,322           | \$ 36,472 |
| Adjustments for noncash items:                        |                     |           |
| Depreciation  | 17,538              | 16,169    |
| Amortization of identifiable intangibles              | 1,982               | 2,170     |
| Reduction of right-of-use lease asset                 | 1,590               | 1,582     |
| Deferred income taxes                                 | 3,078               | 4,120     |
| Accrued pension and post-retirement benefits          | 10,519              | 10,622    |
| Stock-based compensation expense                      | 2,575               | 3,227     |
| Gain on investment in kaléo                           | (1,406)             | (879)     |
| Changes in assets and liabilities:                    |                     |           |
| Accounts and other receivables                        | (7,222)             | (11,379)  |
| Inventories   | (24,855)            | (19,902)  |
| Income taxes recoverable/payable                      | (7,227)             | 111       |
| Prepaid expenses and other                            | (5,365)             | 3,422     |
| Accounts payable and accrued expenses                 | 3,624               | 12,078    |
| Lease liability                                       | (1,737)             | (1,566)   |
| Pension and postretirement benefit plan contributions | (50,503)            | (5,510)   |
| Other, net  | 1,935               | 750       |
| Net cash (used in) provided by operating activities   | (23,152)            | 51,487    |
| Cash flows from investing activities:                 |                     |           |
| Capital expenditures                                  | (25,527)            | (19,576)  |
| Proceeds from the sale of kaléo                       | 1,406               | _         |
| Proceeds from the sale of assets                      | <u> </u>            | 4,749     |
| Net cash used in investing activities                 | (24,121)            | (14,827)  |
| Cash flows from financing activities:                 |                     |           |
| Borrowings  | 279,250             | 69,250    |
| Debt principal payments                               | (228,250)           | (76,250)  |
| Dividends paid  | (12,552)            | (12,114)  |
| Debt financing costs                                  | (1,245)             | _         |
| Other   | (396)               | 915       |
| Net cash provided by (used in) financing activities   | 36,807              | (18,199)  |
| Effect of exchange rate changes on cash               | (805)               | (54)      |
| Increase (decrease) in cash & cash equivalents        | (11,271)            | 18,407    |
| Cash and cash equivalents at beginning of period      | 30,521              | 11,846    |
| Cash and cash equivalents at end of period            | \$ 19,250           | \$ 30,253 |

# Tredegar Corporation Condensed Consolidated Statements of Shareholders' Equity (In Thousands, Except Share and Per Share Data) (Unaudited)

The following summarizes the changes in shareholders' equity for the three month period ended September 30, 2022:

|   | (  | Common<br>Stock | -  | Retained<br>Earnings | R  | Trust for<br>Savings<br>Restoration<br>Plan | Accumulated Other<br>Comprehensive<br>Income (Loss) | Total<br>Shareholders'<br>Equity |
|---|----|-----------------|----|----------------------|----|---|---|----------------------------------|
| Balance July 1, 2022  | \$ | 56,911          | \$ | 304,370              | \$ | (2,161)                                     | \$ (147,335)  | \$<br>211,785                    |
| Net income (loss)   |    | _               |    | 1,033                |    | _   | _   | 1,033                            |
| Foreign currency translation adjustment                               |    | _               |    | _                    |    | _   | (2,340)   | (2,340)                          |
| Derivative financial instruments adjustment                           |    | _               |    | _                    |    |   | (2,547)   | (2,547)                          |
| Amortization of prior service costs and net gains or losses           |    | _               |    | _                    |    | _   | 2,556   | 2,556                            |
| Cash dividends declared (\$0.13 per share)                            |    | _               |    | (4,420)              |    | _   | _   | (4,420)                          |
| Stock-based compensation expense                                      |    | 991             |    | _                    |    | _   | _   | 991                              |
| Tredegar common stock purchased by trust for savings restoration plan |    | _               |    | 13                   |    | (13)  | _   |                                  |
| Balance September 30, 2022  | \$ | 57,902          | \$ | 300,996              | \$ | (2,174)                                     | \$ (149,666)  | \$<br>207,058                    |

The following summarizes the changes in shareholders' equity for the nine month period ended September 30, 2022:

|   | 1 2 |                 |                      |    |   | ,  |   |    |                                  |
|---|-----|-----------------|----------------------|----|---|----|---|----|----------------------------------|
|   |     | Common<br>Stock | Retained<br>Earnings | ]  | Trust for<br>Savings<br>Restoration<br>Plan | C  | cumulated Other<br>Comprehensive<br>Income (Loss) | Š  | Total<br>Shareholders'<br>Equity |
| Balance January 1, 2022   | \$  | 55,174          | \$<br>281,187        | \$ | (2,135)                                     | \$ | (149,504)   | \$ | 184,722                          |
| Net income (loss)   |     | _               | 32,322               |    | _   |    | _   |    | 32,322                           |
| Foreign currency translation adjustment                               |     | _               | _                    |    | _   |    | (2,034)   |    | (2,034)                          |
| Derivative financial instruments adjustment                           |     | _               | _                    |    | _   |    | (5,778)   |    | (5,778)                          |
| Amortization of prior service costs and net gains or losses           |     | _               | _                    |    | _   |    | 7,650   |    | 7,650                            |
| Cash dividends declared (\$0.37 per share)                            |     | _               | (12,552)             |    | _   |    | _   |    | (12,552)                         |
| Stock-based compensation expense                                      |     | 3,124           | _                    |    | _   |    | _   |    | 3,124                            |
| Repurchase of employee common stock for tax withholdings              |     | (396)           | _                    |    | _   |    | _   |    | (396)                            |
| Tredegar common stock purchased by trust for savings restoration plan |     | _               | 39                   |    | (39)  |    | _   |    | _                                |
| Balance September 30, 2022  | \$  | 57,902          | \$<br>300,996        | \$ | (2,174)                                     | \$ | (149,666)   | \$ | 207,058                          |

The following summarizes the changes in shareholders' equity for the three month period ended September 30, 2021:

|   | (  | Common<br>Stock | Retained<br>Earnings | F  | Trust for<br>Savings<br>Restoration<br>Plan | Accumulated Other<br>Comprehensive<br>Income (Loss) | Total<br>Shareholders'<br>Equity |
|---|----|-----------------|----------------------|----|---|---|----------------------------------|
| Balance at July 1, 2021   | \$ | 52,940          | \$<br>261,699        | \$ | (2,109)                                     | \$ (169,190)  | \$<br>143,340                    |
| Net income (loss)   |    | _               | 6,203                |    | _   | _   | 6,203                            |
| Foreign currency translation adjustment                               |    | _               | _                    |    | _   | (2,788)   | (2,788)                          |
| Derivative financial instruments adjustment                           |    | _               | _                    |    | _   | (717)   | (717)                            |
| Amortization of prior service costs and net gains or losses           |    | _               | _                    |    | _   | 3,317   | 3,317                            |
| Cash dividends declared (\$0.12 per share)                            |    | _               | (4,042)              |    | _   | _   | (4,042)                          |
| Stock-based compensation expense                                      |    | 966             | _                    |    | _   | _   | 966                              |
| Tredegar common stock purchased by trust for savings restoration plan |    | _               | 13                   |    | (13)  | _   | _                                |
| Balance at September 30, 2021   | \$ | 53,906          | \$<br>263,873        | \$ | (2,122)                                     | \$ (169,378)  | \$<br>146,279                    |

The following summarizes the changes in shareholders' equity for the nine month period ended September 30, 2021:

|   | (  | Common<br>Stock | Retained<br>Earnings | Trust for<br>Savings<br>Restoration<br>Plan | Accumulated Other<br>Comprehensive<br>Income (Loss) | Ş  | Total<br>Shareholders'<br>Equity |
|---|----|-----------------|----------------------|---|---|----|----------------------------------|
| Balance at January 1, 2021  | \$ | 50,066          | \$<br>239,480        | \$<br>(2,087)                               | \$ (178,404)  | \$ | 109,055                          |
| Net income (loss)   |    | _               | 36,472               | _   | _   |    | 36,472                           |
| Foreign currency translation adjustment                               |    | _               | _                    | _   | (1,443)   |    | (1,443)                          |
| Derivative financial instruments adjustment                           |    | _               | _                    | _   | 515   |    | 515                              |
| Amortization of prior service costs and net gains or losses           |    | _               | _                    | _   | 9,954   |    | 9,954                            |
| Cash dividends declared (\$0.36 per share)                            |    | _               | (12,114)             | _   | _   |    | (12,114)                         |
| Stock-based compensation expense                                      |    | 2,925           | _                    | _   | _   |    | 2,925                            |
| Shares issued upon exercise of stock options                          |    | 915             | _                    | _   | _   |    | 915                              |
| Tredegar common stock purchased by trust for savings restoration plan |    | _               | 35                   | (35)  | _   |    | _                                |
| Balance at September 30, 2021   | \$ | 53,906          | \$<br>263,873        | \$<br>(2,122)                               | \$ (169,378)  | \$ | 146,279                          |

# TREDEGAR CORPORATION NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### 1. BASIS OF PRESENTATION

In the opinion of management, the accompanying condensed consolidated financial statements of Tredegar Corporation and its subsidiaries ("Tredegar," "the Company," "we," "us" or "our") contain all adjustments necessary to state fairly, in all material respects, Tredegar's condensed consolidated financial position as of September 30, 2022, the condensed consolidated results of operations for the three and nine months ended September 30, 2022 and 2021, the condensed consolidated cash flows for the nine months ended September 30, 2022 and 2021, and the condensed consolidated changes in shareholders' equity for the nine months ended September 30, 2022 and 2021, in accordance with U.S. generally accepted accounting principles ("GAAP"). All such adjustments, unless otherwise detailed in the notes to the condensed consolidated financial statements, are deemed to be of a normal, recurring nature.

The Company operates on a calendar fiscal year except for the Aluminum Extrusions segment, which operates on a 52/53-week fiscal year basis. As such, the fiscal third quarter for 2022 and 2021 for this segment references 13-week periods ended September 25, 2022 and September 26, 2021. The Company does not believe the impact of reporting the results of this segment as stated above is material to the consolidated financial results. The Company may fund or receive cash from the Aluminum Extrusions segment based on Aluminum Extrusion's cash flows from operations during the intervening period from Aluminum Extrusion's fiscal quarter end and the Company's fiscal quarter end. There was no intercompany funding with Aluminum Extrusions between September 25, 2022 and September 30, 2022.

The financial position data as of December 31, 2021 that is included herein was derived from the audited consolidated financial statements provided in the Company's Annual Report on Form 10-K for the year ended December 31, 2021 ("2021 Form 10-K") but does not include all disclosures required by GAAP. These financial statements should be read in conjunction with the consolidated financial statements and related notes included in the 2021 Form 10-K.

The results of operations for the three and nine months ended September 30, 2022, are not necessarily indicative of the results to be expected for the full year.

#### Risks and Uncertainties

During the three months ended September 30, 2022, events and circumstances indicated that the Surface Protection reporting unit ("Surface Protection"), which is also the asset group, might be impaired. The Company performed a goodwill and long-lived impairment analysis for Surface Protection and determined that the fair value of Surface Protection exceeded its carrying value. Given the uncertain demand for Surface Protections products, it is reasonably possible that the cash flow estimates used in deriving such fair value measurements may change in the future.

As of September 30, 2022, the Surface Protection reporting unit had goodwill of \$57.3 million and long-lived identifiable assets of \$29.5 million.

#### Accounting Standards Adopted

In March 2020, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2020-04, which provides optional expedients and exceptions for applying GAAP to contracts, hedging relationships and other transactions affected by the discontinuation of the London Interbank Offered Rate or by another reference rate expected to be discontinued because of reference rate reform. The guidance was effective beginning March 12, 2020 and can be applied prospectively through December 31, 2022. In January 2021, the FASB issued ASU 2021-01, which clarified the scope and application of the original guidance. In the second quarter of 2022, the Company adopted ASU 2020-04, which did not have a material impact on the Company's consolidated financial statements.

# Accounting Standards Not Yet Adopted

In September 2022, the FASB issued ASU 2022-04, which requires that a buyer in a supplier finance program disclose sufficient information about the program to allow a user of financial statements to understand the program's nature, activity during the period, changes from period to period, and potential magnitude. The guidance is effective for annual periods beginning after December 15, 2022, with early adoption permitted. The Company is currently evaluating the potential impact of adopting this guidance, but does not expect it to have a material impact on the consolidated financial statements

# 2. ACCOUNTS AND OTHER RECEIVABLES

As of September 30, 2022 and December 31, 2021, accounts receivable and other receivables, net include the following:

|   | Se | eptember 30, | ]  | December 31, |
|---|----|--------------|----|--------------|
| (In thousands)                            |    | 2022         |    | 2021         |
| Customer receivables                      | \$ | 108,438      | \$ | 102,090      |
| Other receivables                         |    | 3,959        |    | 2,958        |
| Total accounts and other receivables      |    | 112,397      |    | 105,048      |
| Less: Allowance for bad debts             |    | (2,320)      |    | (1,736)      |
| Total accounts and other receivables, net | \$ | 110,077      | \$ | 103,312      |

# 3. INVENTORIES

The components of inventories are as follows:

| (In thousands)             | September 30, 2022 | December 31, 2021 |  |  |  |
|----------------------------|--------------------|-------------------|--|--|--|
| Finished goods             | \$<br>30,025       | \$<br>25,199      |  |  |  |
| Work-in-process            | 17,201             | 11,955            |  |  |  |
| Raw materials              | 49,212             | 32,958            |  |  |  |
| Stores, supplies and other | 17,665             | 18,457            |  |  |  |
| Total                      | \$<br>114,103      | \$<br>88,569      |  |  |  |

#### 4. PENSION AND OTHER POSTRETIREMENT BENEFITS

Tredegar sponsors a noncontributory defined benefit (pension) plan covering certain current and former U.S. employees. As of January 31, 2018, the plan no longer accrued benefits associated with crediting employees for service, thereby freezing all future benefits under the plan. On February 10, 2022, Tredegar announced the initiation of a process to terminate and settle its frozen defined benefit pension plan, which could take up to 24 months to complete. In connection therewith, on February 9, 2022, the Company contributed \$50 million to the pension plan (the "Special Contribution"). The Company estimates that, with the Special Contribution, there will be no required minimum contributions to the pension plan until final settlement.

Tredegar also has a non-qualified supplemental pension plan covering certain employees. Effective December 31, 2005, further participation in this plan was terminated and benefit accruals for existing participants were frozen. Pension expense recognized for this plan was immaterial in the third quarter of 2022 and 2021, respectively. This information has been included in the pension benefit table below.

The components of net periodic benefit cost for the pension and other postretirement benefit programs reflected in the condensed consolidated statements of income for the three and nine months ended September 30, 2022 and 2021, are shown below:

|  | Pension             | Ben | efits   |    | Other Post-Retiremer<br>Benefits  Three Months Ended<br>September 30, |    |      |  |
|--|---------------------|-----|---------|----|---|----|------|--|
|  | Three Mor<br>Septem |     |         |    |   |    |      |  |
| (In thousands)   | 2022                |     | 2021    |    | 2022  |    | 2021 |  |
| Service cost   | \$<br>_             | \$  | _       | \$ | 5   | \$ | 9    |  |
| Interest cost  | 2,226               |     | 2,101   |    | 51  |    | 50   |  |
| Expected return on plan assets   | (2,044)             |     | (2,862) |    | _   |    | _    |  |
| Amortization of prior service costs, (gains) losses and net transition asset | 3,301               |     | 4,268   |    | (33)  |    | (24) |  |
| Net periodic benefit cost  | \$<br>3,483         | \$  | 3,507   | \$ | 23  | \$ | 35   |  |

|  |          | Pension            | Ber | efits   | Other Post-Retirement Benefits     |    |      |  |  |
|--|----------|--------------------|-----|---------|------------------------------------|----|------|--|--|
|  |          | Nine Mor<br>Septen |     |         | Nine Months Ended<br>September 30, |    |      |  |  |
| (In thousands)   | <u> </u> | 2022               |     | 2021    | <br>2022                           |    | 2021 |  |  |
| Service cost   | \$       |                    | \$  |         | \$<br>15                           | \$ | 26   |  |  |
| Interest cost  |          | 6,676              |     | 6,305   | 153                                |    | 151  |  |  |
| Expected return on plan assets   |          | (6,141)            |     | (8,587) | _                                  |    | _    |  |  |
| Amortization of prior service costs, (gains) losses and net transition asset |          | 9,887              |     | 12,799  | (101)                              |    | (72) |  |  |
| Net periodic benefit cost  | \$       | 10,422             | \$  | 10,517  | \$<br>67                           | \$ | 105  |  |  |

Pension and other postretirement liabilities were \$29.1 million and \$78.9 million at September 30, 2022 and December 31, 2021, respectively (\$0.7 million included in "Accrued expenses" at September 30, 2022 and December 31, 2021, respectively, with the remainder included in "Pension and other postretirement benefit obligations, net" in the condensed consolidated balance sheets).

Tredegar funds its other postretirement benefits on a claims-made basis; for 2022, the Company anticipates the amount will be consistent with amounts paid for the year ended December 31, 2021, or approximately \$0.5 million.

#### 5. OTHER INCOME (EXPENSE), NET

Other income (expense), net consists of the following:

|   | Thre | e Months En | ded S | September 30, | N  | Nine Months Ended September 30, |    |       |  |
|---|------|-------------|-------|---------------|----|---------------------------------|----|-------|--|
| (In thousands)  |      | 2022        |       | 2021          |    | 2022                            |    | 2021  |  |
| Gain on investment in kaléo <sup>(a)</sup>  | \$   |             | \$    | 279           | \$ | 1,406                           | \$ | 1,197 |  |
| One-time tax credit in Brazil for unemployment/social security insurance non-income taxes resulting from a favorable decision by Brazil's Supreme |      |             |       |               |    |                                 |    |       |  |
| Court regarding the calculation of such tax   |      | _           |       | _             |    | _                               |    | 8,486 |  |
| Other   |      | 119         |       | 112           |    | (293)                           |    | (411) |  |
| Total   | \$   | 119         | \$    | 391           | \$ | 1,113                           | \$ | 9,272 |  |

<sup>(</sup>a) In May 2022, additional cash consideration of \$1.4 million was received related to customary post-closing adjustments. See Note 12 for additional information on the sale of the investment in kaléo.

In May 2021, the Brazil Supreme Court ruled in a leading case related to the amount of Brazilian value-added tax to exclude from the calculation of unemployment/social security insurance non-income taxes ("PIS/COFINS"). As a result, in the second quarter of 2021, the Company recorded a pre-tax gain of \$8.5 million for certain excess PIS/COFINS paid from 2003 to 2021, plus applicable interest, which the Company applied to required Brazilian federal tax payments during 2021.

#### 6. EARNINGS PER SHARE

Basic earnings per share is computed by dividing net income (loss) from continuing and discontinued operations by the weighted average number of shares of common stock outstanding. Diluted earnings per share is computed by dividing net income (loss) from continuing and discontinued operations by the weighted average common and potentially dilutive common equivalent shares outstanding, determined as follows:

|  | Three Month | s Ended | Nine Months Ended<br>September 30, |        |  |  |
|--|-------------|---------|------------------------------------|--------|--|--|
|  | Septembe    | r 30,   |                                    |        |  |  |
| (In thousands)   | 2022        | 2021    | 2022                               | 2021   |  |  |
| Weighted average shares outstanding used to compute basic earnings per share   | 33,870      | 33,620  | 33,780                             | 33,541 |  |  |
| Incremental dilutive shares attributable to stock options and restricted stock | 1           | 29      | 28                                 | 137    |  |  |
| Shares used to compute diluted earnings per share                              | 33,871      | 33,649  | 33,808                             | 33,678 |  |  |

Incremental shares attributable to stock options and restricted stock are computed under the treasury stock method using the average market price during the related period. The average out-of-the-money options to purchase shares that were excluded from the calculation of incremental shares attributable to stock options and restricted stock were 2,932,378 and 2,645,063 for the three and nine months ended September 30, 2022, respectively, and 2,433,213 and 1,280,376 for the three and nine months ended September 30, 2021, respectively.

# 7. ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)

The changes in accumulated other comprehensive income (loss) by component for the three months ended September 30, 2022.

| (In thousands)   | Foreign Currency<br>Translation | Gain (Loss) on<br>Derivative Financial<br>Instruments | Pension & Other<br>Postretirement<br>Benefit Adjust | Total Accumulated Other<br>Comprehensive Income (Loss) |
|--|---------------------------------|---|---|--|
| Balance at July 1, 2022                                      | \$ (85,486)                     | \$ (2,330)  | \$ (59,519)   | \$ (147,335)   |
| Other comprehensive income (loss)                            | (2,488)                         | (2,205)   | _   | (4,693)  |
| Income tax (expense) benefit                                 | 148                             | 522   | _   | 670  |
| Other comprehensive income (loss), net of tax                | (2,340)                         | (1,683)   | _   | (4,023)  |
| Reclassification adjustment to net income (loss)             | _                               | (1,159)   | 3,268   | 2,109  |
| Income tax (expense) benefit                                 | _                               | 295   | (712)   | (417)  |
| Reclassification adjustment to net income (loss), net of tax | _                               | (864)   | 2,556   | 1,692  |
| Other comprehensive income (loss), net of                    | (2.240)                         | (2.547)   | 2.556   | (2.221)  |
| tax  | (2,340)                         | (2,547)   | 2,556   | (2,331)  |
| Balance at September 30, 2022                                | \$ (87,826)                     | \$ (4,877)  | \$ (56,963)   | \$ (149,666)   |

The changes in accumulated other comprehensive income (loss) by component for the nine months ended September 30, 2022.

| (In thousands)   | Foreign Currency<br>Translation | Gain (Loss) on<br>Derivative Financial<br>Instruments | Pension & Other<br>Postretirement<br>Benefit Adjust | Total Accumulated Other<br>Comprehensive Income (Loss) |
|--|---------------------------------|---|---|--|
| Balance at January 1, 2022                                   | \$ (85,792)                     | \$ 901  | \$ (64,613)   | \$ (149,504)   |
| Other comprehensive income (loss)                            | (1,936)                         | (3,883)   | _   | (5,819)  |
| Income tax (expense) benefit                                 | (98)                            | 442   | _   | 344  |
| Other comprehensive income (loss), net of tax                | (2,034)                         | (3,441)   | _   | (5,475)  |
| Reclassification adjustment to net income (loss)             | _                               | (3,156)   | 9,786   | 6,630  |
| Income tax (expense) benefit                                 | _                               | 819   | (2,136)   | (1,317)  |
| Reclassification adjustment to net income (loss), net of tax | _                               | (2,337)   | 7,650   | 5,313  |
| Other comprehensive income (loss), net of tax                | (2,034)                         | (5,778)   | 7,650   | (162)  |
| Balance at September 30, 2022                                | \$ (87,826)                     | \$ (4,877)  | \$ (56,963)   | \$ (149,666)   |

The changes in accumulated other comprehensive income (loss) by component for the three months ended September 30, 2021.

| (In thousands)   | F  | Foreign Currency Translation | Gain (Loss) on<br>Derivative Financial<br>Instruments | Pension & Other<br>Postretirement<br>Benefit Adjust | accumulated Other ensive Income (Loss) |
|--|----|------------------------------|---|---|--|
| Balance at July 1, 2021                                      | \$ | (82,804)                     | \$<br>3,496   | \$<br>(89,882)                                      | \$<br>(169,190)                        |
| Other comprehensive income (loss)                            |    | (3,082)                      | 1,245   | _   | (1,837)                                |
| Income tax (expense) benefit                                 |    | 294                          | (297)   | _   | (3)                                    |
| Other comprehensive income (loss), net of tax                | ζ. | (2,788)                      | 948   | _   | (1,840)                                |
| Reclassification adjustment to net income                    |    |                              |   |   |  |
| (loss)   |    | _                            | (2,141)   | 4,244   | 2,103                                  |
| Income tax (expense) benefit                                 |    | _                            | 476   | (927)   | (451)                                  |
| Reclassification adjustment to net income (loss), net of tax |    | _                            | (1,665)   | 3,317   | 1,652                                  |
| Other comprehensive income (loss), net of                    |    |                              |   |   |  |
| tax  |    | (2,788)                      | (717)   | 3,317   | (188)                                  |
| Balance at September 30, 2021                                | \$ | (85,592)                     | \$<br>2,779   | \$<br>(86,565)                                      | \$<br>(169,378)                        |

The changes in accumulated other comprehensive income (loss) by component for the nine months ended September 30, 2021.

| (In thousands)   | eign Currency<br>Translation | Gain (Loss) on<br>Derivative Financial<br>Instruments | Pension & Other<br>Postretirement<br>Benefit Adjust | al Accumulated Other rehensive Income (Loss) |
|--|------------------------------|---|---|--|
| Balance at January 1, 2021                                   | \$<br>(84,149)               | \$<br>2,264   | \$<br>(96,519)                                      | \$<br>(178,404)                              |
| Other comprehensive income (loss)                            | (1,546)                      | 4,736   | _   | 3,190  |
| Income tax (expense) benefit                                 | 103                          | (1,064)   | _   | (961)  |
| Other comprehensive income (loss), net of tax                | (1,443)                      | 3,672   | _   | 2,229  |
| Reclassification adjustment to net income                    |                              |   |   |  |
| (loss)   | _                            | (4,037)   | 12,727  | 8,690  |
| Income tax (expense) benefit                                 | _                            | 880   | (2,773)   | (1,893)                                      |
| Reclassification adjustment to net income (loss), net of tax | _                            | (3,157)   | 9,954   | 6,797  |
| Other comprehensive income (loss), net of tax                | (1,443)                      | 515   | 9,954   | 9,026  |
| Balance at September 30, 2021                                | \$<br>(85,592)               | \$<br>2,779   | \$<br>(86,565)                                      | \$<br>(169,378)                              |

The amounts reclassified out of accumulated other comprehensive income (loss) related to pension and other postretirement benefits is included in the computation of net periodic pension costs, see Note 4 for additional details.

## 8. DERIVATIVES

Tredegar uses derivative financial instruments for the purpose of hedging margin exposure from fixed-price forward sales contracts in Aluminum Extrusions and exposure from currency volatility that exists as part of ongoing business operations in Flexible Packaging Films. These derivative financial instruments are designated as and qualify as cash flow hedges and are recognized in the condensed consolidated balance sheet at fair value. If individual derivative instruments with the same counterparty can be settled on a net basis, the Company records the corresponding derivative fair values as a net asset or net liability.

In the normal course of business, Aluminum Extrusions enters into fixed-price forward sales contracts with certain customers for the future sale of fixed quantities of aluminum extrusions at scheduled intervals. In order to hedge margin exposure created from the fixing of future sales prices relative to volatile raw material (aluminum) costs, Aluminum Extrusions enters into a combination of forward purchase commitments and futures contracts to acquire or hedge aluminum, based on the scheduled purchases for the firm sales commitments. The fixed-price firm sales commitments and related hedging instruments

have durations generally no longer than 24 months. The notional amount of aluminum futures contracts that hedged future purchases of aluminum to meet fixed-price forward sales contract obligations was \$33.7 million (18.4 million pounds of aluminum) at September 30, 2022 and \$22.1 million (14.9 million pounds of aluminum) at December 31, 2021.

The table below summarizes the location and gross amounts of aluminum futures contract fair values (Level 2) in the condensed consolidated balance sheets as of September 30, 2022 and December 31, 2021:

|   | September 30, 2022 December   |    |               | December 31,                  | 31, 2021 |               |  |
|---|-------------------------------|----|---------------|-------------------------------|----------|---------------|--|
| (In thousands)                                    | Balance Sheet<br>Account      |    | Fair<br>Value | Balance Sheet<br>Account      |          | Fair<br>Value |  |
| Derivatives Designated as Hedging Instruments     |                               |    |               |                               |          |               |  |
| Asset derivatives: Aluminum futures contracts     | Prepaid expenses and other    | \$ | 8             | Prepaid expenses and other    | \$       | 2,085         |  |
| Liability derivatives: Aluminum futures contracts | Accrued expenses              |    | (5,016)       | Accrued expenses              |          | (119)         |  |
| Aluminum futures contracts                        | Other non-current liabilities |    | (1,222)       | Other non-current liabilities |          | _             |  |
| Net asset (liability)                             |                               | \$ | (6,230)       |                               | \$       | 1,966         |  |

In the event that a counterparty to an aluminum fixed-price forward sales contract chooses not to take delivery of its aluminum extrusions, the customer is contractually obligated to compensate Aluminum Extrusions for any losses on the related aluminum futures and/or forward contracts through the date of cancellation.

The Company's earnings are exposed to foreign currency exchange risk primarily through the translation of the financial statements of subsidiaries that have a functional currency other than the U.S. Dollar. The Company estimates that the net mismatch translation exposure for the Flexible Packaging Film's business unit in Brazil ("Terphane Ltda.") of its sales and raw materials quoted or priced in U.S. Dollars and its variable conversion, fixed conversion and sales, general and administrative costs (before depreciation and amortization) quoted or priced in Brazilian Real ("R\$") is annual net costs of R\$150 million for the full year of 2022.

Terphane Ltda. has the following outstanding foreign exchange average forward rate contracts to purchase Brazilian Real and sell U.S. Dollars:

| USD Notional Amount (000s) | Average Forward Rate<br>Contracted on USD/BRL | R\$ Equivalent Amount (000s) | Applicable Month | Estimated % of Terphane<br>Ltda. R\$ Operating Cost<br>Exposure Hedged |
|----------------------------|---|------------------------------|------------------|--|
| \$1,793                    | 5.6264  | R\$10,088                    | Oct-22           | 78%  |
| \$1,784                    | 5.6597  | R\$10,097                    | Nov-22           | 78%  |
| \$1,659                    | 5.6962  | R\$9,450                     | Dec-22           | 73%  |
| \$1,728                    | 5.4310  | R\$9,385                     | Jan-23           | 64%  |
| \$1,822                    | 5.4657  | R\$9,959                     | Feb-23           | 68%  |
| \$1,921                    | 5.4995  | R\$10,565                    | Mar-23           | 72%  |
| \$1,903                    | 5.5379  | R\$10,539                    | Apr-23           | 72%  |
| \$1,873                    | 5.5753  | R\$10,443                    | May-23           | 71%  |
| \$1,928                    | 5.6118  | R\$10,820                    | Jun-23           | 74%  |
| \$2,154                    | 5.6378  | R\$12,144                    | Jul-23           | 83%  |
| \$2,020                    | 5.6831  | R\$11,480                    | Aug-23           | 78%  |
| \$2,071                    | 5.7174  | R\$11,841                    | Sep-23           | 80%  |
| \$2,013                    | 5.7556  | R\$11,586                    | Oct-23           | 79%  |
| \$2,018                    | 5.7836  | R\$11,671                    | Nov-23           | 79%  |
| \$1,786                    | 5.8312  | R\$10,414                    | Dec-23           | 71%  |
| \$659                      | 5.7360  | R\$3,780                     | Jan-24           | 23%  |
| \$659                      | 5.7562  | R\$3,793                     | Feb-24           | 23%  |
| \$659                      | 5.7774  | R\$3,807                     | Mar-24           | 23%  |
| \$659                      | 5.8000  | R\$3,822                     | Apr-24           | 23%  |
| \$659                      | 5.8207  | R\$3,836                     | May-24           | 24%  |
| \$659                      | 5.8419  | R\$3,850                     | Jun-24           | 24%  |
| \$659                      | 5.8636  | R\$3,864                     | Jul-24           | 24%  |
| \$659                      | 5.8872  | R\$3,880                     | Aug-24           | 24%  |
| \$659                      | 5.9118  | R\$3,896                     | Sep-24           | 24%  |
| \$659                      | 5.9350  | R\$3,911                     | Oct-24           | 24%  |
| \$659                      | 5.9581  | R\$3,926                     | Nov-24           | 24%  |
| \$659                      | 5.9813  | R\$3,942                     | Dec-24           | 24%  |
| \$36,381                   | 5.6840  | R\$206,789                   |                  | 50%  |

These foreign currency exchange contracts have been designated and qualify as cash flow hedges of Terphane Ltda.'s forecasted sales to customers quoted or priced in U.S. Dollars over that period. By changing the currency risk associated with these U.S. Dollar sales, the derivatives have the effect of offsetting operating costs quoted or priced in Brazilian Real and decreasing the net exposure to Brazilian Real in the condensed consolidated statements of income.

The table below summarizes the location and gross amounts of foreign currency forward contract fair values (Level 2) in the condensed consolidated balance sheets as of September 30, 2022 and December 31, 2021:

|   | September 30, 2022         |    |               | December 31, 2021          |    |               |  |
|---|----------------------------|----|---------------|----------------------------|----|---------------|--|
| (In thousands)  | Balance Sheet<br>Account   |    | Fair<br>Value | Balance Sheet<br>Account   |    | Fair<br>Value |  |
| Derivatives Designated as Hedging Instruments             |                            |    |               |                            |    |               |  |
| Asset derivatives: Foreign currency forward contracts     | Prepaid expenses and other | \$ | 397           | Prepaid expenses and other | \$ | _             |  |
| Foreign currency forward contracts                        | Other assets               |    | 59            | Other assets               |    | _             |  |
| Liability derivatives: Foreign currency forward contracts | Accrued expenses           |    | (363)         | Accrued expenses           |    | (1,255)       |  |
| Net asset (liability)                                     |                            | \$ | 93            |                            | \$ | (1,255)       |  |

These derivative contracts involve elements of market risk that are not reflected on the condensed consolidated balance sheet, including the risk of dealing with counterparties and their ability to meet the terms of the contracts. The counterparties to any forward purchase commitments are major aluminum brokers and suppliers, and the counterparties to any aluminum futures contracts are major financial institutions. Fixed-price forward sales contracts are only made available to the best and most credit-worthy customers. The counterparties to the Company's foreign currency cash flow hedge contracts are major financial institutions.

The pre-tax effect on net income (loss) and other comprehensive income (loss) of derivative instruments classified as cash flow hedges and described in the previous paragraphs for the three and nine month periods ended September 30, 2022 and 2021 is summarized in the table below:

| in the previous paragraphs for the three and nine month periods ended September 30, 2022 and 2021 is summarized in the table below: |   |                   |   |                   |        |                   |                                |     |       |                  |     |                               |
|---|---|-------------------|---|-------------------|--------|-------------------|--------------------------------|-----|-------|------------------|-----|-------------------------------|
|   | Cash Flow Derivative Hedges                 |                   |   |                   |        |                   |                                |     |       |                  |     |                               |
|   | Three Months Ended September 30,            |                   |   |                   |        |                   |                                |     |       |                  |     |                               |
|   | Aluminum Futures Contracts Foreign Currency |                   |   |                   | ency F | Forward           | ls                             |     |       |                  |     |                               |
| (In thousands)  |   | 2022              |   | 2021              |        | 20                | 22                             |     |       | 2                | 021 |                               |
| Amount of pre-tax gain (loss) recognized in other comprehensive income (loss)   | \$  | (2,320)           | \$  | 2,919             | \$     | _ 5               | 5 1:                           | 15  | \$    | _                | \$  | (1,670)                       |
| Location of gain (loss) reclassified from accumulated other comprehensive income (loss) into net income (effective portion)         |   | Cost of oods sold |   | Cost of oods sold | _      | ost of<br>ds sold | Selling,<br>general &<br>admin |     |       | st of<br>ls sold | ge  | Selling,<br>eneral &<br>admin |
| Amount of pre-tax gain (loss) reclassified from accumulated other comprehensive income (loss) to net income (effective portion)     | \$  | 837               | \$  | 2,160             | \$     | 16 5              | 3 (                            | )6  | \$    | 15               | \$  | (34)                          |
|   |   |                   |   | Nin               | e Mo   | nths End          | led Septen                     | nbe | r 30, |                  |     |                               |
|   |   |                   | num Futures ontracts Foreign Currency Forwards 2021 2022 2021 |                   |        |                   |                                |     |       |                  |     |                               |
| Amount of pre-tax gain (loss) recognized in other comprehensive income (loss)   | \$  | (6,060)           | \$  | 6,629             | \$     | _ 5               | \$ 2,17                        | 77  | \$    | _                | \$  | (1,892)                       |
| Location of gain (loss) reclassified from accumulated other comprehensive income (loss) into net income (effective portion)         |   | Cost of oods sold |   | Cost of oods sold | _      | ost of<br>ds sold | Selling,<br>general &<br>admin | ķ   |       | st of<br>ls sold | ge  | Selling,<br>eneral &<br>admin |
| Amount of pre-tax gain (loss) reclassified from accumulated other comprehensive income (loss) to net income (effective portion)     | \$  | 2,135             | \$  | 4,172             | \$     | 46 \$             | 97                             | 75  | \$    | 48               | \$  | (183)                         |

As of September 30, 2022, the Company expects \$3.7 million of unrealized after-tax losses on aluminum and foreign currency derivative instruments reported in accumulated other comprehensive income (loss) to be reclassified to earnings within the next 12 months. For the three and nine month periods ended September 30, 2022 and 2021, net gains or losses realized, from previously unrealized net gains or losses on hedges that had been discontinued, were not material.

#### 9. INCOME TAXES

Tredegar recorded tax expense of \$7.5 million on pre-tax income from continuing operations of \$39.7 million in the first nine months of 2022. Therefore, the effective tax rate in the first nine months of 2022 was 18.8%, compared to 22.7% in the first nine months of 2021. The decrease in the effective tax rate for continuing operations is primarily due to a discrete benefit recorded in the first quarter of 2022 resulting from the implementation of new U.S. tax regulations associated with foreign tax credits published by the U.S. Treasury and Internal Revenue Service on January 4, 2022. These regulations overhaul various components of the foreign tax credit regime including the determination of creditable foreign taxes and limit the amount of foreign taxes that are creditable against U.S. income taxes. As the result of these regulations, future Brazilian income tax will be deductible, but not creditable, in the U.S. The accounting rules require a reduction of the U.S. deferred tax liability previously established related to anticipated future income from Brazil. The tax effect of the reduction of the U.S. deferred tax liability resulted in the discrete tax benefit described above. This one-time discrete benefit is expected to reduce the effective tax rate for the remainder of 2022, which will be offset by an expected increase to the effective tax rate as the result of Brazilian income tax no longer being creditable in the U.S. for the foreseeable future. Total deferred tax assets declined during the third quarter of 2022 compared to December 31, 2021 primarily due to changes in other comprehensive income and the projected utilization of foreign tax credits partially offset by the change in the deferred tax liability discussed above.

Tredegar accrues U.S. federal income taxes on unremitted earnings of foreign subsidiaries where required. However, due to changes in the taxation of dividends under the U.S. Tax Cuts and Jobs Act of 2017, Tredegar will only record U.S. federal income taxes on unremitted earnings of its foreign subsidiaries where Tredegar cannot take steps to eliminate any potential tax on future distributions from its foreign subsidiaries.

The Brazilian federal statutory income tax rate is a composite of 34.0% (25.0% of income tax and 9.0% of social contribution on income). Terphane Ltda.'s manufacturing facility in Brazil is the beneficiary of certain income tax incentives that allow for a reduction in the statutory Brazilian federal income tax rate to 15.25% levied on the operating profit on certain of its products. The incentives have been granted for a 13-year period, from the commencement date of January 1, 2015. The benefit from the tax incentives was \$2.6 million in the first nine months of 2022 and \$8.8 million in 2021.

Tredegar and its subsidiaries file income tax returns in the U.S., various states, and jurisdictions outside the U.S. With exceptions for some U.S. states and non-U.S. jurisdictions, Tredegar and its subsidiaries as of September 30, 2022 are no longer subject to U.S. federal, state or non-U.S. income tax examinations by tax authorities for years before 2018.

#### 10. BUSINESS SEGMENTS

The Company's business segments are Aluminum Extrusions, PE Films, and Flexible Packaging Films. Information by business segment is reported below. There are no accounting transactions between segments and no allocations to segments.

The Company's reportable segments are based on its method of internal reporting, which is generally segregated by differences in products. Accounting standards for presentation of segments require an approach based on the way the Company organizes the segments for making operating decisions and how the chief operating decision maker ("CODM") assesses performance. EBITDA from ongoing operations is the key profitability measure used by the CODM (Tredegar's President and Chief Executive Officer) for purposes of assessing financial performance. The Company uses sales less freight ("net sales") from continuing operations as its measure of revenues from external customers at the segment level. This measure is separately included in the financial information regularly provided to the CODM.

The following table presents net sales and EBITDA from ongoing operations by segment for the three and nine months ended September 30, 2022 and 2021:

|   | Thr | *       |    |         | Nine Months End | Nine Months Ended Septe |          |
|---|-----|---------|----|---------|-----------------|-------------------------|----------|
| (In thousands)  |     | 2022    |    | 2021    | 2022            |                         | 2021     |
| Net Sales   |     |         |    |         |                 |                         |          |
| Aluminum Extrusions   | \$  | 161,649 | \$ | 137,086 | \$ 510,066      | \$                      | 394,492  |
| PE Films  |     | 20,059  |    | 28,501  | 82,613          |                         | 87,885   |
| Flexible Packaging Films  |     | 47,278  |    | 36,666  | 128,117         |                         | 102,560  |
| Total net sales   |     | 228,986 |    | 202,253 | 720,796         |                         | 584,937  |
| Add back freight  |     | 9,500   |    | 7,264   | 28,619          |                         | 20,531   |
| Sales as shown in the condensed consolidated statements of income | \$  | 238,486 | \$ | 209,517 | \$ 749,415      | \$                      | 605,468  |
| EBITDA from Ongoing Operations                                    |     |         |    |         |                 |                         | _        |
| Aluminum Extrusions:  |     |         |    |         |                 |                         |          |
| Ongoing operations:   |     |         |    |         |                 |                         |          |
| EBITDA  | \$  | 12,071  | \$ | 12,038  | \$ 57,885       | \$                      | 45,062   |
| Depreciation & amortization                                       |     | (4,416) |    | (3,900) | (12,846)        |                         | (12,062) |
| EBIT  |     | 7,655   |    | 8,138   | 45,039          |                         | 33,000   |
| Plant shutdowns, asset impairments, restructurings and other      |     | (32)    |    | (160)   | (120)           |                         | (223)    |
| PE Films:   |     |         |    |         |                 |                         |          |
| Ongoing operations:   |     |         |    |         |                 |                         |          |
| EBITDA  |     | 431     |    | 4,821   | 14,543          |                         | 21,035   |
| Depreciation & amortization                                       |     | (1,579) |    | (1,591) | (4,733)         |                         | (4,681)  |
| EBIT  |     | (1,148) |    | 3,230   | 9,810           |                         | 16,354   |
| Plant shutdowns, asset impairments, restructurings and other      |     | (498)   |    | (182)   | (650)           |                         | (457)    |
| Flexible Packaging Films:   |     |         |    |         |                 |                         |          |
| Ongoing operations:   |     |         |    |         |                 |                         |          |
| EBITDA  |     | 7,830   |    | 7,396   | 20,495          |                         | 25,296   |
| Depreciation & amortization                                       |     | (590)   |    | (493)   | (1,723)         |                         | (1,466)  |
| EBIT  |     | 7,240   |    | 6,903   | 18,772          |                         | 23,830   |
| Plant shutdowns, asset impairments, restructurings and other      |     | (6)     |    | (7)     | (86)            |                         | 8,407    |
| Total   |     | 13,211  |    | 17,922  | 72,765          |                         | 80,911   |
| Interest income   |     | 9       |    | 8       | 41              |                         | 40       |
| Interest expense  |     | 1,138   |    | 842     | 3,158           |                         | 2,555    |
| Gain on investment in kaléo                                       |     | _       |    | 279     | 1,406           |                         | 1,197    |
| Stock option-based compensation costs                             |     | 271     |    | 675     | 1,153           |                         | 1,819    |
| Corporate expenses, net   |     | 9,674   |    | 8,555   | 30,187          |                         | 30,470   |
| Income (loss) from continuing operations before income taxes      |     | 2,137   |    | 8,137   | 39,714          |                         | 47,304   |
| Income tax expense (benefit)                                      |     | 1,125   |    | 1,908   | 7,460           |                         | 10,728   |
| Income (loss) from continuing operations                          |     | 1,012   |    | 6,229   | 32,254          |                         | 36,576   |
| Income (loss) from discontinued operations, net of tax            |     | 21      |    | (26)    | 68              |                         | (104)    |
| Net income (loss)   | \$  | 1,033   | \$ | 6,203   | \$ 32,322       | \$                      | 36,472   |

The following table presents identifiable assets by segment at September 30, 2022 and December 31, 2021:

| (In thousands)            | September 30, 2022 | December 31, 2021 |  |  |
|---------------------------|--------------------|-------------------|--|--|
| Aluminum Extrusions       | \$<br>302,392      | \$ 280,521        |  |  |
| PE Films                  | 105,434            | 113,613           |  |  |
| Flexible Packaging Films  | 96,676             | 75,269            |  |  |
| Subtotal                  | 504,502            | 469,403           |  |  |
| General corporate         | 22,755             | 23,482            |  |  |
| Cash and cash equivalents | 19,250             | 30,521            |  |  |
| Discontinued operations   | 151                | 178               |  |  |
| Total                     | \$<br>546,658      | \$ 523,584        |  |  |

The following tables disaggregate the Company's revenue by geographic area and product group for the three and nine months ended September 30, 2022 and 2021:

| Net Sales by Geographic Area (a)      |    |               |             |                                 |    |         |              |         |
|---------------------------------------|----|---------------|-------------|---------------------------------|----|---------|--------------|---------|
|                                       | Tł | ree Months En | ptember 30, | Nine Months Ended September 30, |    |         | eptember 30, |         |
| (In thousands)                        |    | 2022          |             | 2021                            |    | 2022    |              | 2021    |
| United States                         | \$ | 181,405       | \$          | 157,969                         | \$ | 577,496 | \$           | 447,585 |
| Exports from the United States to:    |    |               |             |                                 |    |         |              |         |
| Asia                                  |    | 7,437         |             | 12,609                          |    | 34,582  |              | 43,129  |
| Latin America                         |    | 2,138         |             | 1,170                           |    | 4,824   |              | 3,630   |
| Canada                                |    | 4,065         |             | 4,107                           |    | 12,431  |              | 14,145  |
| Europe                                |    | 1,016         |             | 1,343                           |    | 3,464   |              | 3,323   |
| Operations outside the United States: |    |               |             |                                 |    |         |              |         |
| Brazil                                |    | 32,925        |             | 25,055                          |    | 87,999  |              | 73,125  |
| Total                                 | \$ | 228,986       | \$          | 202,253                         | \$ | 720,796 | \$           | 584,937 |

<sup>(</sup>a) Export sales relate entirely to PE Films. Operations in Brazil relate entirely to Flexible Packaging Films.

The Company's facilities in Pottsville, PA ("PV") and Guangzhou, China ("GZ") have a tolling arrangement whereby certain surface protection films are manufactured in GZ for a fee with raw materials supplied from PV that are then shipped by GZ directly to customers principally in the Asian market, but paid by customers directly to PV. Amounts associated with this intercompany tolling arrangement are reported in the table above as export sales from the U.S. to Asia, and include net sales of \$4.4 million and \$7.4 million in the third quarters of 2022 and 2021, respectively, and \$16.1 million and \$25.0 million in the first nine months of 2022 and 2021, respectively.

| Net Sales by Product Group             |   |         |    |         |            |       |                   |  |
|--|---|---------|----|---------|------------|-------|-------------------|--|
|  | Three Months Ended September 30, Nine Months Ende |         |    |         |            | ded S | led September 30, |  |
| (In thousands)                         |   | 2022    |    | 2021    | 2022       |       | 2021              |  |
| Aluminum Extrusions:                   |   |         |    |         |            |       |                   |  |
| Nonresidential building & construction | \$  | 86,659  | \$ | 68,590  | \$ 266,882 | \$    | 195,941           |  |
| Consumer durables                      |   | 16,714  |    | 12,873  | 52,409     |       | 39,611            |  |
| Automotive                             |   | 11,543  |    | 10,150  | 39,857     |       | 32,750            |  |
| Residential building & construction    |   | 15,136  |    | 13,154  | 52,549     |       | 39,755            |  |
| Electrical                             |   | 4,730   |    | 8,015   | 21,704     |       | 24,767            |  |
| Machinery & equipment                  |   | 20,028  |    | 11,611  | 48,902     |       | 31,190            |  |
| Distribution                           |   | 6,839   |    | 12,693  | 27,763     |       | 30,478            |  |
| Subtotal                               |   | 161,649 |    | 137,086 | 510,066    |       | 394,492           |  |
| PE Films:                              |   |         |    |         |            |       |                   |  |
| Surface protection films               |   | 13,018  |    | 20,905  | 58,839     |       | 65,997            |  |
| Overwrap packaging                     |   | 7,041   |    | 7,596   | 23,774     |       | 21,888            |  |
| Subtotal                               |   | 20,059  |    | 28,501  | 82,613     |       | 87,885            |  |
| Flexible Packaging Films               |   | 47,278  |    | 36,666  | 128,117    |       | 102,560           |  |
| Total                                  | \$  | 228,986 | \$ | 202,253 | \$ 720,796 | \$    | 584,937           |  |

#### 11. DIVESTITURES

Personal Care Films

In 2020, the Company completed the sale of Personal Care Films for an aggregate purchase price of \$60.5 million, subject to customary adjustments. The Company agreed to provide certain transition services related to finance, human resources and information technology ("IT") that ended during the second quarter of 2021, resulting in final cash proceeds of \$64.1 million. Personal Care Films was previously reported in the PE Films segment.

The following table summarizes the financial results of discontinued operations reflected in the condensed consolidated statements of income for the three and nine months ended September 30, 2022 and 2021:

|   | Three Months Ended S | September 30, | Nine Months Ended September 30, |         |  |
|---|----------------------|---------------|---------------------------------|---------|--|
| (In thousands)  | 2022                 | 2021          | 2022                            | 2021    |  |
| Costs and expenses:   |                      |               |                                 |         |  |
| Selling, general and administrative   | (49)                 | 33            | (86)                            | 1,251   |  |
| Adjustment to the fair value estimates used in the disposal of Personal Care Films <sup>(a)</sup> | _                    | _             | _                               | (1,118) |  |
| Total   | (49)                 | 33            | (86)                            | 133     |  |
| Income (loss) from discontinued operations before income taxes                                    | 49                   | (33)          | 86                              | (133)   |  |
| Income tax expense (benefit)  | 28                   | (7)           | 18                              | (29)    |  |
| Income (loss) from discontinued operations, net of tax  | 21 \$                | (26) \$       | 68 \$                           | (104)   |  |

<sup>(</sup>a) Represents a net increase to the estimated fair value of Personal Care Films primarily due to lower costs associated with IT transition-related services to provide the seller developed assets, which did not exist at the time of the sale, to support the seller's IT infrastructure.

The assets and liabilities of the discontinued operations reflected in the condensed consolidated balance sheets as of September 30, 2022 and December 31, 2021, respectively, were as follows:

|                                | September 30, | December 31, |  |
|--------------------------------|---------------|--------------|--|
| (In thousands)                 | 2022          | 2021         |  |
| Assets                         |               |              |  |
| Prepaid expenses and other (a) | \$<br>151     | \$ 17        |  |
| Liabilities                    |               |              |  |
| Accrued expenses (a)           | \$<br>71      | \$ 19        |  |

<sup>(</sup>a) The condensed consolidated balance sheet of discontinued operations as of September 30, 2022 includes \$0.2 million of other receivables related to the settlement of customary post-closing adjustments and other miscellaneous accrued expenses of \$0.1 million. The condensed consolidated balance sheet of discontinued operations as of December 31, 2021 includes \$0.2 million of other receivables related to the settlement of customary post-closing adjustments and other miscellaneous accrued expenses of \$0.2 million.

The following table provides significant operating and investing cash flow information for discontinued operations:

|                      | Nine Months En | Nine Months Ended September 30, |  |  |  |  |
|----------------------|----------------|---------------------------------|--|--|--|--|
| (In thousands)       | 2022           | 2021                            |  |  |  |  |
| Operating activities |                |                                 |  |  |  |  |
| Other                |                | (1,118)                         |  |  |  |  |

#### **Assets Held For Sale**

In July 2019, the Company committed to a plan to close its manufacturing facility in Lake Zurich, Illinois, which historically was reported by the Company within the Personal Care Films component of its PE Films segment. During the third quarter of 2020, the disposal group carrying value of \$4.6 million was reported in "Prepaid expenses and other" in the consolidated balance sheet as the held for sale criteria was met. During the third quarter of 2021, the Company completed the sale of the remaining assets in Lake Zurich, Illinois resulting in total cash proceeds of \$4.7 million.

#### 12. INVESTMENTS

In August 2007 and December 2008, the Company made an aggregate investment of \$7.5 million in kaleo, Inc. ("kaléo"), a privately held specialty pharmaceutical company dedicated to building innovative solutions for serious and life-threatening medical conditions. Tredegar historically accounted for its investment in kaléo under the fair value option. At the time of the initial investment, the Company elected the fair value option of accounting since its investment objectives were similar to those of venture capitalists, which typically do not have controlling financial interests. kaléo's stock is not publicly traded.

In the first nine months ended September 30, 2021, a pre-tax gain of \$1.2 million was recognized on the Company's investment in kaléo, which included a \$0.3 million dividend received from kaléo. On December 27, 2021, the Company completed the sale of its investment interests in kaléo (Series A-3 Preferred Stock, Series B Preferred Stock and common stock) and received closing cash proceeds of \$47.1 million. Subsequently, in May 2022, additional cash consideration of \$1.4 million was received related to customary post-closing adjustments, which is reported in "Other income (expense), net" in the condensed consolidated statements of income.

#### **13. DEBT**

On June 29, 2022, Tredegar entered into a Second Amended and Restated Credit Agreement (the "Credit Agreement") that replaced its existing \$375 million five-year, secured revolving credit facility that was due to expire on June 28, 2024. The Credit Agreement is a five-year, revolving, secured credit facility that permits aggregate borrowings of \$375 million and matures on June 29, 2027.

Borrowings under the Credit Agreement bear an interest rate equal to Secured Overnight Financing Rate ("SOFR") plus a credit spread adjustment of 10 basis points ("Adjusted Term SOFR Rate") and an amount depending on the type of borrowing and commitment fees charged on the unused amount under the Credit Agreement at various Total Net Leverage Ratio levels as follows:

| Pricing Under the Cred   | t Agreement (Basis Points) |                   |
|--------------------------|----------------------------|-------------------|
| Total Net Leverage Ratio | Term Benchmark<br>Spread   | Commitment<br>Fee |
| <= 1.0x                  | 150.0                      | 20                |
| >1.0x but $<=2.0x$       | 162.5                      | 25                |
| >2.0x but $<=3.0x$       | 175.0                      | 30                |
| >3.0x but $<=3.5x$       | 187.5                      | 35                |
| >3.5x                    | 200.0                      | 40                |

At September 30, 2022, \$124.0 million of the outstanding debt was principally priced at an interest rate equal to the Adjusted Term SOFR Rate plus the applicable credit spread of 150.0 basis points. Prior to the Credit Agreement, the interest rate was based on London Inter-Bank Offered Rate plus an applicable credit spread.

The primary restrictive covenants in the Credit Agreement include:

- Total Net Leverage Ratio of 4.00x;
- Interest Coverage Ratio of 3.00x; and
- Unlimited payments for dividends and stock repurchases during the term of the Credit Agreement so long as the Total Net Leverage Ratio is equal to or less than 2.00x, and otherwise restrictions on payments for dividends and stock repurchases for the term of the Credit Agreement at \$75 million (provided that the \$75 million basket will reset at the end of each fiscal quarter when the Total Net Leverage ratio is less than or equal to 2.00x).

Under the Credit Agreement:

- Total Net Leverage Ratio is defined as the ratio of (a)(i) total indebtedness minus (ii) liquidity (the lesser of \$50,000,000 and the aggregate amount of cash and cash equivalents) to (b) EBITDA (as defined in Credit Agreement "Credit EBITDA"); and
- Interest Coverage Ratio is defined as the ratio of (a) Credit EBITDA to (b) interest expense.

The Credit Agreement is secured by substantially all of the Company's and its domestic subsidiaries' assets, including equity in certain material first-tier foreign subsidiaries. Tredegar was in compliance with all of its debt covenants as of September 30, 2022. Noncompliance with any of the debt covenants may have a material adverse effect on its financial condition or liquidity, in the event such noncompliance cannot be cured or should the Company be unable to obtain a waiver from the lenders. Renegotiation of the covenant through an amendment to the Credit Agreement may effectively cure the noncompliance, but may have an effect on its financial condition or liquidity depending upon how the covenant is renegotiated.

#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

#### **Forward-looking and Cautionary Statements**

Some of the information contained in this Quarterly Report on Form 10-Q ("Form 10-Q") may constitute "forward-looking statements" within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. When the Company uses the words "believe," "estimate," "anticipate," "appear to," "expect," "project," "plan," "likely," "may" and similar expressions, it does so to identify forward-looking statements. Such statements are based on the Company's then current expectations and are subject to a number of risks and uncertainties that could cause actual results to differ materially from those addressed in the forward-looking statements. It is possible that the Company's actual results and financial condition may differ, possibly materially, from the anticipated results and financial condition indicated in or implied by these forward-looking statements. Accordingly, you should not place undue reliance on these forward-looking statements. Factors that could cause actual results to differ materially from expectations include, without limitation, the following:

- loss or gain of sales to significant customers on which the Company's business is highly dependent;
- inability to achieve sales to new customers to replace lost business;
- inability to develop, efficiently manufacture and deliver new products at competitive prices;
- failure of the Company's customers to achieve success or maintain market share;
- failure to protect our intellectual property rights;
- risks of doing business in countries outside the U.S. that affect our international operations;
- political, economic, and regulatory factors concerning the Company's products;
- uncertain economic conditions in countries in which the Company does business, including continued high inflation and the effects of the Russian invasion of Ukraine;
- competition from other manufacturers, including manufacturers in lower-cost countries and manufacturers benefiting from government subsidies;
- impact of fluctuations in foreign exchange rates;
- movement of pension plan assets and liabilities up through initiating hedging activities to fix underfunding amounts and assumptions thereafter
  relating to differences between the ultimate settlement benefit obligation and the projected benefit obligation, census data, administrative costs, the
  effectiveness of hedging activities and discounts required to liquidate non-public securities held by the plan;
- an increase in the operating costs incurred by the Company's business units, including, for example, the cost of raw materials and energy;
- inability to successfully identify, complete or integrate strategic acquisitions; failure to realize the expected benefits of such acquisitions and assumption of unanticipated risks in such acquisitions;
- disruptions to the Company's manufacturing facilities, including those resulting from labor shortages;
- failure to continue to attract, develop and retain certain key officers or employees;
- the impact of public health epidemics on employees, production and the global economy, such as the COVID-19 pandemic;
- · an information technology system failure or breach;
- the impact of the imposition of tariffs and sanctions on imported aluminum ingot used by Bonnell Aluminum;
- the impact of new tariffs, duties or other trade restrictions imposed as a result of trade tensions between the U.S. and other countries;
- the termination of anti-dumping duties on products imported to Brazil that compete with products produced by Flexible Packaging;
- failure to establish and maintain effective internal control over financial reporting;

and the other factors discussed in the reports Tredegar files with or furnishes to the Securities and Exchange Commission (the "SEC") from time to time, including the risks and important factors set forth in additional detail in Part I, Item 1A of Tredegar's Annual Report on Form 10-K for the year ended December 31, 2021 (the "2021 Form 10-K"). Readers are urged to review and consider carefully the disclosures Tredegar makes in its filings with the SEC.

Tredegar does not undertake, and expressly disclaims any duty, to update any forward-looking statement to reflect any change in management's expectations or any change in conditions, assumptions or circumstances on which such statements are based, except as required by applicable law.

References herein to "Tredegar," "the Company," "we," "us" and "our" are to Tredegar Corporation and its subsidiaries, collectively, unless the context otherwise indicates or requires.

Unless otherwise stated or indicated, all comparisons are to the prior year period. References to "Notes" are to notes to our condensed consolidated financial statements found in Part I, Item 1 of this Form 10-Q.

#### **Critical Accounting Policies and Estimates**

In the ordinary course of business, the Company makes a number of estimates and assumptions relating to the reporting of results of operations and financial position in the preparation of financial statements in conformity with GAAP. The Company believes the estimates, assumptions and judgments described in the section "Management's Discussion and Analysis of Financial Condition and Results of Operations – Critical Accounting Policies and Estimates" in the 2021 Form 10-K have the greatest potential impact on our financial statements, so Tredegar considers these to be its critical accounting policies. Since December 31, 2021, there have been no changes in these policies or estimates that have had a material impact on our results of operations or financial position.

#### **Business Overview**

Tredegar Corporation is an industrial manufacturer with three primary businesses: custom aluminum extrusions for the North American building and construction ("B&C"), automotive and specialty end-use markets through its Aluminum Extrusions segment; surface protection films for high-technology applications in the global electronics industry through its PE Films segment; and specialized polyester films primarily for the Latin American flexible packaging market through its Flexible Packaging Films segment. With approximately 2,300 employees, the Company operates manufacturing facilities in North America, South America, and Asia.

Earnings before interest, taxes, depreciation and amortization ("EBITDA") from ongoing operations is the measure of segment profit and loss used by Tredegar's chief operating decision maker ("CODM") for purposes of assessing financial performance. The Company uses sales less freight ("net sales") from continuing operations as its measure of revenues from external customers at the segment level. This measure is separately included in the financial information regularly provided to the CODM.

Earnings before interest and taxes ("EBIT") from ongoing operations is a non-GAAP financial measure included in the reconciliation of segment financial information to consolidated results for the Company. It is not intended to represent the stand-alone results for Tredegar's ongoing operations under generally accepted accounting standards in the United States ("GAAP") and should not be considered as an alternative to net income as defined by GAAP. We believe that EBIT is a widely understood and utilized metric that is meaningful to certain investors and that including this financial metric in the reconciliation of management's performance metric, EBITDA from ongoing operations, provides useful information to those investors that primarily utilize EBIT to analyze the Company's core operations.

## Third Quarter Financial Results Highlights

Third quarter 2022 net income from continuing operations was \$1.0 million (\$0.03 per diluted share) compared with net income from continuing operations of \$6.2 million (\$0.19 per diluted share) in the third quarter of 2021.

- EBITDA from ongoing operations for Aluminum Extrusions of \$12.1 million was consistent with the third quarter of 2021
- EBITDA from ongoing operations for PE Films of \$0.4 million was \$4.4 million lower than the third quarter of 2021
- EBITDA from ongoing operations for Flexible Packaging Films of \$7.8 million was \$0.4 million higher than the third quarter of 2021

Given recessionary concerns and recent customer inventory corrections during the third quarter of 2022, the outlook for demand for Aluminum Extrusions' and PE Films' products remains uncertain.

Other losses related to asset impairments and costs associated with exit and disposal activities for continuing operations were not material for the three ended September 30, 2022 and 2021, respectively. Gains and losses associated with plant shutdowns, asset impairments, restructurings and other items are described in *Results of Operations* below.

#### **Results of Operations**

#### Third Quarter of 2022 Compared with the Third Quarter of 2021

The following table presents a bridge of consolidated net income (loss) from continuing operations from third quarter of 2021 to third quarter of 2022 with related management's discussion and analysis below the table.

| (In thousands)   |             |
|--|-------------|
| Net income from continuing operations for the three months ended September 30, 2021                        | \$<br>6,229 |
| Income tax expense (benefit)   | 1,908       |
| Income (loss) from continuing operations before income taxes for the three months ended September 30, 2021 | 8,137       |
| Increase (decrease) in income from increases (decreases) in the following items:                           |             |
| Sales  | 28,969      |
| Other income (expense), net  | (272)       |
| Total  | 28,697      |
| Increase (decrease) in income from (increases) decreases in the following items:                           |             |
| Cost of goods sold   | (29,826)    |
| Freight  | (2,236)     |
| Selling, general and administrative  | (2,251)     |
| Other  | (384)       |
| Total  | (34,697)    |
| Income (loss) from continuing operations before income taxes for the three months ended September 30, 2022 | 2,137       |
| Income tax expense (benefit)   | 1,125       |
| Net income from continuing operations for the three months ended September 30, 2022                        | \$<br>1,012 |

Sales in the third quarter of 2022 increased by \$29.0 million compared with the third quarter of 2021. Net sales (sales less freight) in Aluminum Extrusions increased \$24.6 million, primarily due to an increase in average selling prices to cover higher operating costs, partially offset by the pass-through of lower metal costs. Net sales in PE Films decreased \$8.4 million, primarily due to weakening market demand, competitive pricing and unfavorable product mix. Net sales in Flexible Packaging Films increased \$10.6 million, primarily due to higher sales volume and higher selling prices from the pass-through of higher resin costs, higher sales volume and favorable product mix. For more information on net sales and volume, see the **Segment Operations Review** below.

Other income (expense), net for the third quarter ended September 30, 2022 remained consistent with the third quarter of 2021. See Note 5 for additional information.

Consolidated gross profit (sales minus cost of goods sold and freight) as a percentage of sales (gross profit margin) was 11.9% in the third quarter of 2022 compared to 15.0% in the third quarter of 2021. The gross profit margin in Aluminum Extrusions decreased primarily due to higher labor and employee-related costs, lower labor productivity, higher supply expense, higher utility costs and higher freight rates. Additionally, the timing of the flow through under the first-in first-out method of aluminum raw material costs passed through to customers, previously acquired at higher prices in a quickly changing commodity pricing environment, resulted in a charge in the third quarter of 2022 versus a benefit in the third quarter of 2021. In addition, the Company recorded an out-of-period adjustment of \$2.5 million related to inventory and accrued labor costs. The gross profit margin in PE Films decreased primarily due to lower Surface Protection contribution margin for non-transitioning products associated with a market slowdown and customer inventory corrections, competitive pricing and previously disclosed customer product transitions. The gross profit margin in Flexible Packaging Films decreased primarily due to higher raw material costs and higher fixed costs, partially offset by higher selling prices from the pass-through of higher resin costs, higher sales volume, favorable product mix and lower variable costs.

As a percentage of sales, selling, general and administrative ("SG&A") and research and development ("R&D") expenses were 8.6% in the third quarter of 2022, compared with 8.8% in the third quarter of 2021. While third quarter SG&A expenses increased and sales increased year-over-year, R&D expenses remained consistent with prior year. Higher SG&A spending is primarily due to higher professional fees associated with remediation activities related to the Company's previously disclosed material weaknesses in internal control over financial reporting and higher employee-related compensation.

The effective tax rate used to compute income taxes for continuing operations in the third quarter of 2022 was 52.6%, compared to 23.5% in the third quarter of 2021. The increase in the effective tax rate for continuing operations is primarily due to the implementation of new U.S. tax regulations associated with foreign tax credits published by the U.S. Treasury and Internal Revenue Service on January 4, 2022. These regulations overhaul various components of the foreign tax credit regime, including the determination of creditable foreign taxes, and limit the amount of foreign taxes that are creditable against U.S. income taxes. Brazilian income tax is no longer creditable in the U.S. for the foreseeable future under these regulations. See Note 9 for additional information.

Pre-tax gains and losses associated with plant shutdowns, asset impairments, restructurings and other items for continuing operations in the third quarters of 2022 and 2021 detailed below are shown in the statements of net sales and EBITDA from ongoing operations by segment table in Note 10 and are included in "Asset impairments and costs associated with exit and disposal activities, net of adjustments" in the condensed consolidated statements of income, unless otherwise noted.

|   | Three Month<br>Septembe |       |
|---|-------------------------|-------|
| (In millions)   | 2022                    | 2021  |
| Aluminum Extrusions:  |                         |       |
| (Gains) losses from sale of assets, investment writedowns and other items:  |                         |       |
| Environmental charges at Newnan, Georgia plant <sup>3</sup>   | \$<br>— \$              | 0.1   |
| COVID-19-related expenses, net of relief <sup>1</sup>   | _                       | 0.1   |
| Total for Aluminum Extrusions   | \$<br>— \$              | 0.2   |
| PE Films:   |                         |       |
| (Gains) losses associated with plant shutdowns, asset impairments and restructurings:   |                         |       |
| Other restructuring costs - severance   | \$<br>0.5 \$            | 0.1   |
| (Gains) losses from sale of assets, investment writedowns and other items:  |                         |       |
| COVID-19-related expenses <sup>1</sup>  | _                       | 0.1   |
| Total for PE Films  | \$<br>0.5 \$            | 0.2   |
| Corporate:  |                         |       |
| (Gains) losses associated with plant shutdowns, asset impairments and restructurings:   |                         |       |
| (Gain), net of costs associated with the sale of the Lake Zurich manufacturing facility assets  | \$<br>— \$              | (0.2) |
| (Gains) losses from sale of assets, investment writedowns and other items:  |                         |       |
| Professional fees associated with business development activities and other <sup>2</sup>  |                         | 0.7   |
| Professional fees associated with internal control over financial reporting <sup>2</sup>  | 0.8                     | 0.8   |
| Stock-based compensation expense associated with the fair value remeasurement of awards granted at the time of the 2020 special dividend <sup>2</sup> | (0.1)                   | (0.1) |
| Transition service fees, net of corporate costs associated with the divested Personal Care Films business <sup>1</sup>                                | `—                      | 0.1   |
| Net periodic benefit cost for the frozen defined benefit pension plan in process of termination <sup>4</sup>  | 3.5                     | _     |
| Total for Corporate   | \$<br>4.2 \$            | 1.3   |

- Included in "Other income (expense), net" in the condensed consolidated statements of income.
   Included in "Selling, general and administrative expenses" in the condensed consolidated statements of income.
   Included in "Costs of goods sold" in the condensed consolidated statements of income.
- 4. See "Corporate Expenses, Interest, & Other" below and Note 4 for additional information.

|  | Thi | Three Months Ended September 30, |       |  |  |  |
|--|-----|----------------------------------|-------|--|--|--|
| (In millions, except percentages)  | 2   | 2022                             | 2021  |  |  |  |
| Floating-rate debt with interest charged on a rollover basis plus a credit spread <sup>1</sup> : |     |                                  |       |  |  |  |
| Average outstanding debt balance   | \$  | 111.1 \$                         | 122.5 |  |  |  |
| Average interest rate  |     | 3.8 %                            | 1.8 % |  |  |  |

<sup>1.</sup> Following the entry into the Second Amended and Restated Credit Agreement on June 29, 2022, borrowings bear an interest rate equal to Secured Overnight Financing Rate ("SOFR") plus a credit spread adjustment of 10 basis points and an amount depending on the type of borrowing and commitment fees charged on the unused amount under the Second Amended and Restated Credit Agreement. Prior to entry into the Second Amended and Restated Credit Agreement, the interest rate was based on London Inter-Bank Offered Rate ("LIBOR") plus an applicable credit spread. See "Liquidity and Capital Resources" below for additional information.

#### First Nine Months of 2022 Results vs. First Nine Months of 2021 Results

The following table presents a bridge of consolidated net income (loss) from continuing operations from first nine months of 2021 to first nine months of 2022 with related management's discussion and analysis below the table.

| (In thousands)  |    |           |  |  |  |  |  |
|---|----|-----------|--|--|--|--|--|
| Net income from continuing operations for the first nine months ended September 30, 2021                        |    |           |  |  |  |  |  |
| Income tax expense (benefit)  |    |           |  |  |  |  |  |
| Income (loss) from continuing operations before income taxes for the first nine months ended September 30, 2021 |    |           |  |  |  |  |  |
| Increase (decrease) in income from increases (decreases) in the following items:                                |    |           |  |  |  |  |  |
| Sales   |    | 143,947   |  |  |  |  |  |
| Other income (expense), net   |    | (8,159)   |  |  |  |  |  |
| Total   |    | 135,788   |  |  |  |  |  |
| Increase (decrease) in income from (increases) decreases in the following items:                                |    |           |  |  |  |  |  |
| Cost of goods sold  |    | (131,197) |  |  |  |  |  |
| Freight   |    | (8,088)   |  |  |  |  |  |
| Selling, general and administrative   |    | (3,738)   |  |  |  |  |  |
| Other   |    | (355)     |  |  |  |  |  |
| Total   |    | (143,378) |  |  |  |  |  |
| Income (loss) from continuing operations before income taxes for the first nine months ended September 30, 2022 |    | 39,714    |  |  |  |  |  |
| Income tax expense (benefit)  |    | 7,460     |  |  |  |  |  |
| Net income from continuing operations for the first nine months ended September 30, 2022                        | \$ | 32,254    |  |  |  |  |  |

Sales in the first nine months of 2022 increased by \$143.9 million compared with the first nine months of 2021. Net sales (sales less freight) in Aluminum Extrusions increased \$115.6 million, primarily due to an increase in average selling prices to cover higher aluminum raw material costs and higher operating costs, partially offset by lower sales volume. Net sales decreased \$5.3 million in PE Films, primarily due to lower volume in Surface Protection and overwrap films, partially offset by an increase in average selling prices associated with the pass-through of higher market-driven raw material costs. Net sales in Flexible Packaging Films increased \$25.6 million, primarily due to higher selling prices from the pass-through of higher resin costs, favorable product mix and higher sales volume. For more information on net sales and volume, see the *Segment Operations Review* below.

Other income decreased \$8.2 million in the first nine months of 2022 compared to the first nine months of 2021, primarily due to a 2021 gain of \$8.5 million associated with a one-time tax credit in Brazil for unemployment/social security insurance non-income taxes resulting from a favorable decision by Brazil's Supreme Court regarding the calculation of such tax. See Note 5 for additional information.

Consolidated gross profit (sales minus cost of goods sold and freight) as a percentage of sales (gross profit margin) was 15.9% in the first nine months of 2022 compared to 18.9% in the first nine months of 2021. The gross profit margin in Aluminum Extrusions remained flat compared to the first nine months of 2021. The gross profit margin in PE Films decreased primarily due to lower Surface Protection contribution margin related to previously disclosed customer product transitions and for non-transitioning products associated with a market slowdown and customer inventory corrections and competitive pricing pressures, partially offset by the pass-through lag associated with resin costs. The gross profit margin in Flexible Packaging Films decreased primarily due to higher raw material costs, higher fixed and variable costs, partially offset by higher selling prices from the pass-through of higher resin costs, higher sales volume and favorable product mix.

As a percentage of SG&A and R&D expenses were 8.5% in the first nine months of 2022, compared with 9.9% in the first nine months of 2021. SG&A expenses and sales increased year-over-year, while R&D expenses remained consistent with prior year. Increased SG&A spending is primarily due to higher professional fees associated with remediation activities related to the Company's previously disclosed material weaknesses in internal control over financial reporting and higher employee-related compensation.

The effective tax rate used to compute income taxes for continuing operations in the first nine months of 2022 was 18.8%, compared to 22.7% in the first nine months of 2021. The decrease in the effective tax rate for continuing operations is primarily due to a discrete benefit recorded in the first quarter of 2022 resulting from the implementation of new U.S. tax regulations associated with foreign tax credits published by the U.S. Treasury and Internal Revenue Service on January 4, 2022. These regulations overhaul various components of the foreign tax credit regime including the determination of creditable foreign taxes and limit the amount of foreign taxes that are creditable against U.S. income taxes. This one-time discrete benefit is expected to reduce the effective tax rate for the remainder of 2022, which will be offset by an expected increase to the effective tax rate as the result of Brazilian income tax no longer being creditable in the U.S. for the foreseeable future. See Note 9 for additional information.

Pre-tax gains and losses associated with plant shutdowns, asset impairments, restructurings and other items for continuing operations in the first nine months of 2022 and 2021 detailed below are shown in the statements of net sales and EBITDA from ongoing operations by segment table in Note 10 and are included in "Asset impairments and costs associated with exit and disposal activities, net of adjustments" in the condensed consolidated statements of income, unless otherwise noted.

|  |    | Nine Months<br>September |       |  |
|--|----|--------------------------|-------|--|
| (In millions)  |    | 2022                     | 2021  |  |
| Aluminum Extrusions:   |    |                          |       |  |
| (Gains) losses from sale of assets, investment writedowns and other items:   |    |                          |       |  |
| Environmental charges at Newnan, Georgia plant <sup>3</sup>  | \$ | — \$                     | 0.1   |  |
| COVID-19-related expenses, net of relief <sup>1</sup>  |    | 0.1                      | 0.1   |  |
| Total for Aluminum Extrusions  | \$ | 0.1 \$                   | 0.2   |  |
| PE Films:  |    |                          |       |  |
| (Gains) losses associated with plant shutdowns, asset impairments and restructurings:  |    |                          |       |  |
| Other restructuring costs - severance  | \$ | 0.5 \$                   | 0.1   |  |
| (Gains) losses from sale of assets, investment writedowns and other items:   |    |                          |       |  |
| COVID-19-related expenses <sup>1</sup>   |    | 0.2                      | 0.4   |  |
| Total for PE Films   | \$ | 0.7 \$                   | 0.5   |  |
| Flexible Packaging Films:  |    |                          |       |  |
| (Gain) losses from sale of assets, investment writedowns and other items:  |    |                          |       |  |
| One-time tax credit in Brazil for unemployment/social security insurance non-income taxes resulting from a favorable decision by Brazil's Supreme Court regarding the calculation of such taxes <sup>1,5</sup> | \$ | — \$                     | (8.5) |  |
| COVID-19-related expenses <sup>1</sup>   |    | 0.1                      | 0.1   |  |
| Total for Flexible Packaging Films   | \$ | 0.1 \$                   | (8.4) |  |
| Corporate:   |    |                          |       |  |
| (Gains) losses associated with plant shutdowns, asset impairments and restructurings:  |    |                          |       |  |
| (Gain), net of costs associated with the sale of the Lake Zurich manufacturing facility assets   | \$ | — \$                     | 0.1   |  |
| Other restructuring costs - severance  |    | 0.1                      | _     |  |
| (Gains) losses from sale of assets, investment writedowns and other items:   |    |                          |       |  |
| Professional fees associated with business development activities and other <sup>2</sup>   |    | 1.6                      | 2.4   |  |
| Professional fees associated with internal control over financial reporting <sup>2</sup>   |    | 2.0                      | 2.0   |  |
| Write-down of investment in Harbinger Capital Partners Special Situations Fund <sup>1</sup>  |    | _                        | 0.5   |  |
| Stock-based compensation expense associated with the fair value remeasurement of awards granted at the time of the 202 special dividend <sup>2</sup>   | .0 | (0.3)                    | 0.3   |  |
| Transition service fees, net of corporate costs associated with the divested Personal Care Films business <sup>1</sup>   |    | _                        | (0.5) |  |
| Net periodic benefit cost for the frozen defined benefit pension plan in process of termination <sup>4</sup>   |    | 10.4                     | _     |  |
| Total for Corporate  | \$ | 13.8 \$                  | 4.8   |  |

- Included in "Other income (expense), net" in the condensed consolidated statements of income.
   Included in "Selling, general and administrative expenses" in the condensed consolidated statements of income.
   Included in "Costs of goods sold" in the condensed consolidated statements of income.
   See "Corporate Expenses, Interest, & Other" below and see Note 4 for additional information.
   See Note 5 for additional information.

|  | Nine Months Ended September 30, |       |  |  |  |  |  |
|--|---------------------------------|-------|--|--|--|--|--|
| (In millions, except percentages)  | 2022                            | 2021  |  |  |  |  |  |
| Floating-rate debt with interest charged on a rollover basis plus a credit spread <sup>1</sup> : |                                 |       |  |  |  |  |  |
| Average outstanding debt balance   | \$<br>108.3 \$                  | 131.5 |  |  |  |  |  |
| Average interest rate  | 2.7 %                           | 1.7 % |  |  |  |  |  |

<sup>1.</sup> Following the entry into the Second Amended and Restated Credit Agreement on June 29, 2022, borrowings bear an interest rate equal to SOFR plus a credit spread adjustment of 10 basis points and an amount depending on the type of borrowing and commitment fees charged on the unused amount under the Second Amended and Restated Credit Agreement. Prior to entry into the Second Amended and Restated Credit Agreement, the interest rate was based on LIBOR plus an applicable credit spread. See "Liquidity and Capital Resources" below for additional information.

#### **Segment Operations Review**

#### Aluminum Extrusions

A summary of results for Aluminum Extrusions is provided below:

|                                    | Three Mo<br>Septen | <br>          | Favorable/<br>(Unfavorable) | Nine Month<br>Septemb | Favorable/<br>(Unfavorable) |          |
|------------------------------------|--------------------|---------------|-----------------------------|-----------------------|-----------------------------|----------|
| (In thousands, except percentages) | <br>2022           | 2021          | % Change                    | 2022                  | 2021                        | % Change |
| Sales volume (lbs)                 | 45,457             | 45,407        | 0.1%                        | 137,427               | 138,793                     | (1.0)%   |
| Net sales                          | \$<br>161,649      | \$<br>137,086 | 17.9%                       | \$<br>510,066 \$      | 394,492                     | 29.3%    |
| Ongoing operations:                |                    |               |                             |                       |                             |          |
| EBITDA                             | \$<br>12,071       | \$<br>12,038  | 0.3%                        | \$<br>57,885 \$       | 45,062                      | 28.5%    |
| Depreciation & amortization        | (4,416)            | (3,900)       | (13.2)%                     | (12,846)              | (12,062)                    | (6.5)%   |
| EBIT*                              | \$<br>7,655        | \$<br>8,138   | (5.9)%                      | \$<br>45,039 \$       | 33,000                      | 36.5%    |
| Capital expenditures               | \$<br>8,218        | \$<br>5,183   |                             | \$<br>15,089 \$       | 11,956                      |          |

<sup>\*</sup>See the table in Note 10 for a reconciliation of this non-GAAP measure to the most comparable measure calculated in accordance with GAAP.

#### Third Quarter 2022 Results vs. Third Quarter 2021 Results

Net sales (sales less freight) in the third quarter of 2022 increased 17.9% versus 2021 primarily due to an increase in average selling prices to cover higher operating costs, partially offset by the pass-through of lower metal costs. Sales volume in the third quarter of 2022 was flat versus 2021. Sales volume in the specialty market, which represented 34% of total volume in 2021, decreased 11.0% in the third quarter of 2022 versus 2021, primarily as a result of exiting lower-margin business. Sales volume in the automotive market, which represented 8% of total volume in 2021, increased 5.3% versus the third quarter of 2021. Nonresidential B&C sales volume, which represented 51% of 2021 volume, increased 8.5% in the third quarter of 2022 versus 2021. The Company has observed slowing order input and order cancellations as customers report high inventory levels. In addition, given the recent slowdown in orders, average labor shortage levels have been significantly diminished. Nonetheless, onboarding new employees has resulted in higher hiring and training costs and production inefficiencies in 2022 versus last year. With a reduced level of incoming orders in the third quarter of 2022, overall open orders at the end of the quarter were 59 million lbs. versus 86 million lbs. at the end of the second quarter of 2022.

EBITDA from ongoing operations in the third quarter of 2022 was flat versus the third quarter of 2021 primarily due to:

- Higher pricing (\$19.6 million, net of the pass-through of aluminum raw material costs), partially offset by: higher labor and employee-related costs (\$2.1 million) and lower labor productivity (\$1.3 million); higher supply expense, including significant price increases in paint, chemicals, packaging and other supplies (\$3.6 million); higher utility costs (\$2.0 million); higher freight rates (\$1.3 million); and increased selling, general and administrative ("SG&A") expenses (\$0.8 million); and
- The timing of the flow through under the first-in first-out method of aluminum raw material costs passed through to customers, previously acquired at higher prices in a quickly changing commodity pricing environment, resulted in a charge of \$3.8 million in the third quarter of 2022 versus a benefit of \$1.7 million in the third quarter of 2021. In addition, the Company recorded an out-of-period adjustment of \$2.5 million related to inventory and accrued labor costs.

#### First Nine Months of 2022 Results vs. First Nine Months of 2021 Results

Net sales in the first nine months of 2022 increased 29.3% versus 2021 primarily due to an increase in average selling prices to cover higher aluminum raw material costs and higher operating costs, partially offset by lower sales volume. Sales volume in the first nine months of 2022 decreased by 1.0% versus 2021.

EBITDA from ongoing operations in the first nine months of 2022 increased \$12.8 million in comparison to the first nine months of 2021, primarily due to:

- Higher pricing (\$53.7 million, net of the pass-through of aluminum raw material costs), partially offset by: lower volume (\$0.7 million); higher labor and employee-related costs (\$6.0 million) and lower labor productivity (\$4.6 million); higher maintenance costs (\$1.4 million); higher supply expense, including significant price increases in paint, chemicals, packaging and other supplies (\$10.1 million); higher utilities (\$2.7 million); higher freight rates (\$5.2 million); and increased SG&A expenses (\$3.2 million); and
- The timing of the flow through under the first-in first-out method of aluminum raw material costs passed through to customers, previously acquired at lower prices in a quickly changing commodity pricing environment, resulted in a benefit of \$1.7 million in the first nine months of 2022 versus a benefit of \$5.8 million in the first nine months of 2021. The benefit in the first nine months of 2022 was net of an adverse impact from the lag in pricing during the first half of 2022 (\$0.3 million), in which products committed to customers at a specified price were shipped in a later period. In addition, the Company recorded an out-of-period adjustment of \$2.5 million related to inventory and accrued labor costs.

Aluminum Extrusions has adequate supply agreements for aluminum raw materials in 2022 and continues to secure supply sources to meet expected needs in 2023. Refer to Item 3. *Quantitative and Qualitative Disclosures About Market Risk* in this Form 10-Q for additional information on aluminum prices.

#### <u>Projected Capital Expenditures and Depreciation & Amortization</u>

Capital expenditures for Bonnell Aluminum are projected to be \$30 million in 2022, including \$15 million for new enterprise resource planning and manufacturing execution systems ("ERP/MES"), \$6 million for infrastructure upgrades at the facilities located in Niles, Michigan, Carthage, Tennessee and Newnan, Georgia and \$3 million for other strategic projects. The ERP/MES project is expected to cost \$28 million over a two-year time span. In addition to strategic projects, approximately \$6 million will be required to support continuity of current operations. Depreciation expense is projected to be \$15 million in 2022.

A summary of results for PE Films is provided below:

|                                    | Three Mor     | nths | Ended   |                             |    | Nine Mor |     |         |                             |  |
|------------------------------------|---------------|------|---------|-----------------------------|----|----------|-----|---------|-----------------------------|--|
|                                    | <br>Septem    | ıber | 30,     | Favorable/<br>(Unfavorable) |    | Septem   | ber | 30,     | Favorable/<br>(Unfavorable) |  |
| (In thousands, except percentages) | <br>2022      |      | 2021    | % Change                    |    |          |     |         | % Change                    |  |
| Sales volume (lbs)                 | 7,081         |      | 9,283   | (23.7)%                     |    | 27,273   |     | 30,066  | (9.3)%                      |  |
| Net sales                          | \$<br>20,059  | \$   | 28,501  | (29.6)%                     | \$ | 82,613   | \$  | 87,885  | (6.0)%                      |  |
| Ongoing operations:                |               |      |         |                             |    |          |     |         |                             |  |
| EBITDA                             | \$<br>431     | \$   | 4,821   | (91.1)%                     | \$ | 14,543   | \$  | 21,035  | (30.9)%                     |  |
| Depreciation & amortization        | (1,579)       |      | (1,591) | 0.8%                        |    | (4,733)  |     | (4,681) | (1.1)%                      |  |
| EBIT*                              | \$<br>(1,148) | \$   | 3,230   | (135.5)%                    | \$ | 9,810    | \$  | 16,354  | (40.0)%                     |  |
| Capital expenditures               | \$<br>793     | \$   | 1,023   |                             | \$ | 2,537    | \$  | 2,757   |                             |  |

<sup>\*</sup> See the table in Note 10 for a reconciliation of this non-GAAP measure to the most comparable measure calculated in accordance with GAAP.

## Third Quarter 2022 Results vs. Third Quarter 2021 Results

Net sales in the third quarter of 2022 decreased 29.6% compared to the third quarter of 2021. Sales volume decreased in both Surface Protection and overwrap films versus the third quarter of 2021. Surface Protection sales volume declined 26% versus the third quarter of 2021 and 37% versus the second quarter of 2022. Surface Protection sales have been adversely impacted by weak market demand and competitive pricing. Consumer demand for electronics has significantly softened, causing manufacturers in the supply chain to experience reduced capacity utilization and inventory corrections. In addition, these market conditions are adversely impacting mix through reduced sales to our highest value-added customers and products.

EBITDA from ongoing operations in the third quarter of 2022 decreased \$4.4 million versus the third quarter of 2021, primarily due to:

- A \$4.7 million decrease from Surface Protection:
  - Lower contribution margin for non-transitioning products associated with a market slowdown and customer inventory corrections (\$4.0 million) and competitive pricing (\$1.1 million); and for previously disclosed customer product transitions (\$1.1 million), partially offset by lower SG&A expenses (\$0.4 million);
  - A foreign currency transaction gain of \$0.5 million in the third quarter of 2022 versus no gains or losses in the third quarter of 2021; and
  - The pass-through lag associated with resin costs (no benefit or charge in the third quarter of 2022 versus a charge of \$0.6 million in the third quarter of 2021).
- A \$0.3 million increase from overwrap films primarily due to a benefit from the pass-through lag associated with resin costs (no benefit or charge in the third quarter of 2022 versus a charge of \$0.4 million in the third quarter of 2021), partially offset by lower sales volume (\$0.1 million).

#### First Nine Months of 2022 Results vs. First Nine Months of 2021 Results

Net sales in the first nine months of 2022 decreased 6% versus the first nine months of 2021 due to lower volume in Surface Protection and overwrap films. Sales volume and revenue declined 7% and 11%, respectively, in Surface Protection. Despite a decline of 11% in sales volume in overwrap films, revenue increased 9% as a result of the pricing impact associated with the pass-through of resin costs.

EBITDA from ongoing operations in the first nine months of 2022 decreased \$6.5 million versus the first nine months of 2021, primarily due to:

- A \$7.2 million decrease from Surface Protection:
  - Lower contribution margin related to previously disclosed customer product transitions (\$4.8 million) and for non-transitioning products associated with a market slowdown and customer inventory corrections (\$1.6 million) and competitive pricing pressures (\$4.4 million), partially offset by lower SG&A expenses (\$0.7 million);
  - A foreign currency transaction gain (\$1.0 million) in the first nine months of 2022 versus a charge (\$0.1 million) in the first nine months
    of 2021; and

- The pass-through lag associated with resin costs (benefit of \$0.3 million in the first nine months of 2022 versus a charge of \$1.3 million in the first nine months of 2021).
- A \$0.7 million increase from overwrap films primarily related to a benefit from the pass-through lag associated with resin costs (benefit of \$0.2 million in the first nine months of 2022 versus a charge of \$1.3 million in the first nine months of 2021), partially offset by lower sales volume and unfavorable mix (\$0.6 million).

Refer to Item 3. Quantitative and Qualitative Disclosures About Market Risk in this Form 10-Q for additional information on resin prices.

#### Customer Product Transitions and Other Factors in Surface Protection

The Surface Protection component of PE Films supports manufacturers of optical and other specialty substrates used in flat panel display products. These films are primarily used by customers to protect components of displays in the manufacturing and transportation processes and then discarded.

The Company previously reported the risk that a portion of its film products used in surface protection applications would be made obsolete by customer product transitions to less costly alternative processes or materials. The Company estimates that these transitions, which principally relate to one customer, adversely impacted pre-tax income from continuing operations as reported under GAAP and EBITDA from ongoing operations for PE Films by \$14.8 million during 2021 versus 2020. The transitions, which were complete as of the second quarter of 2022, have resulted in a total decline of \$7 million in pre-tax income from continuing operations as reported under GAAP and EBITDA from ongoing operations versus 2021.

The Surface Protection business is continuing to experience competitive pricing pressures, unrelated to the customer product transitions, that are expected to adversely impact pre-tax income from continuing operations as reported under GAAP and EBITDA from ongoing operations by approximately \$5 million for full year 2022 versus 2021; these competitive pricing pressures are being exacerbated for the Company's exports to Asia with the strengthening of the U.S. Dollar versus the local currencies of competitors in the region. In addition, the timing of a recovery in the consumer electronics market is highly uncertain. To offset the expected adverse impact of the customer transitions and pricing pressures, the Company is aggressively pursuing sales of new surface protection products, applications and customers and driving production efficiencies and cost savings.

# Projected Capital Expenditures and Depreciation & Amortization

Capital expenditures for PE Films are projected to be \$3 million in 2022, including \$2 million for productivity projects and \$1 million for capital expenditures required to support continuity of current operations. Depreciation expense is projected to be \$6 million in 2022. There is no amortization expense for PE Films.

#### Flexible Packaging Films

A summary of results for Flexible Packaging Films is provided below:

|                                    | Three Months Ended |               |    |                             |          |        | Nine Months Ended           |    |         |          |  |  |
|------------------------------------|--------------------|---------------|----|-----------------------------|----------|--------|-----------------------------|----|---------|----------|--|--|
|                                    |                    | September 30, |    | Favorable/<br>(Unfavorable) |          | Septem | Favorable/<br>(Unfavorable) |    |         |          |  |  |
| (In thousands, except percentages) |                    | 2022          |    | 2021                        | % Change |        | 2022                        |    | 2021    | % Change |  |  |
| Sales volume (lbs)                 |                    | 28,889        |    | 27,029                      | 6.9%     |        | 82,210                      |    | 78,666  | 4.5%     |  |  |
| Net sales                          | \$                 | 47,278        | \$ | 36,666                      | 28.9%    | \$     | 128,117                     | \$ | 102,560 | 24.9%    |  |  |
| Ongoing operations:                |                    |               |    |                             |          |        |                             |    |         |          |  |  |
| EBITDA                             | \$                 | 7,830         | \$ | 7,396                       | 5.9%     | \$     | 20,495                      | \$ | 25,296  | (19.0)%  |  |  |
| Depreciation & amortization        |                    | (590)         |    | (493)                       | (19.7)%  |        | (1,723)                     |    | (1,466) | (17.5)%  |  |  |
| EBIT*                              | \$                 | 7,240         | \$ | 6,903                       | 4.9%     | \$     | 18,772                      | \$ | 23,830  | (21.2)%  |  |  |
| Capital expenditures               | \$                 | 2,501         | \$ | 1,895                       |          | \$     | 7,310                       | \$ | 4,283   |          |  |  |

<sup>\*</sup> See the table in Note 10 for a reconciliation of this non-GAAP measure to the most comparable measure calculated in accordance with GAAP.

#### Third Quarter 2022 Results vs. Third Quarter 2021 Results

Net sales in the third quarter of 2022 increased 28.9% compared to the third quarter of 2021, primarily due to higher selling prices from the pass-through of higher resin costs, higher sales volume and favorable product mix.

EBITDA from ongoing operations in the third quarter of 2022 increased by \$0.4 million versus the third quarter of 2021, primarily due to:

- Higher selling prices (\$6.9 million) from the pass-through of higher resin costs, higher sales volume (\$0.9 million), favorable product mix (\$0.5 million), and lower variable costs (\$0.4 million), partially offset by higher raw material costs (\$5.6 million), higher fixed costs (\$0.6 million) and higher SG&A expenses (\$0.4 million);
- Net unfavorable foreign currency translation of Real-denominated operating costs (\$1.2 million); and
- Foreign currency transaction gains (\$0.1 million) in the third quarter of 2022 compared to foreign currency transaction gains (\$0.6 million) in the third quarter of 2021.

#### First Nine Months of 2022 Results vs. First Nine Months of 2021 Results

Net sales in the first nine months of 2022 increased 24.9% compared to the first nine months of 2021, primarily due to higher selling prices from the pass-through of higher resin costs, favorable product mix and higher sales volume.

EBITDA from ongoing operations in the first nine months of 2022 decreased by \$4.8 million versus the first nine months of 2021, primarily due to:

- Higher raw material costs (\$16.3 million), higher fixed (\$0.7 million) and variable costs (\$1.5 million), and higher SG&A expenses (\$1.0 million), partially offset by higher selling prices (\$15.5 million) from the pass-through of higher resin costs, higher sales volume (\$1.9 million) and favorable product mix (\$1.3 million);
- Net unfavorable foreign currency translation of Real-denominated operating costs (\$3.1 million); and
- Foreign currency transaction losses (\$0.3 million) in the first nine months of 2022 compared to foreign currency transaction gains (\$0.6 million) in the first nine months of 2021.

Refer to Item 3. *Quantitative and Qualitative Disclosures About Market Risk* in this Form 10-Q for additional information on polyester fiber and component price trends.

#### Projected Capital Expenditures and Depreciation & Amortization

Capital expenditures for Flexible Packaging Films are projected to be \$8 million in 2022, including \$4 million for new capacity for value-added products and productivity projects and \$4 million for capital expenditures required to support continuity of current operations. Depreciation expense is projected to be \$2 million in 2022. Amortization expense is projected to be \$0.4 million in 2022.

# Corporate Expenses, Interest & Other

Corporate expenses, net in the first nine months of 2022 decreased \$0.3 million compared to the first nine months of 2021 primarily due to lower professional fees associated with business development activities (\$1.6 million) and lower stock-

based compensation (\$1.2 million), offset by higher professional fees associated with remediation activities related to the Company's previously disclosed material weaknesses in internal control over financial reporting (\$2.3 million).

Interest expense of \$3.2 million in the first nine months of 2022 increased \$0.6 million compared to the first nine months of 2021 due to higher average interest rates during the first nine months of 2022, partially offset by lower average debt levels.

Pension expense under GAAP of \$10.4 million in the first nine months of 2022 remained consistent with the first nine months of 2021. On February 10, 2022, Tredegar announced the initiation of a process to terminate and settle its frozen defined benefit pension plan, which could take up to 24 months to complete. In connection therewith, the Company borrowed funds under its revolving credit agreement and made a \$50 million contribution to the pension plan (the "Special Contribution") to reduce its underfunding and as part of a program within the pension plan to hedge or fix the expected future contributions that will be needed by the Company through the settlement process. The Company expects to realize income tax cash benefits on the Special Contribution of approximately \$11 million in 2022. Administrative costs for the pension plan through the settlement process are estimated at \$4 to \$5 million.

Tredegar's frozen defined benefit pension plan was underfunded on a GAAP basis by \$69 million at December 31, 2021, comprised of investments at fair value of \$245 million and a projected benefit obligation ("PBO") of \$314 million. GAAP accounting requires adjustment for changes in values of assets and the PBO only at the end of each year, even though these values change daily. The Company estimates that the Special Contribution and changes to the values of pension plan assets and liabilities resulted in a decrease in the underfunding on a GAAP basis from \$69 million at December 31, 2021 to approximately \$10 million at September 30, 2022. The ultimate settlement benefit obligation may differ from the PBO, depending on market factors for buyers of pension obligations at the time of settlement.

Prior to the Special Contribution, GAAP pension expense was a reasonable proxy for the Company's required minimum cash contribution to the pension plan. The Company estimates that, with the Special Contribution, there will be no required minimum cash contributions until final settlement. Pension expense under GAAP is projected to be approximately \$14 million in 2022, which is mainly comprised of non-cash amortization of deferred net actuarial losses reflected in the Company's shareholders' equity as accumulated other comprehensive losses. Beginning in 2022, and consistent with no expected required minimum cash contributions, no pension expense is included in calculating earnings before interest, taxes, depreciation and amortization as defined in the Company's revolving credit agreement ("Credit EBITDA").

Net capitalization and other credit measures are provided in Liquidity and Capital Resources below.

#### **Liquidity and Capital Resources**

The Company continues to focus on improving working capital management. Measures such as days sales outstanding ("DSO"), days inventory outstanding ("DIO") and days payables outstanding ("DPO") are used to evaluate changes in working capital. Changes in operating assets and liabilities from continuing operations from December 31, 2021 to September 30, 2022 are summarized below. Cash flows for discontinued operations have not been separately disclosed in the condensed consolidated statements of cash flows.

- Accounts and other receivables increased \$6.8 million (6.5%).
  - Accounts and other receivables in Aluminum Extrusions increased \$7.3 million primarily due to an increase in average selling prices to cover higher operating costs, partially offset by lower sales volume. DSO (represents trailing 12 months net sales divided by a rolling 12-month average of accounts and other receivables balances) was approximately 48.3 days for the 12 months ended September 30, 2022 and 47.6 days for the 12 months ended December 31, 2021.
  - Accounts and other receivables in PE Films decreased \$6.8 million due to lower sales volume in both Surface Protection and overwrap films, partially offset by increased overwrap films sales as a result of the pricing impact associated with the pass-through of resin costs. DSO was approximately 29.4 days for the 12 months ended September 30, 2022 and 28.5 days for the 12 months ended December 31, 2021.
  - Accounts and other receivables in Flexible Packaging Films increased \$6.2 million primarily due to higher selling prices from the pass-through
    of higher resin costs, favorable product mix and higher sales volume. DSO was approximately 40.8 days for the 12 months ended September 30,
    2022 and 40.0 days for the 12 months ended December 31, 2021.
- Inventories increased \$25.5 million (28.8%).
  - o Inventories in Aluminum Extrusions increased \$12.8 million due to increased raw material levels due to slowing order input, order cancellations as customers report high inventory levels, and increased aluminum supplier costs. DIO (represents trailing 12 months costs of goods sold calculated on a first-in first-out basis divided by a rolling 12-month average of inventory balances calculated on the first-in first-out basis) was approximately 48.3 days for the 12 months ended September 30, 2022 and 41.4 days for the 12 months ended December 31, 2021.

- Inventories in PE Films increased \$2.9 million due to lower sales volume and higher planned raw material levels from the first half of 2022.
   DIO was approximately 62.6 days for the 12 months ended September 30, 2022 and 62.8 days for the 12 months ended December 31, 2021.
- Inventories in Flexible Packaging Films increased \$9.8 million primarily due to the impact of higher average resin prices on raw materials, higher planned finished good levels and the impact from the change in the U.S. dollar value of currencies related to operations outside of the U.S. DIO was approximately 96.7 days for the 12 months ended September 30, 2022 and 93.1 days for the 12 months ended December 31, 2021
- Net property, plant and equipment increased \$9.1 million primarily due to capital expenditures of \$28.5 million, partially offset by depreciation expense of \$17.5 million and a \$1.1 million unfavorable change in the value of the U.S. dollar relative to foreign currencies.
- Identifiable intangible assets, net decreased \$2.0 million (13.8%) due to amortization expense.
- Deferred income tax assets decreased \$3.9 million primarily due to changes in other comprehensive income and the projected utilization of foreign tax credits partially offset by the change in the deferred tax liability as a result of the implementation of new U.S. tax regulations associated with foreign tax credits published by the U.S. Treasury and Internal Revenue Service on January 4, 2022. See Note 9 for additional information.
- Accounts payable increased \$3.1 million (2.5%).
  - Accounts payable in Aluminum Extrusions increased \$4.8 million primarily due to the timing of purchasing raw materials at higher aluminum prices and higher aluminum supplier costs. DPO (represents trailing 12 months costs of goods sold calculated on a first-in first-out basis divided by a rolling 12-month average of accounts payable balances) was approximately 63.3 days for the 12 months ended September 30, 2022 and 60.1 days for the 12 months ended December 31, 2021.
  - Accounts payable in PE Films decreased \$2.5 million primarily due to lower raw material purchases. DPO was approximately 51.9 days for the
     12 months ended September 30, 2022 and 44.0 days for the 12 months ended December 31, 2021.
  - Accounts payable in Flexible Packaging Films remained flat compared to the prior year. DPO was approximately 69.5 days for the 12 months ended September 30, 2022 and 68.2 days for the 12 months ended December 31, 2021.

Net cash used in operating activities was \$23.2 million in the first nine months of 2022 compared to net cash provided by operating activities of \$51.5 million in the first nine months of 2021. The change in operating activities is primarily due to the Special Contribution (\$50 million) and higher working capital due to factors discussed earlier in this section relating to accounts and other receivables, inventories and accounts payable.

Net cash used in investing activities increased during the first nine months of 2022 compared to the first nine months of 2021 due to higher capital expenditure spending (\$6.0 million) and cash proceeds received during the three months ended September 30, 2021 from the sale of the Lake Zurich manufacturing facility assets (\$4.7 million), partially offset by a gain related to additional cash consideration received during the first nine months of 2022 in connection with the Company's sale of its investment interests kaléo (\$1.4 million).

Net cash provided by financing activities was \$36.8 million in the first nine months of 2022, compared to net cash used in financing activities of \$18.2 million in the first nine months of 2021. The change in financing activities is primarily due to higher net borrowings (\$58.0 million) under the Credit Agreement (as defined below) to fund the \$50 million Special Contribution to the pension plan, higher deferred financing costs (\$1.2 million), repurchases of employee common stock for tax withholdings of \$0.4 million in the first nine months of 2022, and \$0.9 million of proceeds from the exercise of stock options in the first nine months of 2021.

The Company believes that existing borrowing availability, current cash balances and cash flow from operations will be sufficient to satisfy short term material cash requirements related to working capital, capital expenditures, debt repayments and dividend requirements for at least the next twelve months. In the longer term, liquidity will depend on many factors, including results of operations, the timing and extent of capital expenditures, changes in operating plans, or other events that would cause the Company to seek additional financing in future periods.

At September 30, 2022, the Company had cash and cash equivalents of \$19.3 million, including cash and cash equivalents held in locations outside the U.S. of \$8.5 million.

On June 29, 2022, Tredegar entered into a Second Amended and Restated Credit Agreement (the "Credit Agreement") that replaced its existing \$375 million five-year, secured revolving credit facility that was due to expire on June 28, 2024. The Credit Agreement is a five-year, revolving, secured credit facility that permits aggregate borrowings of \$375 million and matures on June 29, 2027.

Net capitalization and indebtedness as defined under the Credit Agreement as of September 30, 2022 were as follows:

| Net Capitalization and Indebtedness as of September 30, 2022 |               |
|--|---------------|
| (In thousands)   |               |
| Net capitalization:  |               |
| Cash and cash equivalents                                    | \$<br>19,250  |
| Debt:  |               |
| Credit Agreement   | 124,000       |
| Debt, net of cash and cash equivalents                       | 104,750       |
| Shareholders' equity   | 207,058       |
| Net capitalization   | \$<br>311,808 |
| Indebtedness as defined in Credit Agreement:                 |               |
| Total debt   | \$<br>124,000 |
| Indebtedness   | \$<br>124,000 |

Borrowings under the Credit Agreement bear an interest rate equal to Secured Overnight Financing Rate ("SOFR") plus a credit spread adjustment of 10 basis points ("Adjusted Term SOFR Rate") and an amount depending on the type of borrowing and commitment fees charged on the unused amount under the Credit Agreement at various Total Net Leverage Ratio levels as follows:

| Pricing Under the Credit Agreement | Basis Points)            |                   |
|------------------------------------|--------------------------|-------------------|
| Total Net Leverage Ratio           | Term Benchmark<br>Spread | Commitment<br>Fee |
| <= 1.0x                            | 150.0                    | 20                |
| >1.0x but $<=2.0x$                 | 162.5                    | 25                |
| >2.0x but $<=3.0x$                 | 175.0                    | 30                |
| >3.0x but $<=3.5x$                 | 187.5                    | 35                |
| >3.5x                              | 200.0                    | 40                |

At September 30, 2022, \$124.0 million of the outstanding debt was principally priced at an interest rate equal to the Adjusted Term SOFR Rate plus the applicable credit spread of 150.0 basis points. Prior to the Credit Agreement, the interest rate was based on LIBOR plus an applicable credit spread.

The primary restrictive covenants in the Credit Agreement include:

- Total Net Leverage Ratio of 4.00x;
- Interest Coverage Ratio of 3.00x; and
- Unlimited payments for dividends and stock repurchases during the term of the Credit Agreement so long as the Total Net Leverage Ratio is equal to or less than 2.00x, and otherwise restrictions on payments for dividends and stock repurchases for the term of the Credit Agreement at \$75 million (provided that the \$75 million basket will reset at the end of each fiscal quarter when the Total Net Leverage ratio is less than or equal to 2.00x).

#### Under the Credit Agreement:

- Total Net Leverage Ratio is defined as the ratio of (a)(i) total indebtedness minus (ii) liquidity (the lesser of \$50,000,000 and the aggregate amount of cash and cash equivalents) to (b) Credit EBITDA; and
- Interest Coverage Ratio is defined as the ratio of (a) Credit EBITDA to (b) interest expense.

The Credit Agreement is secured by substantially all of the Company's and its domestic subsidiaries' assets, including equity in certain material first-tier foreign subsidiaries. At September 30, 2022, based upon the restrictive covenants within the Credit Agreement, available credit under the Credit Agreement was approximately \$249 million. Total debt outstanding was \$124.0 million and \$73.0 million as of September 30, 2022 and December 31, 2021, respectively.

Credit EBITDA is not intended to represent net income (loss) or cash flow from operations as defined by GAAP and should not be considered as an alternative to either net income (loss) or to cash flow. The computations of Credit EBITDA, the Total Net Leverage Ratio and Interest Coverage Ratio as defined in the Credit Agreement are presented below.

| Computations of Credit EBITDA, Total Net Leverage Ratio and Interest Coverage Ratio (in each case, as Defined in the Credit Agreement) Along with Restrictive Covenants as of and for the Twelve Months Ended September 30, 2022   | Relate | d Primary |
|--|--------|-----------|
| Computation of Credit EBITDA for the twelve months ended September 30, 2022 (In Thousands):  |        |           |
| Net income (loss)  | \$     | 53,676    |
| Plus:  |        |           |
| After-tax losses related to discontinued operations  |        | _         |
| Total income tax expense for continuing operations   |        | 6,016     |
| Interest expense   |        | 3,989     |
| Depreciation and amortization expense for continuing operations  |        | 24,966    |
| All non-cash losses and expenses, plus cash losses and expenses not to exceed \$10,000, for continuing operations that are classified as unusual, extraordinary or which are related to plant shutdowns, asset impairments and/or restructurings (cash-related of \$8,225)                             |        | 8,253     |
| Charges related to stock option grants and awards accounted for under the fair value-based method  |        | 1,829     |
| Losses related to the application of the equity method of accounting   |        | _         |
| Losses related to adjustments in the estimated fair value of assets accounted for under the fair value method of accounting  |        | _         |
| Minus:   |        |           |
| After-tax income related to discontinued operations  |        | (61)      |
| Total income tax benefits for continuing operations  |        | _         |
| Interest income  |        | (74)      |
| All non-cash gains and income, plus cash gains and income in excess of \$10,000, for continuing operations that are classified as unusual, extraordinary or which are related to plant shutdowns, asset impairments and/or restructurings  |        | (3,859)   |
| Income related to changes in estimates for stock option grants and awards accounted for under the fair value-based method  |        | _         |
| Income related to the application of the equity method of accounting   |        | _         |
| Income related to adjustments in the estimated fair value of assets accounted for under the fair value method of accounting  |        | (12,989)  |
| Plus cash dividends declared on investments in an amount not to exceed \$10,000 for such period  |        | _         |
| Plus or minus, as applicable, pro forma EBITDA adjustments associated with acquisitions and asset dispositions   |        | _         |
| Plus or minus, as applicable, pro forma EBITDA adjustments to pension expense associated with the early payment of pension   |        |           |
| obligations  |        | 13,724    |
| Credit EBITDA  | \$     | 95,470    |
| Computations of Total Net Leverage Ratio and Interest Coverage Ratio at September 30, 2022:  |        |           |
| Total Net Leverage Ratio   |        | 1.1x      |
| Interest Coverage Ratio  |        | 23.93x    |
| Primary restrictive covenants:   |        |           |
| Unlimited payments for dividends and stock repurchases during the term of the Credit Agreement so long as the Total Net Leverage Ratio is equal to or less than 2.00x, and otherwise restrictions on payments for dividends and stock repurchases for the term of the Credit Agreement at \$75 million |        | Unlimited |
| Maximum Total Net Leverage Ratio permitted   |        | 4.002     |
|  |        |           |
| Minimum Interest Coverage Ratio permitted  |        | 3.00x     |

Tredegar was in compliance with all of its debt covenants as of September 30, 2022. Noncompliance with any of the debt covenants could have a material adverse effect on its financial condition or liquidity, in the event such noncompliance cannot be cured or should the Company be unable to obtain a waiver from the lenders. Renegotiation of the covenant through an amendment to the Credit Agreement could effectively cure the noncompliance, but could have an effect on its financial condition or liquidity depending upon how the covenant is renegotiated.

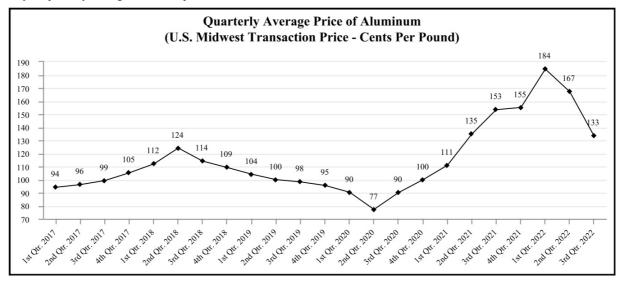
# Item 3. Quantitative and Qualitative Disclosures About Market Risk.

Tredegar has exposure to the volatility of interest rates, polyethylene and polypropylene resin prices, Terephthalic Acid ("PTA") and Monoethylene Glycol ("MEG") prices, aluminum ingot and scrap prices, energy prices, foreign currencies and emerging markets. See *Liquidity and Capital Resources* above regarding interest rate exposures related to borrowings under the Credit Agreement.

Profit margins in Aluminum Extrusions are sensitive to fluctuations in aluminum ingot and scrap prices as well as natural gas prices (natural gas is the principal energy source used to operate its casting furnaces). Changes in polyethylene resin prices and the timing of those changes could have a significant impact on profit margins in PE Films. Changes in polyester resin, PTA and MEG prices, and the timing of those changes, could have a significant impact on profit margins in Flexible Packaging Films. There is no assurance of the Company's ability to pass through higher raw material and energy costs to its customers.

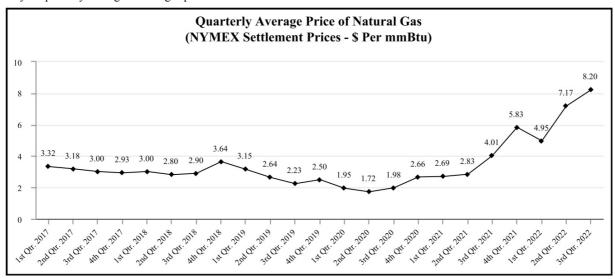
In the normal course of business, Aluminum Extrusions enters into fixed-price forward sales contracts with certain customers for the sale of fixed quantities of aluminum extrusions at scheduled intervals. In order to hedge its exposure to aluminum price volatility (see the chart below) under these fixed-price arrangements, which generally have a duration of not more than 24 months, the Company enters into a combination of forward purchase commitments and futures contracts to acquire or hedge aluminum, based on the scheduled deliveries. See Note 8 for additional information.

The volatility of quarterly average aluminum prices is shown in the chart below.



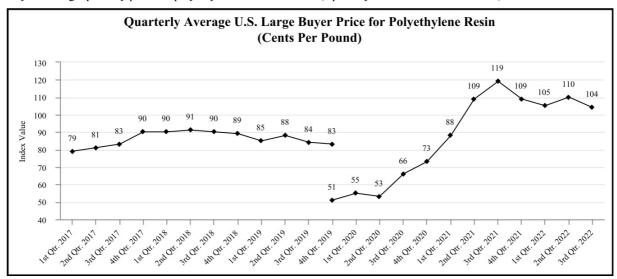
Source: Quarterly averages computed by the Company using daily Midwest average prices provided by Platts.

The volatility of quarterly average natural gas prices is shown in the chart below.



Source: Quarterly averages computed by Tredegar using monthly NYMEX settlement prices.

The volatility of average quarterly prices of polyethylene resin in the U.S. (a primary raw material for PE Films) is shown in the chart below.

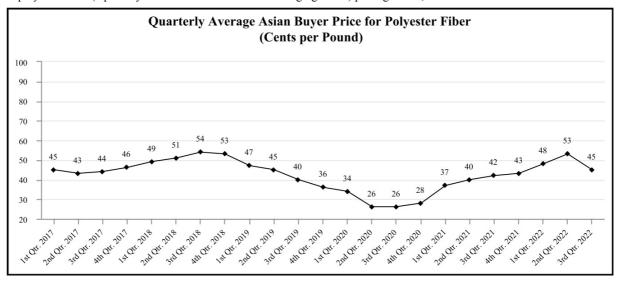


Source: Quarterly averages computed by Tredegar using monthly data provided by IHS, Inc. In February 2020, IHS reflected a 32 cents per pound non-market adjustment based on their estimate of the growth of discounts in prior periods. The 4th quarter 2019 average rate of \$0.51 per pound is shown on a pro forma basis as if the non-market adjustment was made in the fourth quarter of 2019.

The price of resin is driven by several factors, including supply and demand and the price of oil, ethylene and natural gas. Selling prices to customers are set considering numerous factors, including the expected volatility of resin prices. PE Films has index-based pass-through raw material cost arrangements with customers. However, under certain agreements, changes in resin prices are not passed through for a period of 90 days. In response to unprecedented cost increases and supply issues for polyethylene and polypropylene resin, Tredegar Surface Protection implemented a quarterly resin cost pass-through mechanism, effective July 1, 2021, for all products and customers not previously covered by such arrangements. Pricing on the remainder of the business is based upon raw material costs and supply/demand dynamics within the markets that the Company competes.

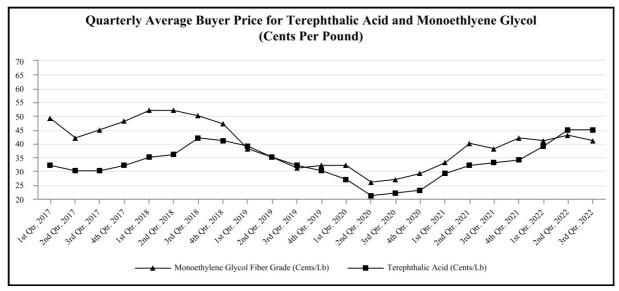
Polyester resins, MEG and PTA used in flexible packaging films produced in Brazil are primarily purchased domestically, with other sources available mostly from Asia and the U.S. Given the nature of these products as commodities, pricing is derived from Asian pricing indexes. The volatility of the average quarterly prices for polyester fibers in Asia, which is

representative of polyester resin (a primary raw material for Flexible Packaging Films) pricing trends, is shown in the chart below:



Source: Quarterly averages computed by Tredegar using monthly data from CMAI Global Index data

The volatility of average quarterly prices of PTA and MEG in Asia (raw materials used in the production of polyester resins produced by Flexible Packaging Films) is shown in the chart below:



Source: Quarterly averages computed by Tredegar using monthly data from CMAI Global Index data.

Tredegar attempts to match the pricing and cost of its products in the same currency and generally views the volatility of foreign currencies and the corresponding impact on earnings and cash flow as part of the overall risk of operating in a global environment (for additional information, see trends for the Brazilian Real and Chinese Yuan in the charts on the following page). Exports from the U.S. are generally denominated in U.S. Dollars. The Company's foreign currency exposure on income from continuing foreign operations relates to the Chinese Yuan and the Brazilian Real.

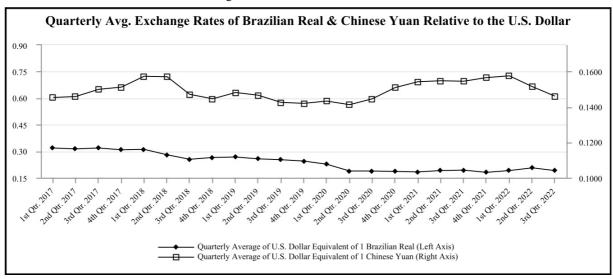
PE Films is generally able to match the currency of its sales and costs for its product lines. For flexible packaging films produced in Brazil, selling prices and key raw material costs are principally determined in U.S. Dollars and are impacted by local economic conditions and local and global competitive dynamics. Flexible Packaging Films is exposed to foreign exchange translation risk (its functional currency is the Brazilian Real) because almost 90% of the sales of Flexible Packaging Films business unit in Brazil ("Terphane Ltda.") and substantially all of its related raw material costs are quoted or priced in U.S. Dollars while its variable conversion, fixed conversion and sales, general and administrative costs before depreciation &

amortization (collectively "Terphane Ltda. Operating Costs") are quoted or priced in Brazilian Real. This mismatch, together with a variety of economic variables impacting currency exchange rates, causes volatility that could negatively or positively impact EBITDA from ongoing operations for Flexible Packaging Films.

The Company estimates annual net costs of R\$150 million for the net mismatch translation exposure between Terphane Ltda.'s U.S. Dollar quoted or priced sales and raw material costs and underlying Brazilian Real quoted or priced Terphane Ltda. Operating Costs. Terphane Ltda. has outstanding foreign exchange average forward rate contracts to purchase Brazilian Real and sell U.S. Dollars to hedge its exposure. See Note 8 for more information on outstanding hedging contracts and this hedging program.

Tredegar estimates that the change in the value of foreign currencies relative to the U.S. Dollar for PE Films had a favorable impact on EBITDA from ongoing operations of \$0.5 million in the third quarter of 2022 and \$1.1 million in the first nine months of 2022 compared with the same periods of 2021.

Trends for the Brazilian Real and Chinese Yuan exchange rates relative to the U.S. Dollar are shown in the chart below.



Source: Quarterly averages computed by Tredegar using daily closing data provided by Bloomberg.

#### Item 4. Controls and Procedures.

On November 1, 2018, the Company filed a Current Report on Form 8-K (the "November 2018 Form 8-K") to disclose deficiencies in internal control over financial reporting. For further information, see the November 2018 Form 8-K and Item 4. "Controls and Procedures" of the Company's Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2018.

#### **Evaluation of Disclosure Controls and Procedures**

In connection with the preparation of this Form 10-Q, pursuant to Rule 13a-15(b) under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), the Company carried out an evaluation with the participation of its management, including its Chief Executive Officer (principal executive officer) and Chief Financial Officer (principal financial officer), of the effectiveness of the design and operation of our disclosure controls and procedures (as defined under Rule 13a-15(e) and 15d-15(e) under the Exchange Act) as of September 30, 2022.

Based on this evaluation, the Company's Chief Executive Officer and Chief Financial Officer concluded that, because of the material weaknesses in internal control over financial reporting discussed below, the Company's disclosure controls and procedures were not effective as of September 30, 2022, to ensure: (i) that information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act, is recorded, processed, summarized and reported, within the time periods specified in the SEC's rules and forms, and (ii) that such information is accumulated and communicated to management, including the Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

The Company's management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act. The Company's internal control over financial reporting is a process designed by or under the supervision of the Company's Chief Executive Officer and Chief

Financial Officer, and overseen by the Board of Directors, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with GAAP and includes policies and procedures that:

- Pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the Company's
  assets;
- Provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with GAAP, and that the Company's receipts and expenditures are being made only in accordance with the authorization of its management and directors; and
- Provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the Company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting is not intended to provide absolute assurance that a misstatement of the Company's consolidated financial statements would be prevented or detected. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

A material weakness is a deficiency, or combination of deficiencies, in internal control over financial reporting, such that there is a reasonable possibility that a material misstatement of the annual or interim financial statements will not be prevented or detected on a timely basis.

Management conducted an evaluation of the effectiveness of the Company's internal control over financial reporting as of December 31, 2021 using the criteria in *Internal Control - Integrated Framework 2013* issued by the Committee of Sponsoring Organizations of the Treadway Commission (the "2013 COSO Framework"). As a result of this evaluation, management concluded, as disclosed in the 2021 Form 10-K, that the Company's internal control over financial reporting was not effective as of December 31, 2021, because of the material weaknesses in internal control over financial reporting discussed below.

- <u>Control Environment:</u> The Company did not have a sufficient number of trained resources with assigned responsibility and accountability for the design, operation and documentation of internal control over financial reporting in accordance with the 2013 COSO Framework.
- <u>Risk Assessment:</u> The Company did not have an effective risk assessment process to identify and evaluate at a sufficient level of detail all relevant risks of material misstatement, including fraud risks.
- <u>Information and Communication:</u> The Company did not have an effective information and communication process that identified and assessed the source of and controls necessary to ensure the reliability of information used in financial reporting and that communicates relevant information about roles and responsibilities for internal control over financial reporting.
- Monitoring Activities: The Company did not have effective monitoring activities to assess the operation of internal control over financial reporting, including the continued appropriateness of control design and level of documentation maintained to support control effectiveness.
- <u>Control Activities:</u> As a consequence of the material weaknesses described above, internal control deficiencies related to the design and operation of process-level controls and general information technology controls were determined to be pervasive throughout the Company's processes.

While these material weaknesses did not result in material misstatements of the Company's consolidated financial statements as of and for the year ended December 31, 2021, these material weaknesses create a reasonable possibility that a material misstatement of account balances or disclosures in annual or interim consolidated financial statements may not be prevented or detected in a timely manner. Accordingly, the Company concluded that the deficiencies represent material weaknesses in its internal control over financial reporting and its internal control over financial reporting was not effective as of December 31, 2021.

The Company's independent registered public accounting firm, KPMG LLP, which audited the 2021 consolidated financial statements included in the 2021 Form 10-K, expressed an adverse opinion on the operating effectiveness of the Company's internal control over financial reporting as of December 31, 2021.

## Remediation Plan and Efforts to Address the Previously Identified Material Weaknesses

To remediate the material weaknesses described above, the Company, with the oversight of the Audit Committee of the Board of Directors (the "Audit Committee"), has been pursuing the six remediation steps as originally identified in the Company's Annual Report on Form 10-K for the year ended December 31, 2018. The Company's remediation plan was designed with the assistance of management's outside consultant, an internationally recognized accounting firm.

Through the third quarter of 2022 and as of the date of this report, the Company substantially completed all items previously disclosed as expected to be completed in the third quarter of 2022 including implementing all remaining new and revised internal controls over financial reporting designed as part of management's remediation plan. Management's testing of the design, implementation and operating effectiveness of controls and training with control owners are ongoing. Remediation efforts continue for deficiencies noted in the initial testing of a number of the newly implemented controls. In addition, the Company intends to finalize its ongoing risk assessment in the fourth quarter of 2022, including the risks arising from fraud.

The Company is committed to the improvement of its internal control over financial reporting and management continues to work with its outside consultant to assist in those efforts, as necessary. The Company continues to monitor the impact of employee turnover, the COVID-19 pandemic and other external factors on its remediation plan and its assessment of internal control over financial reporting. The material weaknesses cannot be considered remediated until the applicable controls have operated for a sufficient period of time and management has concluded, through testing, that these controls are operating effectively. The Company cannot assure you when it will remediate the identified material weaknesses, nor can it be certain whether additional actions will be required. Moreover, the Company cannot assure you that additional material weaknesses will not arise in the future.

### Changes in Internal Control Over Financial Reporting

The Company is in the process of making certain changes in its internal controls to remediate the material weaknesses as described above. The execution of the material aspects of this remediation plan began in the second quarter of 2019. Except as noted above, there has been no change in the Company's internal control over financial reporting during the quarter ended September 30, 2022, that has materially affected, or is reasonably likely to materially affect, its internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act).

### **PART II - OTHER INFORMATION**

#### Item 1A. Risk Factors.

As disclosed in "Item 1A. Risk Factors" in the 2021 Form 10-K and the Company's Quarterly Report on Form 10-Q for the period ended June 30, 2022 ("Second Quarter 2022 Form 10-Q"), there are a number of risks and uncertainties that can have a material effect on the operating results of our businesses and our financial condition. There are no additional material updates or changes to our risk factors previously disclosed in the 2021 Form 10-K and the Second Quarter 2022 Form 10-Q.

### Item 6. Exhibits.

| 31.1 | Certification of President and Chief Executive Officer of Tredegar Corporation, pursuant to Rules 13a-14(a) and 15d-14(a) promulgated under the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.                |
|------|---|
| 31.2 | Certification of Executive Vice President and Chief Financial Officer of Tredegar Corporation, pursuant to Rules 13a-14(a) and 15d-14(a) promulgated under the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. |
| 32.1 | Certification of President and Chief Executive Officer of Tredegar Corporation, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.   |
| 32.2 | Certification of Executive Vice President and Chief Financial Officer of Tredegar Corporation, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.  |
| 101  | XBRL Instance Document and Related Items.   |
| 104  | Cover Page Interactive Data File (formatted in iXBRL and contained in Exhibit 101).   |

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Tredegar Corporation (Registrant) Date: November 9, 2022 /s/ John M. Steitz John M. Steitz President and Chief Executive Officer (Principal Executive Officer) November 9, 2022 /s/ D. Andrew Edwards Date: D. Andrew Edwards Executive Vice President and Chief Financial Officer (Principal Financial Officer) Date: November 9, 2022 /s/ Frasier W. Brickhouse, II Frasier W. Brickhouse, II Corporate Treasurer and Controller

(Principal Accounting Officer)

#### Section 302 Certification

# I, John M. Steitz, certify that:

- (1) I have reviewed this Quarterly Report on Form 10-O for the quarter ended September 30, 2022, of Tredegar Corporation;
- Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- (3) Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- (5) The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 9, 2022

/s/ John M. Steitz
John M. Steitz
President and Chief Executive Officer
(Principal Executive Officer)

#### Section 302 Certification

# I, D. Andrew Edwards, certify that:

- (1) I have reviewed this Quarterly Report on Form 10-O for the quarter ended September 30, 2022, of Tredegar Corporation;
- Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- (3) Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- (5) The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 9, 2022

/s/ D. Andrew Edwards

D. Andrew Edwards
Executive Vice President and Chief Financial Officer
(Principal Financial Officer)

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report on Form 10-Q of Tredegar Corporation (the "Company") for the quarter ended September 30, 2022 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, John M. Steitz, President and Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ John M. Steitz

John M. Steitz
President and Chief Executive Officer
(Principal Executive Officer)
November 9, 2022

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report on Form 10-Q of Tredegar Corporation (the "Company") for the quarter ended September 30, 2022 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, D. Andrew Edwards, Executive Vice President and Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ D. Andrew Edwards

D. Andrew Edwards Executive Vice President and Chief Financial Officer (Principal Financial Officer) November 9, 2022