

**Tredegar Corporation**  
**Net Sales and EBITDA from Ongoing Operations**  
**By Business Segment (through March 31, 2021)**  
**(In Thousands, Except Per-Share Data)**  
**(Presented on a continuing operations basis - unaudited)**

	Quarterly*												Year to Date					LTM
	March 31,			June 30,		September 30,		December 31,		Year Ended December 31					March 31,			
	2019	2020	2021	2019	2020	2019	2020	2019	2020	2016	2017	2018	2019	2020	2021			
<b>Net sales (e):</b>																		
Aluminum Extrusions	\$ 139,047	\$ 117,887	\$ 118,125	\$ 136,757	\$ 106,058	\$ 129,505	\$ 115,621	\$ 124,292	\$ 116,145	\$ 360,098	\$ 466,833	\$ 573,126	\$ 529,601	\$ 455,711	\$ 455,949			
PE Films	28,020	36,801	27,953	36,806	40,203	34,487	26,440	34,494	35,843	109,674	128,406	127,708	133,807	139,288	130,439			
Flexible Packaging Films	33,619	30,574	32,521	33,443	34,104	34,888	35,856	31,985	34,072	108,028	108,355	123,830	133,935	134,605	136,553			
Total net sales	200,686	185,262	178,599	207,006	180,365	198,880	177,917	190,771	186,060	577,800	703,594	824,664	797,343	729,604	722,941			
Add back freight	7,262	6,875	6,223	7,088	5,894	7,088	6,453	7,542	6,464	17,864	22,273	27,170	28,980	25,686	25,034			
Sales as shown in Consolidated Statements of Income	\$ 207,948	\$ 192,137	\$ 184,822	\$ 214,094	\$ 186,259	\$ 205,968	\$ 184,370	\$ 198,313	\$ 192,524	\$ 595,664	\$ 725,867	\$ 851,834	\$ 826,323	\$ 755,290	\$ 747,975			
<b>EBITDA from ongoing operations: (f)</b>																		
Aluminum Extrusions:																		
Ongoing operations:																		
EBITDA	\$ 16,166	\$ 11,677	\$ 13,302	\$ 18,600	\$ 13,279	\$ 16,464	\$ 16,540	\$ 14,452	\$ 13,641	\$ 46,967	\$ 58,524	\$ 65,479	\$ 65,682	\$ 55,137	56,762			
Depreciation and amortization (b)	(4,081)	(4,113)	(4,130)	(4,082)	(4,267)	(4,317)	(4,251)	(4,238)	(4,771)	(9,173)	(15,070)	(16,866)	(16,718)	(17,403)	(17,419)			
EBIT (d)	12,085	7,564	9,172	14,518	9,012	12,147	12,289	10,214	8,870	37,794	43,454	48,613	48,964	37,734	39,343			
Goodwill Impairment charge	-	(13,696)	-	-	-	-	-	-	-	-	-	-	-	(13,696)	-			
Trade name accelerated amortization (b)	-	-	-	-	-	(2,510)	-	(7,530)	-	-	-	-	(10,040)	-	-			
Plant shutdowns, asset impairments, restructurings and other PE Films:	(40)	(688)	183	(17)	(1,230)	(610)	(720)	106	(869)	(741)	321	(505)	(561)	(3,506)	(2,636)			
Ongoing operations:																		
EBITDA	7,042	12,413	7,213	13,154	15,471	10,257	6,041	10,681	11,179	21,535	37,029	32,404	41,133	45,107	39,904			
Depreciation and amortization	(1,498)	(1,494)	(1,420)	(1,425)	(1,589)	(1,458)	(1,785)	(1,480)	(1,894)	(5,718)	(6,117)	(6,201)	(5,860)	(6,762)	(6,688)			
EBIT (d)	5,544	10,919	5,793	11,729	13,882	8,799	4,256	9,201	9,285	15,817	30,912	26,203	35,273	38,345	33,216			
Plant shutdowns, asset impairments, restructurings and other Flexible Packaging Films:	(474)	(28)	(124)	(21)	(139)	(60)	(56)	(178)	(1,751)	(1)	(157)	(186)	(733)	(1,974)	(2,070)			
Ongoing operations:																		
EBITDA	3,203	6,553	9,623	2,880	6,495	4,394	9,546	4,260	8,051	11,279	7,817	11,154	14,737	30,645	33,715			
Depreciation and amortization	(344)	(428)	(466)	(363)	(436)	(394)	(443)	(416)	(455)	(9,505)	(10,443)	(1,262)	(1,517)	(1,761)	(1,800)			
EBIT (d)	2,859	6,125	9,157	2,517	6,059	4,000	9,103	3,844	7,596	1,774	(2,626)	9,892	13,220	28,884	31,915			
Plant shutdowns, asset impairments, restructurings and other	-	-	(38)	-	(10)	(0)	(3)	-	(4)	(214)	(89,398)	(45)	(0)	(18)	(56)			
Total	19,975	10,196	24,143	28,726	27,574	21,766	24,869	15,657	23,127	54,429	(17,494)	83,972	86,123	85,769	99,713			
Interest income	12	27	7	2	5	11	11	41	1	106	54	146	66	44	24			
Interest expense	(1,232)	(555)	(822)	(1,263)	(548)	(859)	(494)	(697)	(989)	(3,806)	(6,170)	(5,702)	(4,051)	(2,587)	(2,853)			
Gain (loss) on investment in kaléo accounted for under the fair value (g)	17,082	(26,100)	718	7,100	1,300	4,300	(36,200)	-	100	1,600	33,800	30,600	28,482	(60,900)	(34,082)			
Loss on sale of Bright view (h)	-	-	-	-	-	-	-	-	(2,299)	-	-	-	-	(2,299)	(2,299)			
Loss on sale of investment property	-	-	-	-	-	-	-	-	-	-	-	(38)	-	-	-			
Unrealized loss on investment property	-	-	-	-	-	-	-	-	-	(1,032)	-	(186)	-	-	-			
Stock option-based compensation expense	(390)	(566)	(468)	(878)	(683)	(791)	(518)	(791)	(394)	(81)	(245)	(1,156)	(4,132)	(2,161)	(2,063)			
Corporate expenses, net (i)	(8,158)	(9,891)	(10,863)	(8,182)	(9,456)	(9,198)	(10,586)	(10,225)	(12,976)	(28,301)	(30,231)	(27,265)	(34,482)	(42,912)	(43,883)			
Income (loss) from continuing operations before income taxes	27,288	(26,889)	12,715	25,504	18,192	15,229	(22,918)	3,985	6,570	22,915	(20,286)	80,371	72,006	(25,046)	14,556			
Income taxes (benefit)	4,740	(6,226)	3,097	5,633	3,860	177	(5,942)	2,995	95	4,786	(57,753)	18,807	13,545	(8,213)	1,110			
Income (loss) from continuing operations	22,548	(20,663)	9,618	19,871	14,332	15,052	(16,976)	990	6,475	18,129	37,467	61,564	58,461	(16,833)	13,446			
Income (loss) from discontinued operations	(2,763)	(1,658)	(587)	(5,394)	(3,136)	2,081	(48,237)	(4,126)	(5,580)	6,337	784	(36,722)	(10,202)	(58,611)	(57,540)			
<b>Net income (loss)</b>	\$ 19,785	\$ (22,321)	\$ 9,031	\$ 14,477	\$ 11,196	\$ 17,133	\$ (65,213)	\$ (3,136)	\$ 895	\$ 24,466	\$ 38,251	\$ 24,842	\$ 48,259	\$ (75,444)	\$ (44,094)			
<b>Diluted earnings per share information:</b>																		
Income (loss) from continuing operations	\$ 0.68	\$ (0.62)	\$ 0.29	\$ 0.60	\$ 0.43	\$ 0.45	\$ (0.51)	\$ 0.03	\$ 0.19	\$ 0.55	\$ 1.14	\$ 1.86	\$ 1.76	\$ (0.51)	\$ 0.40			
Income (loss) from discontinued operations	(0.08)	(0.05)	(0.02)	(0.16)	(0.09)	0.06	(1.44)	(0.12)	(0.17)	0.19	0.02	(1.11)	(0.31)	(1.75)	(1.72)			
Net income (loss)	\$ 0.60	\$ (0.67)	\$ 0.27	\$ 0.44	\$ 0.33	\$ 0.51	\$ (1.95)	\$ (0.09)	\$ 0.02	\$ 0.75	\$ 1.16	\$ 0.75	\$ 1.45	\$ (2.26)	\$ (1.32)			
Shares used to compute diluted earnings per share	33,127	33,313	33,644	33,278	33,436	33,285	33,439	33,341	33,485	32,775	32,951	33,092	33,258	33,402	33,501			



**Tredegear Corporation**  
**Summary of Ongoing Operations (through March 31, 2021)**  
**(In Thousands, Except Per-Share Data)**  
**(Presented on a continuing operations basis - unaudited)**

	Quarterly*								Year to Date					LTM	
	March 31,			June 30,		September 30,		December 31,		Year Ended December 31					March 31,
	2019	2020	2021	2019	2020	2019	2020	2019	2020	2016	2017	2018	2019	2020	2021
Net income (loss) from continuing operations reported under GAAP	\$ 22,548	\$ (20,663)	\$ 9,618	\$ 19,871	\$ 14,332	\$ 15,052	\$ (16,976)	\$ 990	\$ 6,475	\$ 18,129	\$ 37,467	\$ 61,564	\$ 58,461	\$ (16,833)	\$ 13,446
After-tax effects of:															
(Gains) losses associated with plant shutdowns, asset impairments, and restructurings	357	40	132	16	15	88	22	137	1,265	189	87,754	310	598	1,342	1,434
(Gains) losses from sale of assets, investment write-downs or write-ups & other items	(13,626)	21,901	383	(4,818)	1,682	(1,868)	30,176	8,811	2,004	(4,852)	(99,934)	(21,338)	(11,501)	55,774	34,245
Goodwill Impairment charge	-	10,549	-	-	-	-	-	-	-	-	-	-	-	10,538	-
Net income from ongoing operations (c)	\$ 9,279	\$ 11,827	\$ 10,133	\$ 15,069	\$ 16,030	\$ 13,272	\$ 13,222	\$ 9,939	\$ 9,744	\$ 13,466	\$ 25,287	\$ 40,536	\$ 47,558	\$ 50,821	\$ 49,126
Earnings (loss) from continuing operations per share as reported under GAAP (diluted)	\$ .68	\$ (.62)	\$ .29	\$ .60	\$ .43	\$ .45	\$ (.51)	\$ .03	\$ .19	\$ .55	\$ 1.14	\$ 1.86	\$ 1.76	\$ (.51)	\$ .40
After-tax effects per diluted share of:															
(Gains) losses associated with plant shutdowns, asset impairments, and restructurings	.01	0.0	0.0	0.0	0.0	0.0	0.0	0.0	.04	.01	2.66	.01	.02	.04	.04
(Gains) losses from sale of assets, investment write-downs or write-ups & other items	(.41)	.66	.01	(.14)	.05	(.05)	.90	.27	.06	(.15)	(3.03)	(.65)	(.36)	1.66	1.02
Goodwill Impairment charge	-	.32	-	-	-	-	-	-	-	-	-	-	-	.32	-
Diluted earnings per share from ongoing operations (c)	\$ .28	\$ .36	\$ .30	\$ .45	\$ .48	\$ .40	\$ .39	\$ .30	\$ .29	\$ .41	\$ .77	\$ 1.22	\$ 1.42	\$ 1.51	\$ 1.46

- (a) Net debt is defined as total debt less cash and cash equivalents. Net debt is not intended to represent total debt as defined by GAAP. Net debt is utilized by management in evaluating the Company's financial leverage and equity valuation, and management believes that investors also may find net debt to be helpful for the same purposes.
- (b) Accelerated depreciation was excluded from EBITDA from ongoing operations. Depreciation and amortization expense for Aluminum Extrusions in the third and fourth quarters of 2019 includes accelerated amortization of \$2,510 and \$7,530, respectively, related to the rebranding of the Bonnell Aluminum name and discontinuation of the trade names AACOA and Futura.
- (c) Tredegear's presentation of net income (loss) and diluted earnings per share from ongoing operations are non-GAAP financial measures that exclude the effects of gains or losses associated with plant shutdowns, asset impairments and restructurings, gains or losses from the sale of assets, goodwill impairment charges, discontinued operations and other items (which includes unrealized gains and losses for an investment accounted for under the fair value method) which have been presented separately and removed from net income (loss) from continuing operations and diluted earnings per share as reported under GAAP. Net income and diluted earnings (loss) per share from ongoing operations are key financial and analytical measures used by management to gauge the operating performance of Tredegear's ongoing operations. They are not intended to represent the stand-alone results for Tredegear's ongoing operations under GAAP and should not be considered as an alternative to net income (loss) from continuing operations or earnings (loss) per share as defined by GAAP. They exclude items that management believes do not relate to Tredegear's ongoing operations.
- (d) EBIT (earnings before interest and taxes) from ongoing operations is a non-GAAP financial measure included in the reconciliation of segment financial information to consolidated results for the Company. It is not intended to represent the stand-alone results for Tredegear's ongoing operations under GAAP and should not be considered as an alternative to net income as defined by GAAP. EBIT is a widely understood and utilized metric that is meaningful to certain investors. We believe that including this financial metric in the reconciliation of management's performance metric, EBITDA from ongoing operations, provides useful information to those investors that primarily utilize EBIT to analyze the Company's core operations.
- (e) Net sales represents gross sales less freight. The Company uses net sales as its measure of revenues from external customers at the segment level.
- (f) In the fourth quarter of 2019, the Company changed its segment measure of profit and loss from operating profit from ongoing operations to EBITDA (earnings before interest, taxes, depreciation and amortization) from ongoing operations. EBITDA from ongoing operations is the key profitability metric used by the Company's chief operating decision maker to assess segment financial performance. See Note 5 in the Notes to Financial Statements in the Form 10-K for additional business segment information.
- (g) The gains and losses on the Company's investment in kaléo are included in "Other income (expense), net" in the consolidated statements of income. See Note 4 in the Notes to Financial Statements in the Form 10-K for more details for the years 2020, 2019 and 2018.
- (h) In December 2020, the Company entered into a definitive agreement and completed the sale of Bright View. See Note 2 in the Notes to Financial Statements in the Form 10-K for more details.
- (i) Corporate depreciation and amortization is included in Corporate expenses, net, on the EBITDA from ongoing operations table above.
- (j) Equity market capitalization is the closing market price per share for the period multiplied by the shares outstanding at the end of the period.
- \* Due to rounding, numbers presented throughout this worksheet may not add up precisely to the totals provided.
- N/A Not applicable
- NM Not meaningful